

**THAI NGUYEN WATER
JOINT STOCK COMPANY**

SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

No: 324/CTCPNS-KTTC
Re: Explanation of Profit in the Separate
Financial Statement for Q3/2025

Thai Nguyen, October 25, 2025

Dear:

- State Securities Commission of Vietnam.
- Hanoi Stock Exchange.

Based on Circular 96/2020/TT-BTC dated November 16, 2020, of the Ministry of Finance guiding the disclosure of information on the securities market;

Based on the Separate Financial Statement for Q3 2025.

The Company provides the following explanation for the decrease in profit after corporate income tax:

Items	This year	Last year	Ratio (%)
Revenue from Sale & Services	60,607,793,082	56,443,786,720	7.38
Financial Expenses	9,694,871,720	8,196,082,376	18.29
Selling Expenses	5,423,489,755	4,685,193,055	15.76
Profit before corporate income tax	8,032,078,252	6,531,132,423	22.98
Corporate income tax	1,970,919,706		
Profit after corporate income tax	6,061,158,546	6,531,132,423	(7.2)

Reasons:

- Revenue from sales and services increased by VND 4,164,006,362 due to higher commercial water output, equivalent to an increase of 7.38%.
 - Financial expenses increased by VND 1,498,789,344 as a result of the appreciation of the USD, which led to higher interest expenses and exchange losses from the Thai Nguyen City Water Supply System Development Project, equivalent to an increase of 18.29%.
 - Selling expenses increased as revenue growth led to higher associated costs.
 - Profit before corporate income tax increased by VND 1,500,945,829 because the rate of revenue growth was higher than the rate of cost increase.
 - Corporate income tax expense for this quarter was VND 1,970,919,706, as the company's business activities were profitable, while in 2024 there was no accumulated profit and therefore no tax was calculated.
- => Although revenue increased, profit after corporate income tax decreased by VND 469,973,877 because the company recognized corporate income tax expense in this quarter, equivalent to a decrease of 7.2%.

Therefore, Thai Nguyen Water Joint Stock Company respectfully submits this explanation to the State Securities Commission and the Hanoi Stock Exchange.

Sincerely./.

Recipients:

- As above;
- Board of Directors, Supervisory Board;
- The Company's Executive Board;
- Assistant to the Chairman;
- Filed Office; Accounting Department.



CHIEF EXECUTIVE OFFICER_W

Nguyen Xuan Hoc

