

No.: .19../2025/BC-SKV

Khanh Hoa, January .24., 2025

REPORT ON CORPORATE GOVERNANCE

Reporting period: 31/12/2024

To:

- The State Securities Commission
- The Stock Exchange

- Name of company: **Khanh Hoa Salanganes Nest Soft Drink Joint Stock Company**
- Address of the head office: National Highway 1A, Suoi Hiep Commune, Dien Khanh District, Khanh Hoa Province
- Telephone: (0258) 3745601 Fax: (0258) 3745605
- Email: sanestdk@yensaokhanhhoasanest.com.vn/sanvinest@sanvinest.com.vn
- Charter capital: 230.000.000.000 VND
- Stock symbol: SKV
- Governance model: General Meeting of Shareholders, Board of Directors, Board of Supervisors, Board of Management.
- Implementation of internal audit functions: The company consistently performs all audit activities in compliance with legal regulations.

I. Activities of the General Meeting of Shareholders

No.	Resolution No.	Date	Content
1	04/2024/NQ-DHĐCĐ-SKV	06/5/2024	<ul style="list-style-type: none">- Approval of the 2023 production and business performance report and the 2024 objectives and plans of the Board of Management;- Approval of the 2023 activity report and the 2024 strategic orientation of the Board of Directors;- Approval of the assessment report on the 2023 production and business performance results by the Board of Supervisors;- Approval of the audited financial statements for 2023;- Approval of the 2023 salaries and remuneration for the Board of Directors and the Board of Supervisors, along with the 2024 plan;- Approval of the 2023 profit distribution and fund allocations, along with the 2024 plan;- Approval of the selection of the auditing unit for the 2024 financial statements;- Approval of contracts and transactions between the Company and related parties;- Approval of adjustments to the investment project of the High-End Beverage Factory of Khanh Hoa Bird's Nest at the Song Cau Industrial Cluster;- Approval of cooperation and partnership for the construction of Salanganes' Houses.

No.	Resolution No.	Date	Content
2	12/2024/NQ-ĐHĐCĐ-SKV	19/11/2024	Approval of adjustments to the 2024 production and business operation plan.

II. Board of Directors (Annual report)

1. Information about the members of the Board of Directors

No.	Board of Directors' members	Position	The date becoming/ceasing to be the member of the Board of Directors	
			Date of appointment	Date of dismissal
1	Mr. Nguyen Khoa Bao	Board Member, Chairman of the Board	Reappointed: 04/06/2021 New Appointment: 01/07/2024	
2	Ms. Trinh Thi Hong Van	Board Member (Resignation letter submitted as Chairman on 25/06/2024, approved by the Board on 01/07/2024)	Reappointed: 04/06/2021	
3	Ms. Vuong Pham Phuong Thanh	Board Member	Reappointed: 04/06/2021	
4	Mr. Huynh Duc Trong	Board Member	New Appointment: 04/06/2021	
5	Mr. Le Hong Thuan	Board Member	Reappointed: 04/06/2021	

2. Meetings of the Board of Directors:

No.	Board of Director' member	Number of meetings attended by Board of Directors	Attendance rate	Reasons for absence
1	Ms. Trinh Thi Hong Van	6	50%	Resignation letter from the position of Chairman of the Board of Directors submitted on 25/06/2024 and approved by the Board of Directors on 01/07/2024
2	Mr. Nguyen Khoa Bao	12	100%	
3	Ms. Vuong Pham Phuong Thanh	12	100%	
4	Mr. Huynh Duc Trong	12	100%	
5	Mr. Le Hong Thuan	12	100%	

3. Supervision of the Board of Management by the Board of Directors:

The Board of Directors (BOD) consistently supervises the execution of tasks carried out by the Board of Management in managing the company's production and business operations, as well as monitoring the implementation of resolutions adopted by the General Meeting of Shareholders and the resolutions of the Board of Directors. The results of the Board of Management's operations are as follows:

3.1. Regarding production and business operations

Production activities have been stabilized, with rigorous quality control and strict adherence to processes, ensuring that product quality meets all international standards such as ISO, HACCP, FSMA, BRCGS, ... The company frequently updates its practices to align with the latest international standards to enhance export capabilities. Continuous investment is made to increase productivity, improve product quality, and deliver new value to customers.

New products have been launched, including Sanvinest Khanh Hoa sugar-free Bird's Nest Essence, Sanvinest Khanh Hoa Bird's Nest Essence in a larger volume, and Sanest Sanvinest Khanh Hoa Bird's Nest Drink with enhanced nutritional content, available nationwide through the distribution network.

A new sales policy has been implemented for distributors and agents. The company actively explores and expands potential markets, strengthens online sales, e-commerce, and digital transformation to align with current trends. The 2024 Khanh Hoa Sanvinest Bird's Nest Customer Appreciation Program was successfully held.

The company has participated in trade promotion activities, seminars, exhibitions, and cultural exchanges in Laos, Japan, Kazakhstan, China, as well as many provinces and cities across the country. A business cooperation agreement was signed with the Beijing Tong Ren Tang Group, and several shipments were successfully exported through official channels to the Chinese market.

As competition intensifies and the proliferation of counterfeit and imitation goods continues to rise, the company's market staff continuously detect, report, and promptly prevent cases of intellectual property violations. The company has quickly coordinated with authorities to address and eliminate counterfeit products imitating the Khanh Hoa Sanest Sanvinest Bird's Nest brand.

3.2. Regarding investment and brand development activities

Continuing the implementation of Phase 2 of the High-End Beverage Factory Project for Khanh Hoa Bird's Nest at the Song Cau Industrial Cluster.

Successfully organized the Bird's Nest Culinary Festival on the occasion of the Nha Trang Beach Tourism Festival 2024. Promoted the Khanh Hoa Sanvinest Bird's Nest brand through major events, including: Main sponsor of the Nha Trang Night Run Sanvinest - Khanh Hoa Newspaper; Nha Trang Libera Fun Fest Family Run; "Trade Promotion - South Central Coast - Central Highlands Business Networking" Program; The Golden Kite Awards 2024 Ceremony; The National Quality Awards and Asia-Pacific International Awards 2021-2023 Ceremony; "Best Nha Trang Presenter of the Year 2024" Contest; "Nha Trang Then and Now" Culinary Competition; Nha Trang International Light Bay Festival; Honda Funfest 2024 - Connecting All Generations, held across 30 provinces in Central and Southern Vietnam; ...

Welcomed numerous domestic and international delegations to visit the Sanvinest Khanh Hoa Bird's Nest Raw Material Processing Factory.

Strengthened brand promotion, increased brand recognition, and provided guidance to customers on how to identify counterfeit and imitation products through media channels and social networks.

3.3. Social Work and Other Activities

The company ensures full implementation of remuneration policies and benefits for employees. Cultural, artistic, and sports activities are organized to create a space for employee interaction, such as: The seminar celebrating International Women’s Day (March 8); The Sports Festival for Female Employees of Khanh Hoa Salanganes' Nest Company; The 2024 "Excellent Occupational Safety and Hygiene Officer" Competition in Khanh Hoa Province; Themed dance festival “Rhythm of the Sea”; The "Olympic Day Run for Public Health 2024" Program; The World Environment Day Seminar; The Vietnam Sea and Island Week Seminar; The “Honoring the Beauty of Khanh Hoa Salanganes' Nest” Contest; The Sanvinest Sports Festival; Cultural programs for workers and union members;... The company also shows care by gifting Mid-Autumn Festival presents and organizing an award ceremony for employees’ children who achieved outstanding academic results in the 2023-2024 school year.

The company actively sponsors and supports programs such as: “Spring Border Warmth for Villagers” and “Loving Tet”; “The Zero-Cost Booth” and “Tet Reunion - Sharing Spring 2024”; Providing Tet gifts to impoverished patients before the Lunar New Year; Donating televisions to support teaching at Ninh Primary School; Presenting Mid-Autumn Festival gifts to underprivileged children; Supporting the “Exam Season Assistance” program; Awarding scholarships for the “Accompanying Fishermen” program for the second time; Building and delivering 18 “Solidarity Houses” and “Union Shelter Homes”; Gifting presents to orphanages; Supporting people affected by Typhoon No. 3 (Yagi).

In 2024, the company was honored with prestigious awards, including: Top 10 Famous Vietnamese Brands; Gold Cup for Community Health; Top 10 Most Famous Vietnamese Trademarks; ASEAN Occupational Safety and Health Award (OSHNET-ASEAN); National Brand recognition for three product lines: Sanvinest Khanh Hoa Bird's Nest Drink, Genuine Sanvinest Khanh Hoa Bird's Nest, and Sanvinest Khanh Hoa Bird's Nest Essence; Top 10 Impressive Products and Services of 2024.

Despite the challenges caused by the global economic downturn due to inflation, interest rate hikes, and geopolitical conflicts worldwide, the Board of Directors recognizes the Board of Management’s efforts for overcoming difficulties to stabilize production and business operations, ensuring compliance with current laws and the company’s operational regulations.

4. Activities of the Board of Directors’ subcommittees (If any)

The company does not have any subcommittees under the Board of Directors.

5. Resolutions/Decisions of the Board of Directors (Annual report):

No.	Resolution/Decision No.	Date	Content	Approval rate
1	01/NQ-HĐQT	02/01/2024	Reappointment of the Deputy General Director	100%
2	02/NQ-HĐQT	18/03/2024	Finalize the list of shareholders for the 2023 Annual General Meeting of Shareholders	100%

No.	Resolution/Decision No.	Date	Content	Approval rate
3	03/NQ-HĐQT	18/03/2024	Approval of contracts and transactions between the company and related parties	100%
4	04/2024/NQ-ĐHĐCĐ-SKV	06/05/2024	2023 Annual General Meeting of Shareholders	100%
5	05/NQ-HĐQT	28/05/2024	Issuance of the Information Disclosure Regulations	100%
6	06/2024/NQ-HĐQT	11/06/2024	Finalize the list of shareholders for the 2023 fiscal year dividend payment	100%
7	07/NQ-HĐQT	01/07/2024	Resignation of an internal personnel and election of the Chairman of the Board	100%
8	08/NQ-HĐQT	11/07/2024	Dismissal and appointment of internal personnel	100%
9	09/NQ-HĐQT	04/09/2024	Dismissal of an internal personnel	100%
10	10/NQ-HĐQT	23/09/2024	Production and business plan for September 2024	100%
11	11/NQ-HĐQT	16/10/2024	Shareholder list finalization for obtaining written shareholder approval on the Revision of the 2024 Business Plan	100%
12	12/2024/NQ-ĐHĐCĐ-SKV	19/11/2024	Approval of adjustments to the 2024 production and business plan	100%
13	13/NQ-HĐQT	26/12/2024	Approval of obtaining loans from the Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank)	100%
14	14/NQ-HĐQT	26/12/2024	Approval of obtaining loans from the Vietnam Joint Stock Commercial Bank for Industry and Trade (VietinBank)	100%

III. Board of Supervisors (Annual report)

1. Information about members of Board of Supervisors

No.	Members of Board of Supervisors	Position	The date becoming/ ceasing to be the member of the Board of Supervisors	Qualification
1	Ms. Vu Tran Nguyen Minh	Head of the Board of Supervisors	Reappointed on 04/06/2021	Bachelor's Degree in Finance and Banking, Master's Degree in Business Administration
2	Mr. Ho Hai	Member of the Board of Supervisors	Reappointed on 04/06/2021	Bachelor's Degree in Corporate Accounting
3	Mr. Pham Duy Hung	Member of the Board of Supervisors	Reappointed on 04/06/2021	Bachelor's Degree in Finance and Banking

2. Meetings of Board of Supervisors

No.	Members of Board of Supervisors	Number of meetings attended	Attendance rate	Voting rate	Reasons for absence
1	Ms. Vu Tran Nguyen Minh	4	100%	100%	
2	Mr. Ho Hai	4	100%	100%	
3	Mr. Pham Duy Hung	4	100%	100%	

3. Supervising Board of Directors, Board of Management and shareholders by Board of Supervisors

At the Board of Directors' meetings, the members of the Board of Supervisors attended, contributed opinions, and reached consensus with the meeting's resolutions.

4. The coordination among the Board of Supervisors, the Board of Management, Board of Management and other managers

The Board of Supervisors closely cooperates with the Board of Directors in the governance and operations of the Company, offering practical advice to support the Board of Management in fulfilling their assigned responsibilities.

5. Other activities of the Board of Supervisors (if any)

The Board of Supervisors approved its report before presenting it to the Annual General Meeting of Shareholders for the fiscal year 2023 (the Annual General Meeting held in 2024). The report included an assessment of the business performance, the 2023 Financial Statements, and an evaluation of the governance and management activities of the Board of Directors and the Board of Management.

IV. Board of Management

No.	Members of Board of Management	Position	Date of birth	Qualification	Date of appointment/dismissal of members of the Board of Management/
1	Mr. Nguyen Khoa Bao	General Director (dismissed as per BODs' Resolution dated 01/07/2024)	06/04/1972	Bachelor's Degree in Economics	Reappointed: 11/06/2021 Dismissed: 01/07/2024
2	Ms. Phan Thi Giang	General Director (appointed as per BODs' Resolution dated 11/07/2024)	13/09/1976	Engineer in Food Technology, Bachelor's Degree in Accounting	Reappointed: 22/07/2020 New Appointment: 11/07/2024
3	Mr. Pham Quoc Hung	Deputy General Director (Standing)	28/05/1976	Mechanical Engineer	Reappointed: 17/11/2022 New Appointment: 11/07/2024

No.	Members of Board of Management	Position	Date of birth	Qualification	Date of appointment/dismissal of members of the Board of Management/
4	Mr. Dang Minh Thich	Deputy General Director	10/01/1965	Engineer in Food Chemistry	Reappointed: 02/12/2022
5	Mr. Huynh Duc Trong	Deputy General Director	27/11/1979	Bachelor's Degree in Economics	Reappointed: 02/01/2024 Dismissed: 04/09/2024
6	Ms. Pham Thi Thu Huyen	Deputy General Director	27/03/1971	Bachelor's Degree in Foreign Languages	New Appointment: 11/07/2024

V. Chief Accountant

Name	Date of birth	Qualification	Date of appointment/dismissal
Ms. Pham Thi Duy Trinh	02/12/1981	Bachelor's Degree in Finance and Accounting, Master's Degree in Business Administration	New Appointment: 11/07/2024
Ms. Pham Thi Lanh	20/01/1975	Bachelor's Degree in Corporate Accounting, Computer Engineering	Dismissed: 11/07/2024

VI. Training courses on corporate governance

Training courses on corporate governance were involved by members of Board of Directors, the Board of Supervisors, Director (General Director), other managers and secretaries in accordance with regulations on corporate governance.

VII. The list of affiliated persons of the public company (Annual report) and transactions of affiliated persons of the Company)

1. The list of affiliated persons of the Company

Please see the Annex 1 attached.

2. Transactions between the Company and its affiliated persons or between the Company and its major shareholders, insiders and affiliated persons

Please see the Annex 2 attached.

3. Transaction between insiders of the Company, affiliated persons of insiders and the Company's subsidiaries in which the Company takes controlling power

None.

4. Transactions between the Company and other objects

4.1. Transactions between the Company and the company that its members of Board of Management, the Board of Supervisors, Director (General Director) have been founding members or members of Board of Directors, or CEOs in three (03) latest years (calculated at the time of reporting).

As presented in Section 2: Transactions between the Company and related parties of the Company; or between the Company and major shareholders, insiders, and persons related to insiders.

4.2. Transactions between the Company and the company that its affiliated persons with members of Board of Directors, Board of Supervisors, Director (General Director) and other managers as a member of Board of Directors, Director (General Director or CEO).

None.

4.3. Other transactions of the Company (if any) may bring material or non- material benefits for members of Board of Directors, members of the Board of Supervisors, Director (General Director) and other managers.

None.

VIII. Share transactions of insiders and their affiliated persons (Annual report)

1. The list of insiders and their affiliated persons

Please see the Annex 3 attached.

2. Transactions of insiders and affiliated persons with shares of the Company

Please see the Annex 4 attached.

IX. Other significant issues

None.

Recipients:

- As above;
- Archived: Files, Secretariat.

**ON BEHALF OF THE BOARD OF
DIRECTORS
CHAIRMAN**



Nguyen Khoa Bao

SKV. REPORT ON CORPORATE GOVERNANCE YEAR 2024
ANNEX 1: THE LIST OF AFFILIATED PERSONS OF THE COMPANY

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Time of starting to be affiliated person	Time of ending to be affiliated person	Reasons, Relationship with the Company
1	Mr. Nguyen Khoa Bao	-	Chairman of the Board (as per Board Resolution dated 01/07/2024)			31/08/2016 11/06/2021	01/07/2024	Appointment per Shareholders' and Board Resolution, New Appointment by Board Resolution
2	Ms. Trinh Thi Hong Van	-	Board Member (as per Board Resolution dated 01/07/2024)			31/08/2016 11/06/2021	01/07/2024	Appointment per Shareholders' and Board Resolution, Resignation submitted 25/06/2024
3	Ms. Vuong Pham Phuong Thanh	-	Board Member			07/03/2018 04/06/2021	-	Reappointed per Shareholders' Resolution
4	Mr. Huynh Duc Trong	-	Board Member			02/01/2021 04/06/2021	02/01/2024	Appointed per Board and Shareholders' Resolution
5	Mr. Le Hong Thuan	-	Board Member			31/08/2016 04/06/2021	-	Reappointed per Shareholders' Resolution
6	Ms. Vu Tran Nguyen Minh		Head of the Board of Supervisors			31/08/2016 04/06/2021	-	Reappointed as per Shareholders' Resolution
7	Mr. Ho Hai		Member of the Board of Supervisors			07/03/2018 04/06/2021	-	Reappointed as per Shareholders' Resolution

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Time of starting to be affiliated person	Time of ending to be affiliated person	Reasons, Relationship with the Company
8	Mr. Pham Duy Hung		Member of the Board of Supervisors			07/03/2018 04/06/2021	-	Reappointed as per Shareholders' Resolution
9	Ms. Phan Thi Giang		General Director			26/09/2016 11/07/2024	-	New appointment as per Board Resolution
10	Mr. Pham Quoc Hung		Deputy General Director (Standing)			01/09/2018 11/07/2024	-	New appointment as per Board Resolution
11	Mr. Dang Minh Thich		Deputy General Director			26/09/2016 02/12/2022	-	Reappointed as per Board Resolution
12	Ms. Pham Thi Thu Huyen		Deputy General Director			11/07/2024	-	New appointment as per Board Resolution
13	Ms. Pham Thi Duy Trinh		Chief Accountant			11/07/2024	-	New appointment as per Board Resolution
14	Ms. Pham Thi Lanh		Chief Accountant			01/10/2016	11/07/2024	Dismissed as per Board Resolution
15	Khanh Hoa Salanganes Nest Company		Parent Company	BRC: 4200338918	248 Thong Nhat, Nha Trang, Khanh Hoa	-	-	Parent company, owns 51% of charter capital
16	Nha Trang Trade Tourism Joint Stock Company		Related Company	BRC: 4200237638	180 Thong Nhat, Nha Trang, Khanh Hoa	-	-	Related organization to SKV internal personnel

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Time of starting to be affiliated person	Time of ending to be affiliated person	Reasons, Relationship with the Company
17	Khanh Hoa Material Supply One Member Limited Company	-		BRC: 4201767187	Vinh Cat, Suoi Hiep commune, Dien Khanh, Khanh Hoa			Subsidiary of SKV, 100% owned by SKV (charter capital).
18	Khanh Hoa High-End Beverage Factory One Member Limited Company	-		BRC: 4201770743	Lot NM5, NM6, Road No. 1; Song Cau Industrial Park, Song Cau Commune, Khanh Vinh District, Khanh Hoa Province			
19	Sanvinest Viet Nam Salanganes' Nest One Member Ltd Company	-		BRC: 4201815338	National Highway 1A, Cu Thanh Village, Suoi Hiep Commune, Dien Khanh District, Khanh Hoa Province			
20	Sanvinest Khanh Hoa Salanganes' One Member Ltd Company	-		BRC: 4201815419	National Highway 1A, Cu Thanh Village, Suoi Hiep Commune, Dien Khanh District, Khanh Hoa Province			
21	Khanh Hoa Sanest Soft Drink Joint Stock Company			BRC: 4201675916	National Highway 1A, My Thanh Village, Cam Thinh Dong Commune, Cam Ranh City, Khanh Hoa Province			Subsidiary of Khanh Hoa Salanganes Nest Company, 51,06% owned by Khanh Hoa Salanganes Nest Company (charter capital).
22	Sanna Khanh Hoa Beverage Joint Stock Company			BRC: 4201675930	National Highway 1A, My Thanh Village, Cam Thinh Dong Commune, Cam Ranh City, Khanh Hoa Province			Subsidiary of Khanh Hoa Salanganes Nest Company, 51% owned by Khanh Hoa Salanganes Nest Company (charter capital).
23	Sanest Khanh Hoa One Member Limited Liability Company			BRC: 4201853950	9D Le Thanh Ton, Loc Tho Ward, Nha Trang, Khanh Hoa			Subsidiary of Khanh Hoa Sanest Soft Drink Joint Stock Company, 100% owned by Khanh

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Time of starting to be affiliated person	Time of ending to be affiliated person	Reasons, Relationship with the Company
								Hoa Sanest Soft Drink Joint Stock Company (charter capital).
24	Salanganes Nest Special Processing One Member Limited Liability Company			BRC: 4201962780	Lot TP3; Song Cau Industrial Park, Song Cau Commune, Khanh Vinh District, Khanh Hoa Province			Subsidiary of Khanh Hoa Sanest Soft Drink Joint Stock Company, 100% owned by Khanh Hoa Sanest Soft Drink Joint Stock Company (charter capital).
25	Sanest Tourist Travel One Member Limited Liability Company			BRC: 4201675948	267 Le Hong Phong, Phuoc Hoa , Nha Trang, Khanh Hoa			Subsidiary of Khanh Hoa Salanganes Nest Company, 100% owned by Khanh Hoa Salanganes Nest Company (charter capital).
26	Khanh Hoa Sanest Restaurant One Member Limited Company			BRC: 4201766779	34 Le Thanh Phuong, Phuong Sai Ward, Nha Trang City, Khanh Hoa Province			
27	Khanh Hoa Lam Dong Bird's Nest Tourism And Restaurant Service One Member Limited Company			BRC: 5801357762	88 Phu Dong Thien Vuong, Ward 8, Da Lat City, Lam Dong Province			
28	Khanh Hoa Sanest Restaurant And Products Promoting One Member Co., Ltd			BRC: 4201766786	04 Pham Van Dong, Vinh Tho, Nha Trang, Khanh Hoa			
29	Fishsan Aquaculture One Member Limited Company			BRC: 4201766793	10 Yersin, Van Thanh Ward, Nha Trang City, Khanh Hoa Province			
30	North-South Service One Member Limited Company			BRC: 4201766761	National Highway 1A, My Thanh Village, Cam Thinh Dong Commune, Cam Ranh City, Khanh Hoa			
31	Sanatech Land			BRC: 4201680056	55 Ngo Gia Tu, Tan Lap,			

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Time of starting to be affiliated person	Time of ending to be affiliated person	Reasons, Relationship with the Company
	Construction Designing One Member Limited Liability Company				Nha Trang, Khanh Hoa			

SKV. REPORT ON CORPORATE GOVERNANCE YEAR 2024

ANNEX 2: TRANSACTIONS BETWEEN THE COMPANY AND ITS AFFILIATED PERSONS OR BETWEEN THE COMPANY AND ITS MAJOR SHAREHOLDERS, INSIDERS AND AFFILIATED PERSONS

No.	Name of organization/ individual	Relationship with the company	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Time of transactions with the Company	Resolution No. or Decision No. approved by General Meeting of Shareholders/ Board of Directors (if any, specifying date of issue)	Content, quantity, total value of transaction	Notes
1	Khanh Hoa Salanganes Nest Company	Parent company, owning 51% of charter capital	BRC: 4200338918	248 Thong Nhat, Nha Trang, Khanh Hoa	2024	No.: 04/2024/NQ-ĐHĐCĐ-SKV dated 06/05/2024	<ul style="list-style-type: none"> - Sales and service provided by SKV: 742.756.712.257 VND - Purchases and services by SKV: 95.245.735.594 VND - Dividends payable by the company for 2023: 35.307.300.000 VND 	
2	Khanh Hoa Material Supply One Member Limited Company	Subsidiary of SKV, 100% owned by SKV (charter capital).	BRC: 4201767187	Vinh Cat, Suoi Hiep commune, Dien Khanh, Khanh Hoa	2024	No.: 04/2024/NQ-ĐHĐCĐ-SKV dated 06/05/2024	<ul style="list-style-type: none"> - Sales of goods and finished products by SKV: 8.532.920.830 VND - Purchases of raw materials and goods by SKV: 59.406.594.514 VND - Loan interest recovered by SKV: 3.214.547.947 VND - Loan principal recovered by SKV: 30.000.000.000 VND - Interest income from loans by SKV: 1.635.216.439 VND - Profit distributed: 2.230.719.590 VND 	
3	Khanh Hoa High-End Beverage Factory One Member Limited Company	Subsidiary of SKV, 100% owned by SKV (charter capital).	BRC: 4201770743	Lot NM5, NM6, Road No. 1; Song Cau Industrial Park, Song Cau Commune, Khanh Vinh District, Khanh Hoa Province	2024	No.: 03/NQ-HĐQT dated 18/03/2024	<ul style="list-style-type: none"> - SKV paid business license tax on behalf of others: 3.000.000 VND 	

No.	Name of organization/ individual	Relationship with the company	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Time of transactions with the Company	Resolution No. or Decision No. approved by General Meeting of Shareholders/ Board of Directors (if any, specifying date of issue)	Content, quantity, total value of transaction	Notes
4	Sanvinest Viet Nam Salanganes' Nest One Member Ltd Company	Subsidiary of SKV, 100% owned by SKV (charter capital).	BRC: 4201815338	National Highway 1A, Cu Thanh Village, Suoi Hiep Commune, Dien Khanh District, Khanh Hoa Province	2024	No.: 03/NQ-HĐQT dated 18/03/2024	- SKV paid business license tax on behalf of others: 3.000.000 VND	
5	Sanvinest Khanh Hoa Salanganes' One Member Ltd Company	Subsidiary of SKV, 100% owned by SKV (charter capital).	BRC: 4201815419	National Highway 1A, Cu Thanh Village, Suoi Hiep Commune, Dien Khanh District, Khanh Hoa Province	2024	No.: 03/NQ-HĐQT dated 18/03/2024	- SKV paid business license tax on behalf of others: 3.000.000 VND	
6	Khanh Hoa Sanest Soft Drink Joint Stock Company	Subsidiary of Khanh Hoa Salanganes Nest Company, 51,06% owned by Khanh Hoa Salanganes Nest Company (charter capital).	BRC: 4201675916	National Highway 1A, My Thanh Village, Cam Thinh Dong Commune, Cam Ranh City, Khanh Hoa Province	2024	No.: 03/NQ-HĐQT dated 18/03/2024 No.: 04/2024/NQ- ĐHĐCĐ-SKV dated 06/05/2024	- Sales of goods and service provision by SKV: 57.089.496.546 VND - Purchases of raw materials and goods by SKV: 58.645.825.501 VND	
7	Sanna Khanh Hoa Beverage Joint Stock Company	Subsidiary of Khanh Hoa Salanganes Nest Company, 51% owned by Khanh Hoa Salanganes Nest Company (charter capital).	BRC: 4201675930	National Highway 1A, My Thanh Village, Cam Thinh Dong Commune, Cam Ranh City, Khanh Hoa Province	2024	No.: 03/NQ-HĐQT dated 18/03/2024	- SKV purchased goods: 1.441.948.515 VND	
8	Sanest Khanh Hoa One Member Limited Liability Company	Subsidiary of Khanh Hoa Sanest Soft Drink Joint	BRC: 4201853950	9D Le Thanh Ton, Loc Tho Ward, Nha Trang, Khanh Hoa	2024	No.: 03/NQ-HĐQT dated 18/03/2024	- Sales of goods and service provision by SKV: 169.160.600 VND	

No.	Name of organization/ individual	Relationship with the company	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Time of transactions with the Company	Resolution No. or Decision No. approved by General Meeting of Shareholders/ Board of Directors (if any, specifying date of issue)	Content, quantity, total value of transaction	Notes
		Stock Company, 100% owned by Khanh Hoa Sanest Soft Drink Joint Stock Company (charter capital).						
9	Sanest Tourist Travel One Member Limited Liability Company	Subsidiary of Khanh Hoa Salanganes Nest Company, 100% owned by Khanh Hoa Salanganes Nest Company (charter capital).	BRC: 4201675948	267 Le Hong Phong, Phuoc Hoa , Nha Trang, Khanh Hoa	2024	No.: 03/NQ-HĐQT dated 18/03/2024	- Sales of goods and service provision by SKV: 4.748.855.483 VND - Purchases of goods and service provision by SKV: 2.534.043.055 VND	
10	Khanh Hoa Sanest Restaurant One Member Limited Company		BRC: 4201766779	34 Le Thanh Phuong, Phuong Sai Ward, Nha Trang City, Khanh Hoa Province	2024	No.: 03/NQ-HĐQT dated 18/03/2024	- Sales of goods and service provision by SKV: 4.151.759.600 VND - Service purchases by SKV: 18.271.280 VND	
11	Khanh Hoa Sanest Restaurant And Products Promoting One Member Co., Ltd		BRC: 4201766786	04 Pham Van Dong, Vinh Tho, Nha Trang, Khanh Hoa	2024	No.: 03/NQ-HĐQT dated 18/03/2024	- Sales of goods and service provision by SKV: 5.207.352.910 VND - Service purchases by SKV: 133.507.259 VND	
12	Fishsan Aquaculture One Member Limited Company		BRC: 4201766793	10 Yersin, Van Thanh Ward, Nha Trang City, Khanh Hoa Province	2024	No.: 03/NQ-HĐQT dated 18/03/2024	- Sales of goods and service provision by SKV: 1.312.063.600 VND	
13	North-South Service One Member Limited Company		BRC: 4201766761	National Highway 1A, My Thanh Village, Cam Thinh Dong Commune, Cam Ranh City, Khanh Hoa	2024	No.: 03/NQ-HĐQT dated 18/03/2024	- Fuel purchases by SKV: 15.019.990.506 VND	

SKV. REPORT ON CORPORATE GOVERNANCE YEAR 2024
ANNEX 3: THE LIST OF INSIDERS AND THEIR AFFILIATED PERSONS

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Notes
1	Mr. Nguyen Khoa Bao		Chairman of the Board of Directors			7.200 shares	0,031% of charter capital	
1.1	Mr. Nguyen Khoa Tang							Father
1.2	Ms. Nguyen Thi Xuan Nguyen							Mother
1.3	Mr. Nguyen Van Cam							Father-in-law
1.4	Ms. Hoang Thi Qua							Mother-in-law
1.5	Ms. Nguyen Thi Thu Huong							Wife
1.6	Nguyen Khoa Thao Uyen							Daughter

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Notes
1.7	Nguyen Khoa Thao Minh							Daughter
1.8	Ms. Nguyen Khoa Dieu Huyen							Older sister
1.9	Mr. Nguyen Thanh Ha							Brother-in-law
1.10	Ms. Nguyen Khoa Dieu Hanh							Older sister
1.11	Mr. Nguyen Anh Tuan							Brother-in-law
1.12	Ms. Nguyen Khoa Dieu Thao							Older sister
1.13	Mr. Huynh Anh							Brother-in-law
1.14	Mr. Nguyen Khoa Huan							Younger brother
1.15	Ms. Phan Dang Thanh Tuy							Sister-in-law

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Notes
1.16	Mr. Nguyen Khoa Ngoc							Younger brother
1.17	Ms. Le Thi Bich Ngoc							Sister-in-law
1.18	Khanh Hoa High-End Beverage Factory One Member Limited Company			BRC: 4201770743 Date of Issue: 08/12/2017 Place of Issue: Department of Planning and Investment of Khanh Hoa Province	Lot NM5, NM6, Road No. 1, Song Cau Industrial Park, Song Cau Commune, Khanh Vinh District, Khanh Hoa Province			Chairman of the Company
1.19	Khanh Hoa Material Supply One Member Limited Company			BRC: 4201767187 Date of Issue: 09/11/2017 Place of Issue: Department of Planning and Investment of Khanh Hoa Province	Vinh Cat, Suoi Hiep commune, Dien Khanh district, Khanh Hoa province			Chairman of the Company
1.20	Sanvinest Khanh Hoa Salanganes' One Member Ltd Company			BRC: 4201815419 Date of Issue: 16/02/2022 Place of Issue: Department of Planning and Investment of Khanh Hoa Province	National Highway 1A, Cu Thanh village, Suoi Hiep commune, Dien Khanh district, Khanh Hoa province			Chairman of the Company
1.21	Sanvinest Viet Nam Salanganes' Nest One Member Ltd Company			BRC: 4201815338 Date of Issue: 16/02/2022 Place of Issue: Department of Planning and Investment of Khanh Hoa Province	National Highway 1A, Cu Thanh village, Suoi Hiep commune, Dien Khanh district, Khanh Hoa province			Chairman of the Company

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Notes
1.22	Khanh Hoa Salanganes Nest Company			BRC: 4200338918 Date of Issue: 11/26/2009 Place of Issue: Department of Planning and Investment of Khanh Hoa Province	248 Thống Nhất, Nha Trang, Khánh Hòa	11.730.000 shares	51% of charter capital	Chairman of the SKV Board of Directors, representing capital of 4.370.000 shares, 19,00% of charter capital
2	Ms. Trinh Thi Hong Van		Member of the Board of Directors			5.800 Shares	0,025% of charter capital	Resignation letter submitted as Chairman on 25/06/2024, approved by the Board on 01/07/2024
3	Mr. Le Hong Thuan		Member of the Board of Directors					
3.1	Mr. Le Hong Quang							Father
3.2	Ms. Ngo Thi Len							Mother
3.3	Mr. Pham Ngoc Can							Father-in-law

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Notes
3.4	Ms. Nguyen Thi Kien							Mother-in-law
3.5	Ms. Pham Thi Thu Hang							Wife
3.6	Le Tien Hung							Son
3.7	Le Thai Son							Son
3.8	Ms. Le Thi Thuy Sam							Younger sister
3.9	Mr. Le Van Duc							Brother-in-law
3.10	Nha Trang Trade Tourism Joint Stock Company			BRC: 4200237638 Date of Issue: 04/07/2005 Place of Issue: Department of Planning and Investment of Khanh Hoa Province	180 Thong Nhat, Nha Trang, Khanh Hoa	97.487 shares	0,42% of charter capital	Member of the Board of Directors of the Company
4	Ms. Vuong Pham Phuong Thanh		Member of the Board of Directors		No. 11B Hai Duc, Phuong Son, Nha Trang, Khanh Hoa	1.000 shares	0,004% of charter capital	

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Notes
4.1	Mr. Vuong The Binh				2721 Merlin In, Pearland, Texas 77581, USA			Father
4.2	Ms. Pham Thi Thoa				2721 Merlin In, Pearland, Texas 77581. USA			Mother
4.3	Mr. Tran Van Duy				Deceased			Father-in-law
4.4	Ms. Ngo Thi Tan				Deceased			Mother-in-law
4.5	Mr. Tran Van Ngan				No. 11B Hai Duc, Phuong Son Ward, Nha Trang, Khanh Hoa	57.800 shares	0,251% of charter capital	Husband
4.6	Tran Khang Vinh				No. 11B Hai Duc, Phuong Son Ward, Nha Trang, Khanh Hoa			Son
4.7	Tran Vy Khue				No. 11B Hai Duc, Phuong Son Ward, Nha Trang, Khanh Hoa			Daughter
4.8	Ms. Vuong Thi Dung				2721 Merlin In, Pearland, Texas 77581, USA			Younger sister
4.9	Mr. Truong Quoc Cuong				2721 Merlin In, Pearland, Texas 77581, USA			Brother-in-law
4.10	Mr. Vuong Tuan An				01 To Vinh Dien, Ward 6, Da Lat, Lam Dong			Younger brother

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Notes
4.11	Khanh Hoa Material Supply One Member Ltd Company			BRC: 4201767187 Date of Issue: 09/11/2017 Place of Issue: Department of Planning and Investment of Khanh Hoa Province	Vinh Cat, Suoi Hiep commune, Dien Khanh district, Khanh Hoa province			Director
4.12	Khanh Hoa Salanganes Nest Company			BRC: 4200338918 Date of Issue: 11/26/2009 Place of Issue: Department of Planning and Investment of Khanh Hoa Province	248 Thong Nhat, Nha Trang, Khanh Hoa	11.730.000 shares	51% of charter capital	Deputy Head of General Department, representing capital of 3.680.000 shares, 16,00% of charter capital
5	Mr. Huynh Duc Trong		Member of the Board of Directors			7.100 shares	0,031% of charter capital	
5.1	Mr. Huynh Van Duc							Father
5.2	Ms. Do Thi Bach Tuyet							Mother
5.3	Mr. Nguyen Huu Khanh							Father-in-law

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Notes
5.4	Ms. Ho Thi Quy							Mother-in-law
5.5	Ms. Nguyen Thi Thanh Khoi							Wife
5.6	Huynh Thanh Truc							Daughter
5.7	Huynh Trong Kha							Son
5.8	Ms. Huynh Thi Thu Thao							Younger sister
5.9	Mr. Nguyen Phuoc Hoa							Brother-in-law
6	Ms. Vu Tran Nguyen Minh		Head of the Board of Supervisors			1.000 shares	0,004% of charter capital	
6.1	Ms. Tran Thi Thai							Mother

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Notes
6.2	Mr. Phan Mich							Father-in-law
6.3	Ms. Tran Thi Hong							Mother-in-law
6.4	Mr. Phan Nhat Tuan							Husband
6.5	Phan Nhat Nguyen							Son
6.6	Phan Vu Hoang Giang							Daughter
6.7	Khanh Hoa Salanganes Nest Company			BRC: 4200338918 Date of Issue: 11/26/2009 Place of Issue: Department of Planning and Investment of Khanh Hoa Province	248 Thong Nhat, Nha Trang, Khanh Hoa	11.730.000 shares	51% of charter capital	Accountant, representing capital of 3.680.000 shares, 16,00% of charter capital

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Notes
7	Mr. Ho Hai		Member of the Board of Supervisors			308 shares	0,00133% of charter capital	
7.1	Mr. Ho Thin							Father
7.2	Ms. Ngo Thi Phuong Thao							Mother
7.3	Mr. Le Van Sy							Father-in-law
7.4	Ms. Nguyen Thi Thu Anh							Mother-in-law
7.5	Ms. Ho Phuong Thy							Older sister
7.6	Mr. Le Dai Danh							Brother-in-law
7.7	Ms. Ho Ca Thy							Older sister

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Notes
7.8	Mr. Nguyen Anh Nhan							Brother-in-law
7.9	Ms. Ho Phuong Ca							Younger sister
7.10	Ms. Le The Uyen							Wife
7.11	Khanh Hoa Material Supply One Member Ltd Company							Deputy Director
8	Mr. Pham Duy Hung		Member of the Board of Supervisors			3.300 shares	0,014% of charter capital	
8.1	Mr. Pham Duy Loc							Father

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Notes
8.2	Ms. Pham Minh Thu							Mother
8.3	Mr. Nguyen Van Than							Father-in-law
8.4	Ms. Nguyen Thi Ngoc Huyen							Mother-in-law
8.5	Ms. Nguyen Dac Ngoc Tram					3.100 shares	0,013% of charter capital	Wife
8.6	Pham Ngoc Minh Thu							Daughter
8.7	Mr. Pham Duy Tan							Younger brother
9	Ms. Phan Thi Giang		General Director			7.200 shares	0,031% of charter capital	

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Notes
9.1	Mr. Phan Huy Bien							Father
9.2	Ms. Bui Thi Nham							Mother
9.3	Mr. Vo Van Ha							Father-in-law
9.4	Ms. Vo Thi Voi							Mother-in-law
9.5	Mr. Vo Minh Giang							Husband
9.6	Vo Thi Kim Hoa							Daughter
9.7	Vo An Bao Tho							Daughter

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Notes
9.8	Ms. Phan Thi Ha							Older sister
9.9	Mr. Hoang Trung Thanh							Brother-in-law
9.10	Mr. Phan Huy Quy							Younger brother
9.11	Ms. Nguyen Thuy Thanh Thao							Sister-in-law
10	Mr. Pham Quoc Hung		Deputy General Director (Standing)			7.100 shares	0,031% of charter capital	
10.1	Mr. Pham Ngoc Chau							Father
10.2	Ms. Huynh Thi Tam							Mother
10.3	Mr. Nguyen The Dan							Father-in-law

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Notes
10.4	Ms. Nguyen Thi Duc							Mother-in-law
10.5	Ms. Nguyen Thi Tuyen Mai					6.600 shares	0,029% of charter capital	Wife
10.6	Pham Nguyen Bao Tran							Daughter
10.7	Pham Minh Hoang							Son
10.8	Ms. Pham Thi Huynh Huong							Older sister
10.9	Mr. Huynh Hoang Viet							Brother-in-law
10.10	Ms. Pham Thi Huynh Huyen							Older sister
10.11	Mr. Tran Trung Thanh							Brother-in-law

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Notes
10.12	Mr. Pham Quoc Huy							Older brother
10.13	Ms. Le Thi My Chau							Sister-in-law
10.14	Pham Thi Huynh Hoa					3.500 shares	0,015% of charter capital	Younger sister
11	Mr. Dang Minh Thich		Deputy General Director			11.600 shares	0,050% of charter capital	
11.1	Mr. Dang Nen							Father
11.2	Ms. Nguyen Thi Guong							Mother
11.3	Mr. Le Nhan							Father-in-law
11.4	Ms. Le Thi Met							Mother-in-law
11.5	Ms. Le Thi Sau							Wife

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Notes
11.6	Dang Thi Thanh Nhan							Daughter
11.7	Nguyen Ngoc Hung							Son-in-law
11.8	Dang Thanh Tung							Son
11.9	Dang Thi Thanh Mai							Daughter
11.10	Mr. Dang Tan Phat							Younger brother
11.11	Ms. Le Thi Tham							Sister-in-law
12	Ms. Pham Thi Thu Huyen		Deputy General Director			5.000 shares	0,022% of charter capital	

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Notes
12.1	Mr. Pham Van Ty							Father
12.2	Ms. Dang Thi Thanh							Mother
12.3	Mr. Nguyen Van Thai							Father-in-law
12.4	Ms. Ly Thi Hiep							Mother-in-law
12.5	Mr. Nguyen Van Nam							Husband
12.6	Nguyen Pham Mai Trang							Daughter
12.7	Nguyen Minh Dong							Son
12.8	Mr. Pham Hung Long							Older brother
12.9	Ms. Le Thi Quan							Sister-in-law

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Notes
12.10	Mr. Pham Van Tuan					2.000 shares	0,009% of charter capital	Older brother
12.11	Ms. Doan Thi Ngoc Diem							Sister-in-law
12.12	Ms. Pham Thi Thu Hien					6.100 shares	0,026% of charter capital	Older sister
12.13	Mr. Pham Van Tinh							Younger brother
12.14	Ms. Su Khac Phuong Oanh							Sister-in-law
13	Ms. Pham Thi Duy Trinh	SKV	Chief Accountant			3.100 shares	0,013% of charter capital	
13.1	Mr. Pham Duy Truong Han							Father

No.	Name of Organization/Individual	Securities Trading Account (if any)	Position at the Company (if any)	ID/ Business Registration Certificate (BRC) No., Date of Issue, Place of Issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Notes
13.2	Ms. Nguyen Thi Phuong							Mother
13.3	Mr. Huynh Do							Father-in-law
13.4	Ms. Tran Thi Nhieu							Mother-in-law
13.5	Mr. Huynh Van Thanh	SKV	Employee			2.900 shares	0,013% of charter capital	Husband
13.6	Huynh Quang Nhat							Son
13.7	Huynh Quang Hai							Son
13.8	Ms. Pham Ngoc Nhu Tuyet							Younger sister
13.9	Mr. Le Thanh Hai							Brother-in-law

SKV. REPORT ON CORPORATE GOVERNANCE YEAR 2024

ANNEX 4: TRANSACTIONS OF INSIDERS AND AFFILIATED PERSONS WITH SHARES OF THE COMPANY

No.	Transaction executor	Relationship with insiders	Number of shares owned at the beginning of the period		Number of shares owned at the end of the period		Reasons for increasing, decreasing (buying, selling, converting, rewarding, etc.)
			Number of shares	Percentage	Number of shares	Percentage	
1	Nha Trang Trade Tourism Joint Stock Company	Related to a Board of Directors member of SKV.	167.487	0,73%	97.487	0,42%	Reducing ownership percentage