## SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom - Happiness

No.: 195/CBTT.UDEC

Vung Tau, June 25, 2025

## INFORMATION DISCLOSURE ON THE PORTAL OF THE STATE SECURITIES COMMISSION AND HANOI STOCK EXCHANGE

To: - The State Securities Commission of Vietnam; - Hanoi Stock Exchange.

- Name of the organization: Urban Development and Construction Corporation (UDEC)
- Stock code: UDC
- Head office address: 37, 3 Thang 2 Street, Ward 8, Vung Tau City, Ba Ria Vung Tau Province
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- Person in charge of information disclosure: Vo Thanh Tai Position: Deputy General Director
- Type of information disclosed:

✓ Periodic; ☐ Extraordinary;

□ 24-hour; □ Upon request.

✓ Disclosed Information Content:

2025 Annual General Meeting of Shareholders Documents (Supplementary)

This information was published on the company's website on 25/6/2025 at the following link: <a href="http://www.udec.com.vn/quan-he-co-dong.html">http://www.udec.com.vn/quan-he-co-dong.html</a>.

I hereby certify that the information disclosed above is true and take full legal responsibility for the contents of the disclosed information./

## \* Attached documents:

2025 Annual General Meeting of Shareholders Documents (Supplementary)

## Recipients:

AS AUTHORIZED. PERSON IN CHARGE OF INFORMATION DISCLOSURE

- As above;
- Company BOD;
- Company BOM;
- BOS:
- Archive: AD. UDEC.

Vo Thanh Tai
DEPUTY GENERAL DIRECTOR

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# LIST OF SUPPLEMENTARY DOCUMENTS CÔNG TY ANNUAL GENERAL MEETING OF SHAREHOLDERS 2025

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2.	Report business performance results in 2024 and business plan for 2025
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## SOCIALIST REPUBLIC OF VIETNAMNAM Independence - Freedom - Happiness

## MEETING AGENDA

# URBAN DEVELOPMENT AND CONSTRUCTION CORPORATION

Expected time: From 08:00 a.m on June 28, 2025 (Saturday)

Venue: Hall of Construction And Urban Development Corporation (No. 37, Street 3/2, Ward 8, Vung Tau City)

Timetable	Contents
08:00 a.m - 08:15 a.m	Guest reception and shareholder eligibility check - Receive and check shareholder eligibility Distribute documents to shareholders
08:15 a.m - 08:30 a.m	Opening of the Meeting:  - Declare the opening;  - Approve the report on shareholder eligibility verification and declare the conditions for holding the General Meeting of Shareholders in accordance with the Law and the Company's Charter;  - Introduce and approve the Presidium;  - Approve the meeting agenda and the rules of procedure of the Congress;  - Introduce and approve the Secretariat, the Vote Counting Committee.
08:30 a.m - 09:30 a.m	The Board of Directors and the Board of Supervisors present the following contents:  ✓ Approve the report on business results in 2024 and the business plan for 2025 and The restructuring plan for the period 2021-2025;  ✓ Reports of the Board of Directors;  ✓ Reports of the Board of Supervisors;  ✓ Approve the audited Financial Statements for 2024;  ✓ Approve the profit distribution for 2024;  ✓ Select the review/audit firm for the 2025 financial statements;  ✓ Company restructuring plan for the 2021–2025 term;  ✓ Proposal for the dismissal of a member of the Board of



Timetable	Contents
	Directors for the 2020–2025 term;
	✓ Proposal for the dismissal of a member of the Board of Supervisors for the 2020–2025 term;
	✓ Decide on the investment in constructing the Harbour City apartment project, block A, block B, part of the residential area planning at the corner of the road leading to Chinfon Phu My Port, Tan Thanh District (now Phu My City);
	<ul> <li>✓ Proposal on the change of the company name of Urban Development and Construction Corporation;</li> </ul>
	✓ Other matters within the authority of the General Meeting of Shareholders.
09:30 a.m - 10:00 a.m	Discussion and answering shareholder contributions and questions
10:00 a.m - 10:15 a.m	Voting by the General Meeting of Shareholders on the presented contents
10:15 a.m - 10:45 a.m	Election of an additional member to the Supervisory Board for the 2020–2025 term
10:45 a.m - 11:05 a.m	Meeting break  Y DUNG VÀ TRIỂN ĐỘ THỊ
	Closing of the Meeting:  - Read of the vote counting minutes
11:05 a.m - 11:30 a.m	- Approve the Meeting Minutes and the GMS Resolution
	- Declare the closing of the Meeting
	- Informal meal

# SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom - Happiness

No.: 176/BC-UDEC

Vung Tau, Month 6 Day 04 2025

## REPORT

## BUSINESS PERFORMANCE RESULTS IN 2024 AND BUSINESS PLAN FOR 2025

Based on the 2024 business plan targets of Urban Development And Construction Corporation (UDEC Company) approved by the General Meeting of Shareholders and assigned by the People's Committee of Ba Ria - Vung Tau province;

Based on the actual performance of the plan targets and business activities of UDEC Company in 2024;

UDEC Company reports on the summary of 2024 and proposes the business plan targets for 2025 as follows:

## PART I

## **BUSINESS PERFORMANCE RESULTS IN 2024**

## I. ADVANTAGES AND DIFFICULTIES

## 1. General assessment of the socio-economic situation

The socio-economic situation in Ba Ria - Vung Tau province in 2024 showed more positive changes compared to the same period in 2023. The Gross Regional Domestic Product (GRDP) in the province increased by 0.79%. Specifically, GRDP excluding crude oil and gas increased by 10.52% (the full-year resolution was an 8.5% increase) broken down by sector: Sector I (Agriculture, forestry, and fisheries) increased by 3.63%; Sector II (Industry and construction) increased by 13.62%; and Sector III (Services) increased by 6.92%. GRDP excluding crude oil and gas per capita reached 9,012 USD/person/year (the full-year resolution target was 8,904 USD/person/year).

In the general context, the business activities of Urban Development And Construction Corporation also faced certain advantages and difficulties.

## 2. Advantages

A series of directives from the Government and the State Bank aimed at stabilizing the financial market, accelerating public investment disbursement, attracting foreign direct investment, and boosting consumer credit so that

businesses can access capital flows and market share, thereby overcoming difficulties, strengthening activities to remove obstacles for the real estate market, and prioritizing and providing credit incentives for the development of social housing.

The real estate market, especially industrial park real estate, has shown signs of recovery in some areas with strategic locations regarding seaports and logistics.

Along with the support and attention from the Provincial Party Committee, the Provincial People's Council, and especially the People's Committee of Ba Ria - Vung Tau province, together with the provincial departments and agencies, favorable conditions were created for UDEC Company's business activities in 2024.

## 3. Difficulties

Political conflicts in many parts of the world are escalating with no signs of cooling down. Inflation has reached record highs in some countries. The risks of market contraction and capital flow reversal are increasing, and the threat of energy and food security instability negatively impacts our country due to the high openness of the economy.

The domestic economy faces many difficulties and challenges such as: weak aggregate demand recovery, with consumer demand increasing less than expected amidst greater inflationary pressure in the final months of the year, and slow growth in public and private investment; The financial and monetary market still harbors many challenges, with high levels of bad debt, limited capital absorption capacity and access to credit for businesses; The real estate market shows signs of recovery but remains difficult, the unbalanced product structure in the market has pushed up apartment prices in the primary and secondary segments, making it difficult for people with real housing needs to access; Impact from the slow implementation of the national power master plan and the national overall energy master plan.

Production, business, and the health of enterprises are being eroded due to cash flow shortages and shrinking production and business market. According to the General Statistics Office, the average capital of a newly established enterprise in 2024 is less than VND 10 Billion, a sharp decrease compared to 10 years ago (VND 12 Billion/unit).

# II. REGARDING THE ORGANIZATION AND PERSONNEL OF UDEC COMPANY

## 1. Regarding organizational work

In order to improve efficiency and meet the requirements of production and business management and operation, the Company has mobilized, rotated, and

recruited additional personnel, thereby stabilizing the organizational structure to be suitable for the Company's production and business.

The organizational structure of the Company as of 31/12/2024, is specifically as follows:

- ❖ Board of Management: 03 people.
- Departments/Divisions: 05 departments/divisions, including:
  - + Administration Human Resources Department;
  - + Business Department;
  - + Finance Accounting Department;
  - + Materials Equipment Department;
  - + Technical Construction Department.

## Affiliated units:

- + Industrial Production Enterprise.
- + UDEC Real Estate Transaction Floor.

## Subsidiary companies:

- + UDEC Tourism Company Limited: Charter capital VND 70 Billion, UDEC Company holds 100% of the charter capital.
- + Thanh Chi Joint Stock Company: Charter capital VND 43.89 Billion, UDEC Company holds 52.15% of the charter capital.

## 2. Regarding personnel work

As of 31/12/2024, the total number of office employees of the Company is 83 people (excluding construction workers at sites and employees at subsidiary companies), an increase of 17 people compared to 2023. Of which:

➤ University degree and above : 48 people, accounting for 58.0%;

College degree : 05 people, accounting for 6.0%;

Intermediate degree : 03 people, accounting for 4.0%;

Skilled workers : 14 people, accounting for 17.0%;

Unskilled workers : 13 people, accounting for 16.0%;

Average income : VND 11.7 Million/person/month.

## III. PARTY AND MASS ORGANIZATION WORK

## 1. Party work

1.1. Company Grassroots Party Committee

The Company Grassroots Party Committee has 02 affiliated branches, with a total of 25 Party members as of 31/12/2024, including 24 official Party members and 01 probationary Party member (comprising 18 males and 07 females).

## Affiliated Branches:

- 1 Company Office Branch : 19 Party members;
- 4 Thanh Chi Joint Stock Company Branch: 06 Party members;

## 1.2. Results of Party work in 2024

Continue to promote the regular study and following of Ho Chi Minh's ideology, ethics, and style to meet the requirements of the enterprise's political tasks, helping cadres, Party members, and employees understand, feel secure in their work, and be committed to building the Company.

Company management creates favorable conditions for political and social organizations to operate well, combined with caring for the material and spiritual life of employees, and does a good job of commending and rewarding collectives and individuals for outstanding achievements.

The Company's Party Committee regularly adheres closely to the guidelines and resolutions of the Central Committee, the Provincial Party Committee, and the Bloc Party Committee to apply them appropriately to the Company's actual situation. It maintains unity within the Party Committee, regularly practices self-criticism and criticism, avoids the mindset of deference or evasion, and dares to confront the wrongdoings of cadres and party members; prevents 'self-evolution' and 'self-transformation', and upholds the principle of democratic centralism in party organization and activities.

Effectively implement the coordination relationship between the Party Committee and the Board of Directors and the Company's General Director, aiming to link party building work with political tasks and business production at the Company, maintaining the principle of democratic centralism in organization and activities. Focus on inspection and supervision work according to the plan, ensuring compliance with procedures and processes.

\* Results: The Company's Party Committee commended and rewarded 05 individuals with outstanding achievements. The Company's grassroots Party Committee admitted 01 new party member. The Company's grassroots Party Committee was rated as having completed its tasks well in 2024.

## 2. Mass Organizations Activities

## 2.1. Trade Union Activities

The Company's grassroots Trade Union has 83 union members organized into 04 Departmental Trade Union Groups according to Decision No. 10/QD-CDCS-UDEC dated 19/4/2023, specifically:

- ✓ Group 1: Company Board of Management; Administration Human Resources Department; Business Department;
- ✓ Group 2: Finance Accounting Department; Technical Construction Department;
- ✓ Group 3: Materials Equipment Department;
- ✓ Group 4: Industrial Production Enterprise.

In 2024, the implementation of policies and benefits for employees was not fully ensured due to the Company facing many financial difficulties. The Trade Union negotiated with the Employer to comply with legal regulations, ensuring a harmonious balance of interests for all parties in labor relations.

The Trade Union Executive Committee always pays attention to protecting the legitimate and lawful rights and interests of employees, coordinating closely with the Company in implementing welfare benefits for employees correctly, fully, promptly, and fairly.

In 2024, the BR-VT Provincial Construction Trade Union organized the BR-VT Provincial Construction Sector Workers, Public Employees, and Laborers Sports Festival 2024. The Company's union members enthusiastically registered to participate. The results achieved are:

- > 01 second prize in mixed doubles badminton;
- > 01 first prize for cheerleaders;
- > 01 consolation prize for effort athlete.

## IV. ON THE IMPLEMENTATION OF 2024 PLAN TARGETS

## 1. 2024 Plan Targets

The Resolution of the 2024 Annual General Meeting of Shareholders approved the 2024 business production plan as follows:

- Total Revenue : VND 350.0 Billion.

- Profit Before Tax : VND 13.5 Billion.

- Profit after tax : VND 1.0 billion.

## 2. 2024 Business Production Results

Unit: Billion VND

No.	Plan Target	Actual 2023	Plan 2024	Actual 2024	Ratio Actual 2024/ Actual 2023	Ratio Actual 2024/ Plan 2024
A	Total Revenue and Other Income (A = 1+2+3)	97.46	350.00	346.74	262.4%	99.07%
1	Parent Company Revenue	78.60	319.00	332.48	343.7%	104.23%
1.1	Construction Revenue	37.33	215.00	160.72	255.3%	74.75%
1.2	Revenue from Hot Mix Asphalt, Cement Concrete, Crushed Stone, and Culverts	31.18	32.00	84.03	358.8%	262.59%
1.3	Real Estate Business Revenue		68.00	80.10		117.80%
1.4	Other Revenue	0.16	-		-	-
1.5	Hotel Rental Revenue	8.50	4.00	4.24	46.4%	106.05%
1.6	Financial Revenue and Other Income	1.43	762	3.39	341.7%	
2	Subsidiary Revenue	29.79	36.00	19.52	43.39%	54.22%
2.1	Thaanh Chii Joint Stock Company	12.56	26.00	6.69	26.7%	25.72%
2.2	UDEC Tourism Company	17.23	10.00	12.83	64.4%	128.31%
3	Internal Revenue Elimination	(10.93)	(5.00)	(5.26)	54.93%	105.22%
В	Profit Before Corporate Income Tax (B = 1+2+3)	(76.98)	13.50	(43.18)	114.53%	-
1	Parent Company Profit Before Tax	(64.30)	13.00	(22.82)	61.1%	-

No.	Plan Target	Actual 2023	Plan 2024	Actual 2024	Ratio Actual 2024/	Ratio Actual 2024/
2	Profit Before Tax from Subsidiaries	(24.57)	0.50	(21.19)	167.17%	-
2.1	Thành Chí Joint Stock Company	(12.68)	3.50	(17.12)	5,014.2%	
2.2	UDEC Tourism Company	(11.89)	(3.00)	(4.06)	32.9%	135.35%
3	Internal Profit Elimination upon Consolidation	11.89	•	0.83	6.71%	
C	Corporate Income Tax	2.38	12.50	3.51	134.66%	28.09%
D	Profit After Corporate Income Tax	(79.36)	1.00	(46.69)	115.83%	

## 3. Evaluation of 2024 Plan Implementation Results

UDEC Company's main revenue in 2024 came from construction and installation activities, hot mix asphalt production, and real estate business, accounting for 98% of total revenue.

## 3.1. Regarding Construction and Installation

In 2024, the Company focused on completing transitional projects:

- Dong National Highway 56 Resettlement Apartment Building, Ba Ria City;
- ➤ KN Paradise Resort and Entertainment Complex Parasol Area Nikko Sub-area (Phase 20 and Phase 21) in Cam Ranh City;
- ➤ Thi Vai International Port Infrastructure Landfilling Project Phase 2, in Phu My Town.

Compared to 2023 revenue, this increased by 255% and reached 75% of the 2024 plan. Construction revenue was lower than planned due to fierce price competition among contractors. Gross profit from construction activities in 2024 was VND 8,36 Billion, reaching 87% of the 2024 plan. The gross profit margin on construction revenue was 5%, a significant improvement compared to the 4% plan for 2024 and -18% in 2023.

# 3.2. Regarding manufacturing and execution of hot mix asphalt concrete, precast centrifugal concrete culverts, cement-stabilized aggregate, and cement concrete

- In 2024, although the Company was affected by direct competition mainly from peer businesses and changes in factory leadership personnel, through the determination and efforts of the employees of the industrial production factory, production and business activities were organized reasonably and scientifically.
- 2024 revenue was VND 84.03 Billion, an increase of 270% compared to 2023 and a 263% increase compared to the 2024 plan.
- Gross profit from hot mix asphalt concrete production activities in 2024 was VND -1.73 Billion, a decrease of 121% compared to the 2024 plan. The gross profit margin on hot mix asphalt concrete production revenue was -3%, an improvement compared to -14% in 2023 but still far from the 2024 plan target of -2%. Although the gross profit margin did not meet the plan, it contributed to supporting cash flow for construction activities and simultaneously regained trust from old customers.

## 3.3. Regarding the real estate business sector

## 3.3.1- Real estate business

Real estate business revenue reached VND 80.1 Billion, an increase of 118% compared to the 2024 plan. Real estate revenue came from the transfer of the South National Highway 51 land lot in Ba Ria City. The transfer of this land lot significantly contributed to reducing losses as the Company had to make provisions and interest expenses increased sharply.

## 3.3.2- Asset leasing

Total revenue from asset leasing activities in the year reached VND 4.24 Billion, equal to 46% compared to the same period and an increase of 106% compared to the 2024 plan. This revenue mainly came from leasing the Golf Phu My Hotel (renamed Phu My Habour). Hotel business operations have faced many difficulties recently. The Company determined that leasing this asset to a partner contributed to reducing investment costs and, through the Operating Management partner, will increase asset value and the opportunity to seek new investors for this project.

## 3.4. Regarding the business operations of subsidiaries

## 3.4.1. Thanh Chi Joint Stock Company

Thanh Chi Company's revenue in 2024 was VND 6.69 Billion, equal to 27% compared to the 2024 plan. Revenue did not meet the plan because warehousing business activities in the first 6 months of 2024 had almost no customers, mainly coming from the last months of the year. Simultaneously, the construction

materials segment was temporarily suspended due to the Provincial People's Committee's decision to close the stone quarry, leading to the temporary suspension of the brick factory's operations due to lack of input raw materials.

Besides, the Company's Board of Directors advocates for restructuring the operations and organization of Thành Chí Company in the coming period, focusing on the main business of warehouse leasing and logistics services in Phu My Town. Thành Chí Company's gross profit was VND -17.12 Billion due to depreciation costs from the materials segment and annual land lease costs payable for warehouse business operations in Phu My 1 Industrial Park.

## 3.4.2. UDEC Tourism Company Limited.

- Revenue in 2024 was VND 12.83 Billion, equaling 64% compared to the same period and achieving 128% of this year's plan. The Company's revenue came from Golf Phu Mỹ hotel business operations until the end of May 2024 and premises leasing to The Gioi Di Dong. The Company's profit before tax was VND - 4.06 Billion due to depreciation costs incurred by the Company.

## **PART II**

## **DIRECTIONS AND TASKS FOR 2025**

## I. ASSESSMENT OF THE GENERAL SITUATION

According to forecasts, the global economic situation continues to change rapidly and complexly: the increase in trade tensions between major economies and prolonged political conflicts in some parts of the world will continue to negatively impact global economic growth.

Our country's economy faces increasing difficulties and challenges, increasing pressure on macroeconomic management as it must simultaneously address growing regular tasks, handle internal economic difficulties and shortcomings that have accumulated over many years, while also responding to unexpected issues that arise.

The construction market in 2025 is forecast to have significant changes compared to 2024. For construction and installation activities, the focus is on the industrial real estate segment, as FDI capital flows shift strongly from major markets like China and Taiwan to Southeast Asian countries, including Vietnam, due to the impact of the Trump 2.0 policy.

In Ba Ria-Vung Tau Province, besides the increasing occupancy rate of industrial parks in Phu My city area and Chau Duc district, Industrial Park Developers are investing in further expansion such as Phu My 2 Expanded Industrial Park, Phu My 3 Expanded Industrial Park, and My Xuan B1 Expanded

Industrial Park (this project received investment policy approval on 17/09/2024) with a commercial land area of 83/110 hectares.

Besides, the demand for civil housing construction is gradually warming up in Ba Ria-Vung Tau Province due to: synergy from completed infrastructure projects such as Bien Hoa - Vung Tau Expressway (component 3), Coastal Road 994, Vung Tau - Binh Thuan; Urban embellishment in cities like Phu My city; Formation of the new Long Dat urban area based on the merger of Dat Do district and Long Dien district from 01/01/2025; Development of Vung Tau City into a smart city and high-quality tourism destination by renovating and embellishing Thùy Vân street axis and horizontal street axes connecting to the sea.

The social housing real estate segment will increase in 2025 with commencement projects such as: Gate Towers with a scale of 5 blocks of 22-story buildings, with 2,670 apartments (area from 35 to 60 m²/unit) at Phu My 3 Specialized Industrial Park; Eco Home 1 comprising a basement, 13 above-ground floors, and a rooftop with 340 apartments in Phu My Ward.

Moreover, on April 12, 2025, at the 11th Plenary Session of the Party Central Committee, term XIII, Resolution No. 60-NQ/TW was adopted, which includes provisions regarding the merger of Ho Chi Minh City, Binh Duong Province, and Ba Ria – Vung Tau Province under the unified name of Ho Chi Minh City. This development creates numerous opportunities for local entities to seek investment partners and promote development.

Closely following the general situation, UDEC Company focuses on key business activities, ensuring high feasibility, synchronous suitability with implementation capability, and linked to the ability to balance, mobilize, and effectively utilize resources.

## II. 2025 PRODUCTION AND BUSINESS TARGETS

## 1. Company's Direction in 2025

Based on the actual implementation of the 2024 plan and an assessment of the Company's advantages and difficulties, as well as the country's socio-economic development situation in 2024, UDEC Company sets forth the main directions as follows:

- Continue to stabilize production and business, improve labor productivity, and increase, revenue and profit growth, and improve income levels for employees.
- Maintain stability of the key leadership structure, strengthen the connection and cohesion between the Board of Management and departments and units.
- Focus human and financial resources to complete unfinished projects from 2024 and new projects in 2025.

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- Seek business opportunities in new areas such as construction material supply and logistics services.
- Complete procedures and commence construction of apartment project 1 (Harbour City block A) and apartment project 2 (Harbour City block B) within the residential area planning at the corner of the road leading to Chinfon Phu My Port, Tan Thanh district (now Phu My city).

## 2. 2025 Production and Business Plan Targets

Based on the direction, UDEC Company sets forth the 2025 production and business plan targets as follows:

## 2025 PRODUCTION AND BUSINESS PLAN TARGETS

Unit: Billion VND

No.	Plan Target	Actual 2024	Plan 2025	Ratio Plan 2025/ Actual 2024
A	Total Revenue and Other Income (A = 1+2+3)	346.74	306.50	88.39%
1	Parent Company Revenue	332.48	291.60	87.70%
1.1	Construction Revenue	160.72	199.50	124.13%
1.2	Revenue from Hot Mix Asphalt, Cement Concrete, Crushed Stone, and Culverts	84.03	82.01	97.60%
1.3	Real Estate Business Revenue	80.10	•	
1.4	Hotel Rental Revenue	4.24	9.10	214.51%
1.5	Financial Revenue and Other Income	3.39	0.99	29.10%
1.6	Other Revenue			
2	Subsidiary Revenue	19.52	18.07	92.56%
2.1	Thaanh Chi Joint Stock Company	6.69	14.65	219.07%
2.2	UDEC Tourism Limited Liability Company	12.83	3.42	26.62%
3	Internal Revenue Elimination	(5.26)	(3.17)	60.21%
В	Total Profit Before Tax (B = 1+2+3)	(43.18)	0	
1	Parent Company Profit Before Tax	(22.82)	0	

No.	Plan Target	Actual 2024	Plan 2025	Ratio Plan 2025/ Actual 2024
2	Profit Before Tax from Subsidiaries	(21.19)	0	
2.1	Thanh Chi Joint Stock Company	(17.12)	0	
2.2	UDEC Tourism Limited Liability Company	(4.06)	0	
3	Internal Profit Elimination upon Consolidation	0.83		
C	Corporate Income Tax	3.51	-	
D	Total Profit After Corporate Income Tax	(46.69)	0	

## III. SOME SOLUTIONS TO IMPLEMENT THE 2025 PLAN

## 1. Regarding Organizational Work

- Continue to consolidate the organizational structure in line with the Company's development. Arrange, mobilize, and reassign specialized departments and human resources flexibly to leverage the capabilities of each unit and employee within the Company.
- Strengthen the application and continuous improvement of the quality management system at the Company, such as: the ISO 45001-2018 occupational health and safety management system, the ISO 9001 quality management system.
- Continuously improve the material and spiritual life for employees to motivate and encourage creativity in their work.
- Strengthen the implementation of internal training courses for employees, helping to save costs. Through the training process, not only is employee cohesion enhanced, but practical work experience is also exchanged and shared in a more systematic and effective manner.
- Implement serious and timely rewards and disciplinary actions, creating motivation for employees with good achievements in labor and production.

## 2. Regarding Construction and Installation

- Monitor, evaluate, and adjust the construction work of each project monthly against the construction progress schedule and cash flow forecast.
- Organize the construction site in a neat and scientific manner, prioritizing labor safety, environmental sanitation, and fire prevention and fighting.

- Closely monitor the procurement and effective use of construction site materials and equipment according to the issued material and equipment management regulations, thereby reducing production and business costs and increasing profit.
- Recruit and establish a professional bidding team. Update bidding information for projects to participate in construction bidding; seek new projects and works that yield higher output and revenue.
- Strengthen and expand partnerships, joint ventures with strategic contractors and suppliers.
- The entire Board of Directors and employees of the Company always actively seek construction projects and bid packages within Ba Ria Vung Tau province and neighboring provinces.
- Based on capacity, strengths, and experience in this field, actively seek projects to participate in bidding and contracting; cooperate, joint venture, and associate with entities within and outside the industry to seek construction projects and works.
- Enhance the capacity and professional qualifications of technical staff, define the responsibilities of technical staff for the construction tasks they undertake, focusing on labor safety and site hygiene during the construction process.

## 3. For the field of hot mix asphalt production and construction

- Organize safe and economical business production; Regularly maintain and service machinery and equipment to minimize damage. Strictly check, compare, and contrast with norms to contribute to high efficiency for the Company.
- Strengthen the expansion of financial resource mobilization for production activities.
- Continuously improve business production efficiency, provide good aftersales service to retain existing customers and attract new customers.
- Repair and invest in new machinery, equipment, and production lines to increase the capacity of the hot mix asphalt plant to 80 tons/hour.

## 4. For the field of real estate investment and business

- Accelerate the completion of investment procedures and commencement of construction for apartment project 1 (Harbour City block A) and apartment project 2 (Harbour City block B) within the residential area planning at the corner of the road leading to Chinfon Phu My port, Tan Thanh district (now Phu My city).
- Focus resources, joint venture and associate with entities with financial and brand potential to implement projects on land funds owned by the company.

## 5. For the business production activities of subsidiaries

## 5.1. Thanh Chi Joint Stock Company

- Maintain existing rental partners, seek customers to utilize existing warehouses and yards.
- Seek customers for liquidating inventory bricks and develop a plan to liquidate the entire brick production line and stone production.

## 5.2. UDEC Tourism Company Limited.

- Continue to maintain the asset lease contract (Phu My Golf Hotel) with the partner, encourage the partner to increase advertising and marketing for the hotel, increase revenue from hotel business, creating a favorable premise for restructuring this asset.
- Orientation to expand other business activities according to the registered business lines and functions of the company.

## PART III

## CONCLUSION

2024 is assessed as a year with many positive changes for UDEC Company in the last 03 years. Thanks to the change in mindset and actions of the Board of Directors and the Board of Management, as well as the unity of the Company's employees, the Company has achieved positive results in its business production activities.

In 2025, the Board of Directors, the Board of Management, and the company's employees are committed to resolutely achieving the set goals and plans.

Above is the complete report of Urban Development And Construction Corporation on business production activities in 2024 and business production plan targets for 2025.

Sincerely ./.

## Recipients:

- UDEC Company Shareholders;
- BOD.BOM:
- Archive: AD, UDEC.

GENERAL DIRECTOR



Mai Ngoc Dinh

## SOCIALIST REPUBLIC OF VIETNAM Independence – Freedom – Happiness

No.: 05 TTr.HDQT.UDEC

Vung Tau, OL June 2025

#### PROPOSAL

## Regarding the approval of the Restructuring Plan for the Urban Development And Construction Corporation

To: General Meeting of Shareholders of Urban Development and Construction Corporation

- Pursuant to the Law on Enterprises dated June 17, 2020;
- Pursuant to the Charter on Organization and Operation of Urban Development and Construction Corporation (hereinafter referred to as UDEC Company);
- Implementing Plan No. 148/KH-UBND dated August 18, 2022 of the People's Committee of Ba Ria Vung Tau Province Representative of the State Capital Owner, regarding the implementation of Decision No. 360/QD-TTg dated March 17, 2022 of the Prime Minister on the Restructuring Plan of state-owned enterprises, focusing on economic groups and state-owned corporations in the period 2021 2025.

The Board of Directors reports and respectfully submits to the General Meeting of Shareholders for approval the Restructuring Plan of Urban Development And Construction Corporation for the period 2021 - 2025, with specific contents as follows:

- Maintain the company's management organizational structure: General Meeting of Shareholders, Board of Directors, Board of Supervisors, General Director, 05 specialized departments, 01 affiliated unit.
- 2. Maintain the charter capital of VND 350 Billion (Three hundred fifty billion VND).
- 3. Main business sectors and areas: Focus on construction and installation activities for traffic, civil, and industrial works; production and construction of hot asphalt concrete pavements, production of cement-stabilized stone and centrifugal concrete culverts; development of warehouse and yard rental services in Phu My 1 Industrial Park and neighboring industrial parks.
- 4. The representative of the state capital at the enterprise shall develop annual business production plans and financial plans in accordance with regulations.
- The Company shall continue to manage and use the land and housing facilities approved by the People's Committee of Ba Ria-Vung Tau Province in the land use plan for the period 2021 - 2025.



- 6. The Company shall divest all state capital from the enterprise. The transfer of the right to represent the state capital owner at the Company from the People's Committee of Ba Ria Vung Tau Province to the State Capital Investment Corporation shall be carried out.
- 7. The Company shall restructure certain real estate properties no longer required for investment, to recover investment capital and supplement working capital for business production activities. The assets to be restructured include: (i) Agricultural land plots in Long Huong Ward, Ba Ria City, belonging to the South National Highway 51 New Urban Area project; (ii) Phu My Golf Hotel.
- 8. The representative of the state capital at the Company, based on the Law on Management and Utilization of State Capital Invested in The Enterprise's Manufacturing and Business Activities, Decree No. 10/2019/ND-CP dated October 30. 2019 of the Government, and relevant legal provisions, shall report to the People's Committee of Ba Ria Vung Tau Province the representing agency of the owner for consideration and feedback on implementation in accordance with regulations, and the representative of the state capital shall vote on these matters after receiving feedback from the People's Committee of Ba Ria Vung Tau Province.

The above presents the main contents of the Restructuring Plan for Development And Construction Corporation for the 2021–2025 term. The Boulean Directors respectfully submits this to the General Meeting of Shareholderng approval.

Recipients:

ON BEHALF OF THE BOARD OF DIRECT

- As above.

CHAIRMAN

- Archived: AD, BOD

Signed

Tran. Thai Hoa



# RESTRUCTURING PROJECT URBAN DEVELOPMENT AND CONSTRUCTION CORPORATION

(Attached with official letter No. 05 /UDEC-DDV dated 05/06/2024 from the state capital representative)

BARIA - VUNG TAU, JUNE 2024



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#### 1. CONCEPTS

Company/UDEC : Urban Development and Construction Corporation

GMS : General Meeting of Shareholders

BOD : Board of Directors

BOS : Board of Supervisors

OES : Officers And Employees

#### II. LEGAL BASIS

 Plan No. 148/KH-UBND dated 18/8/2022 of the Ba Ria - Vung Tau Provincial People's Committee on the implementation of Decision No. 360/QD-TTg dated 17/3/2022 of the Prime Minister approving the project "Restructuring of State-owned Enterprises, focusing on economic groups and State-owned corporations in the period 2021 – 2025";

- Official Letter No. 4224/STC-QLGCS&TCND dated 12/9/2022 of the Department of Finance, on the implementation of Plan No. 148/KH-UBND dated 18/8/2022 of the Provincial People's Committee;
- Official Letter No. 2912/SKHDT-DN dated 15/9/2022, of the Department of Planning and Investment, regarding the development of a state-owned enterprise restructuring plan for the period 2021 – 2025.
- Announcement of Conclusion No. 23/TB-UBND dated 09/01/2024, of the People's Committee of Ba Ria – Vung Tau province regarding the restructuring plan for stateowned enterprises for the period 2021 – 2025.

#### III. INTRODUCTION TO THE ENTERPRISE

## Summary of Formation and Development Process

#### 1.1. General Information

Enterprise Name : Urban Development and Construction Corporation

Trading Name : Urban Development and Construction Corporation

Abbreviated Name : UDEC

Address : No. 37, 3 Thang 2 Street, Ward 8, Vung Tau City, Ba

Ria - Vung Tau Province

Phone : (0254) 3859 617

Fax : (0254) 3859 618

Website : www.udec.com.vn

Email : udec-bryt@udec.com.vn

Business Registration Certificate No. 3500101308 issued by the Department of Planning and Investment of BR-VT Province for the first time on 17/8/2009, registered for the 8th change on 24/8/2022.

## 1.2. Business Lines

No.	o. Business Name			
1	Real estate business, land use rights belonging to the owner, user or lessee;  Details: Investment and business of urban works; Business of industrial park infrastructure, inland waterways ports, warehouses and post-port services; House and real estate business;	6810 (main)		
2	Construction of residential buildings	4101		
3	Construction of non-residential buildings	4102		
4	Construction of railways  Details: Construction of road traffic works (bridges, roads, culverts)	4211		
5	Construction of roads and railways  Details: Construction of road traffic works (bridges, roads, culverts)	4212		
6	Construction of water and sewage systems  Details: Construction of irrigation works, dykes and embankments with earth and solid material structures.			
7	Construction of electricity projects  Details: Construction of 15KV-25KV-35KV high-voltage power lines			
8	Manufacture of concrete, cement and plaster products  Details: Production of prestressed concrete, precast concrete structures, centrifugal concrete pipes, various types of electric poles.			
9	Other support activities for transportation  Details: Warehouse and logistics business, import-export freight forwarding; Seaport operation business;			
10	Tour operator activities  Details: Domestic and international travel business; The enterprise is only allowed to operate when granted a certificate of eligibility by the Department of Culture - Sports and Tourism).			
11	Short-term accommodation activities  Details: Domestic and international travel business; The enterprise is only allowed to operate when granted a certificate of eligibility by the Department of Culture, Sports and Tourism.	5510		

25	Demolition Details: Clearing construction sites;	4311
26	Growing of fruits	0121
27	Growing of pepper	0124
28	Growing of oil fruits	0122
29	Growing of starchy roots and tubers	0113
30	Growing of rubber	0125
31	Growing of cashew nuts	0123
32	Growing of tea	0127
33	Growing of maize and other cereals	0112
34	Growing of rice	0111
35	Growing of sugar cane	0114
36	Growing of tobacco	0115
37	Growing of fiber crops	0116
38	Growing of coffee	0126
39	Wholesale of food	4632
40	Wholesale of agricultural and forestry raw materials (except wood, bamboo, and rattan), and live animals	4620
41	Growing of other perennial crops Details: Growing of ornamental plants	0129
42	Growing vegetables, beans of all kinds, and flowers.	0118
43	Growing of perennial spice, medicinal, and aromatic crops.	0128
44	Propagation and care of annual seedlings	0131
45	Propagation and care of perennial seedlings	0132
46	(For conditional business lines, enterprises are only allowed to operate when they fully meet the conditions stipulated by specialized laws)  List of conditional business lines issued according to Appendix 4 of the Law on Investment.	Business lines whose codes do not match the Vietnamese economic classification system

## 1.3. Summary of Formation and Development History

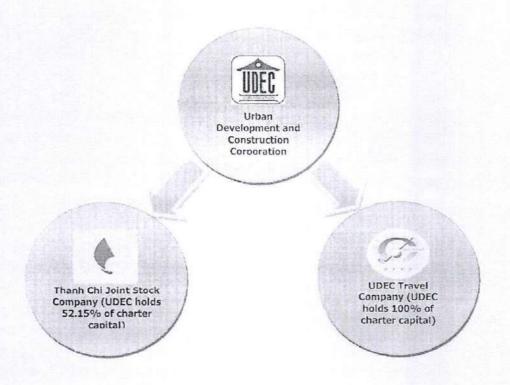
11/1991	Urban Development and Construction Corporation is a state-owned enterprise. The predecessor of Urban Development and Construction Corporation was Con Dao Construction Services Enterprise, which was established according to Decision No. 114/QĐ.UB dated 15/11/1991 of the Ba Ria-Vung Tau Provincial People's Committee. On 22/06/1995, Con Dao Construction Services Enterprise was transformed into Urban Development and Construction Corporation according to Decision No. 388/QĐ.UBT of the Ba Ria - Vung Tau Provincial People's Committee. Subsequently, the Company was renamed Urban Development and Construction Corporation according to Decision No. 469/QĐ.UBT dated 16/8/1996 of the Ba Řia – Vung Tau Provincial People's Committee.
2006	The Company carried out the equitization of its tourism and building materials divisions. The branches in Da Lat and Can Tho, after equitization, were transformed into Vietnam Golf Tourism Joint Stock Company with a charter capital of VND 130 Billion, operating from 07/2006 with UDEC Company holding 51% of the charter capital (UDEC divested in 2014). Concurrently, Construction Materials Production and Trading Enterprise, after equitization, was transformed into Thanh Chi Joint Stock Company with a charter capital of VND 30 Billion, operating from mid-November 2006 with UDEC Company holding 30% of the charter capital. Subsequently, in March 2010, UDEC Company increased its capital contribution by converting receivables into investment capital, resulting in a holding ratio of 52.15% of the charter capital (charter capital of VND 43.89 Billion).
2007	To implement the equitization roadmap for state-owned enterprises, the Ba Ria - Vung Tau Provincial People's Committee issued Decision No. 2008/QD.UBND dated 05/6/2007 on the establishment of the Steering Committee for the equitization of Urban Development and Construction Corporation. After the process of carrying out work to serve the equitization, on 27/6/2008, the Ba Ria - Vung Tau Provincial People's Committee issued Decision No. 2141/QD-UBND on determining the enterprise value for the equitization of Urban Development and Construction Corporation.
2008	Urban Development and Construction Corporation proceeded with its initial public offering through a share auction.
17/8/2009	Urban Development and Construction Corporation officially transitioned to operate under the joint stock company model with the registered business name: Urban Development and Construction Corporation.

Urban Development and Construction Corporation was officially listed on the Ho Chi Minh Stock Exchange, stock code UDC, becoming the 273rd member of the Ho Chi Minh Stock Exchange.

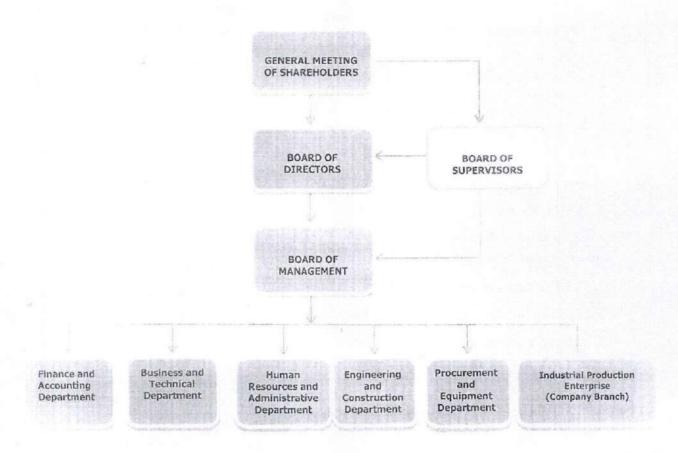
## 1.4. Organizational and Management Structure of Urban Development and Construction Corporation

The Company operates under a parent company - subsidiary model, with 02 subsidiaries: UDEC Travel Company (UDEC holds 100% of charter capital) and Thanh Chi Joint Stock Company (UDEC holds 52.15% of charter capital).

#### COMPANY OPERATING MODEL



#### COMPANY ORGANIZATIONAL STRUCTURE



#### 2. Charter Capital and Shareholder Structure

The Company's charter capital is VND 350 billion.

## 2.1. Shareholder structure as of 31/12/2023 is as follows

No.	Shareholder Type	Quantity shares	Share Value at Par Value (VND)	Percentage %
Ī	Ba Ria – Vung Tau Provincial People's Committee	23,691.192	236,911.920,000	67.69%
2	Treasury shares	294,000	2,940,000,000	0.84%

	Total	35,000,000	350,000,000,000	100.00%
3	Other shareholders	11,014,808	110,148,080,000	31.47%

Source: Urban Development and Construction Corporation

## 2.2. List of shareholders holding over 5% of charter capital as of 31/12/2023

Shareholder Type	Number of shares	Share Value at Par Value (VND)	Percentage
Ba Ria – Vung Tau Provincial People's Committee	23,691,192	236,911,920,000	67.69%

Source: Urban Development and Construction Corporation

#### 3. Company's main business activities

#### 3.1. UDEC Company

Construction of traffic and civil works. Production and trading of hot asphalt concrete products, centrifugal concrete pipes, and cement concrete.

## 3.2. UDEC Travel Company.

Hotel, restaurant, and tourism services business.

#### 3.3. Thanh Chi Joint Stock Company

Warehouse services business, exploitation of construction stone quarries, and production of non-fired bricks.

## IV. BUSINESS PERFORMANCE SITUATION 2016 - 2020

As it operates under a parent company-subsidiary model, in addition to the separate business performance reports of the parent company and the 02 subsidiaries, UDEC Company is also required to prepare consolidated reports as stipulated.

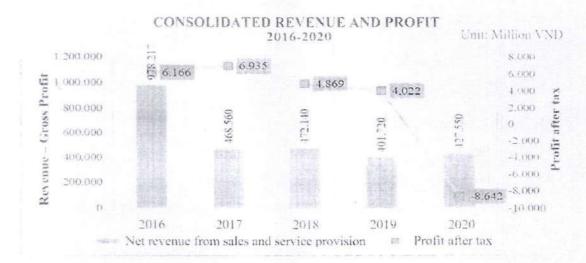
## 1. Consolidated Business Performance Results

Unit: Million VND

No.	Indicator	Year 2016	Year 2017	Year 2018	Year 2019	Year 2020
1	Net revenue from sales and service provision	978,217	468,560	472,140	401,720	427,550

No.	Indicator	Year 2016	Year 2017	Year 2018	Year 2019	Year 2020
	- Of which: Real estate revenue	547,382	29,169		-	
2	Gross profit	58,469	71,748	66,797	70.293	53,434
3	Profit before tax	7,265	10,456	13,578	11,635	(3,376)
4	Profit after tax	6,166	6,935	4,869	4,022	(8.642)
5	Dividend payout ratio		1%	-	-	
4	Dividend for state capital portion		2,369			

Source: Audited Consolidated Financial Statements 2016 to 2020



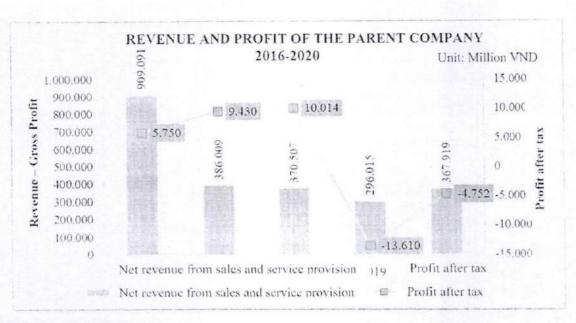
#### 2. UDEC Company Business Performance Results

Unit: Million VND

No.	Indicator	2016	2017	2018	2019	2020
1	Net revenue from sales and service provision	909,091	386,009	370.507	296,015	367,919
	- Of which: Real estate revenue	547,382	29,169	-	-	-
2	Gross profit	33,942	45,908	44,637	43,836	49,475
3	Profit before tax	5,750	11,647	16,412	(12,710)	(3,179)

No.	Indicator	2016	2017	2018	2019	2020
4	Profit after tax	5,750	9,430	10,014	(13,610)	(4,752)

Source: Audited UDEC Company Financial Statements 2016 to 2020



#### Advantages and Difficulties

## > Advantages

- UDEC Company has a long-standing brand and reputation;
- Has good relationships and experience working on projects funded by the budget of Ba Ria – Vung Tau province;
- Has experience in constructing civil traffic works, bridge and port works, hospital works, and schoolworks. The Company prioritizes construction quality, building trust with customers:
- The dynamism and professionalism of the Board of Directors and the high professional qualifications of all Company employees and workers.

#### Difficulties

- Inflation and rising construction material prices significantly affect the cost of goods sold and the gross profit margin of the Company's construction projects;
- Fierce competition in bidding for new budget-funded projects;
- Competition among businesses in the same field of hot asphalt concrete production and trading in the area is increasing, thus affecting the company's production and business activities;

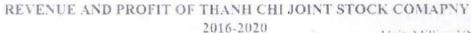
- Equipment is old and outdated, unable to meet the company's construction needs;
- The company is facing difficulties with capital and pressure to repay due loans and debts owed to the Enterprise Arrangement Support Fund;
- As the company primarily operates on borrowed capital, interest expenses account for a large proportion of total costs, significantly impacting the company's business performance.

## 3. Business Performance of Thanh Chi Joint Stock Company

Unit: Million VND

No.	Indicator	2016	2017	2018	2019	2020
1	Net revenue from sales and service provision	84,365	81,520	89,468	79,897	55,104
2	Gross profit	24,646	26,493	29,127	24,659	14,763
3	Profit before tax	3,524	4.927	9,805	10,251	3,465
4	Profit after tax	2,424	3,623	7,493	8,100	2,820

Source: Audited Financial Statements of Thanh Chi Joint Stock Company from 2016 to 2020





#### Advantages and Difficulties

The main business activities of Thanh Chi Joint Stock Company are general warehousing services, stone quarrying, and production of unburnt bricks. Although it consistently generated profits during the period from 2016 to 2020, revenue and profit began to show

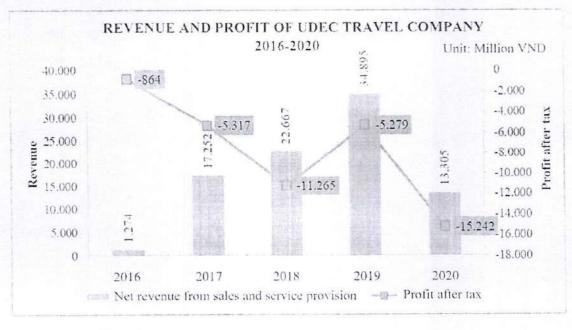
signs of decline, especially in 2020. The reasons are difficulties in the stone quarrying area, site clearance work, and policies related to quarrying activities constantly changing towards tightening, which increased costs. Additionally, in April 2020, the company experienced a fire incident that completely damaged warehouse number 5 at Phu My 1 Industrial Park and has not been rebuilt to date. The unburnt brick production activity is not highly effective due to limited consumption capacity and high packaging and transportation costs.

## 4. Business Performance of UDEC Travel Company.

Unit: Million VND

No.	Indicator	2016	2017	2018	2019	2020
1	Net revenue from sales and service provision	1,274	17,252	22,667	34,895	13,305
2	Gross profit	(119)	(652)	(6,687)	1,906	(10,804)
3	Profit before tax	(864)	(5,317)	(11,265)	(5,279)	(15,242)
4	Profit after tax	(864)	(5,317)	(11,265)	(5,279)	(15,242)

Source: Audited Financial Statements of UDEC Travel Company from 2016 to 2020



#### Advantages and Difficulties

The main business activity of UDEC Travel Company is the operation, management, and business exploitation of the Golf Phu My Hotel. To date, the company's operations have

not generated profit due to high depreciation costs and the company's main customer base (expert guests working in industrial parks) has not met the initial project targets.

#### 5. Financial Situation

## 5.1. Consolidated Financial Situation

Unit: Million VND

No.	Indicator	2016	2017	2018	2019	2020
1	Total assets	1.078,985	1,154,440	1,160,304	1,065,115	1.096.849
2	Liabilities	669,297	741,173	749,545	654,393	700.825
	- Of which: principal debt	296,625	284,870	291,539	269,593	303.897
3	Equity	409,688	413,267	410,759	410,721	396.024
	- Of which: Non- controlling interests	35,595	36,168	38,020	38,311	35,011
4	Current ratio	1.27	1.14	1.07	1.11	1.15
5	Quick ratio	0.71	0.73	0.59	0.52	0.58
6	Debt-to-total assets ratio	0.62	0.64	0.65	0.61	0.64
7	Debt-to-Equity Ratio	1.63	1.79	1.82	1.59	1.77

Source: Audited Consolidated Financial Statements from 2016 to 2020

## CONSOLIDATED FINANCIAL POSITION CHART 2016-2020

Unit: Million VND

1,400,000					
1,200,000	1,078,985	1,154,440	1,160.304	1,065.115	1,096,849
(.000,000)					
800,000	669.297	741,173	749,545	654,393	700,825
600,000					- arrestal
400,000	16	20			
200,000	409,688	413,267	410,759	410,721	396,024
0					
	2016	2017	2018	2019	2020
	To	tal Asset	Liabilities 📋	Equity	

Total consolidated assets at the end of 2020 were VND 1,096 Billion, an increase of VND 17.84 Billion, equivalent to a 1.7% increase compared to VND 1,078 Billion at the end of 2016. Total consolidated liabilities at the end of 2020 were VND 700.82 Billion, an increase of VND 31.5 Billion, equivalent to a 4,7% increase compared to the end of 2016.

Consolidated equity at the end of 2020 was VND 396 Billion, a decrease of VND 13.6 Billion, equivalent to a 3.3% decrease compared to VND 409 Billion at the end of 2016, mainly due to the recorded loss in 2020 and dividend distribution in 2017. Thus, as of 31/12/2020, the Company still preserved the owner's contributed capital of VND 350 Billion.

The consolidated current ratio at the end of 2020 was 1.15 times, a decrease of 9.4% compared to 1.27 times at the end of 2016, while the liabilities-to-total assets ratio at the end of 2020 was 0.64 times, an increase of 3% compared to 0.62 times at the end of 2016. The values of liabilities and principal debt at the end of 2020 were VND 700 Billion and VND 303 Billion respectively, increasing by 4.7% and 2.5% respectively compared to VND 669 Billion and VND 296 Billion at the end of 2016. These figures reflect the company's weakened debt repayment ability, especially its quick ratio, while the values of liabilities and debt have not improved.

## 5.2. Financial Situation of UDEC Company

Unit: Million VND

No.	Indicator	2016	2017	2018	2019	2020
1	Total Assets	959,638	1,031,494	1,058,209	968,114	1,015,591
2	Liabilities	594,863	659,021	680,848	604,363	656,593
	- Of which: Principal Debt	228,743	216,886	235,690	240,346	281,152
3	Equity	364,776	372,473	377,360	363,750	358,999
4	Current Ratio	1.19	1.18	1.12	1.15	1.21
5	Quick Ratio	0.71	0.77	0.62	0.54	0.62
6	Debt-to-Total Assets Ratio	0.62	0.64	0.64	0.62	0.65
7	Debt-to-Equity Ratio	1.63	1.77	1.80	1.66	1.83

Source: Audited Financial Statements of UDEC Company from 2016 to 2020

### PARENT COMPANY FINANCIAL POSITION CHART 2016-2020



Total assets of the parent company at the end of 2020 were VND 1,015 Billion, an increase of VND 55.95 Billion, equivalent to a 5.8% increase compared to VND 959 Billion at the end of 2016.

The debt-to-asset ratio of the parent company at the end of 2020 was 0.65 times, a 4.3% increase compared to 0.62 times at the end of 2016. The total value of liabilities and principal debt at the end of 2020 were VND 656 Billion and VND 281 Billion respectively, increasing by 10.4% and 22.9% respectively compared to VND 594 Billion and VND 228 Billion at the end of 2016. This data reflects that the parent company's liabilities and debt situation has not improved and tends to increase, while the company's debt repayment ability, especially quick ratio, tends to weaken.

### Achievements, Existing Issues, and Limitations during the 2016-2020 period:

### a. Achievements

- The company still preserved its equity:
- Maintained a relatively stable revenue source and generated profits, except for 2020 due to the impact of post-Covid-19;
- Fully implemented policies for employees and complied with tax laws during business operations.

## b. Existing Issues and Limitations:

- Financial difficulties have not been resolved, leading to an increasing trend in the Company's liabilities and interest expenses.
- There have been no breakthroughs or reforms in construction technology:
- Has not found profitability from the operations of UDEC Travel Company., a subsidiary 100% owned by UDEC Company;

- Conflicts among the members of the Board of Directors of Thanh Chi Joint Stock Company have not been resolved, leading to a decline in Thanh Chi Joint Stock Company's business performance.

# 6. Status of State Capital Divestment Implementation

Pursuant to Decision No. 1232/QD-TTg dated 17/8/2017 of the Prime Minister and Plan No. 110/KH-UBND dated October 11, 2017 of the People's Committee of Ba Ria - Vung Tau province regarding the implementation of state capital divestment at state-owned enterprises under the People's Committee of Ba Ria - Vung Tau province during the 2017 - 2020 period, UDEC Company submitted Proposal 02/TTr-UDEC dated 11/5/2019 regarding the appraisal and submission for approval of the starting price for the state capital portion to be transferred and the divestment plan at UDEC Company, and Proposal 06/TTr-UDEC dated 24/6/2019 regarding the adjustment of the starting price for the state capital portion to be transferred at UDEC Company according to the recommendation of the State Audit Office, sent to the Council for Appraisal of State Capital Share Value and Starting Price for Auction of State Capital Portion at State-Owned Enterprises. However, UDEC Company's report has not been unanimously approved by the Appraisal Council.

Content of the recommendation by State Audit Office Region XIII according to Audit Result Notice No. 257/TB-KTNN KV XIII dated 05/9/2019, specifically as follows:

The State Audit Office recommends that the People's Committee of Ba Ria - Vung Tau province determine the late payment interest for the state capital portion that increased from the time of enterprise valuation until it was officially converted into shares and the dividends distributed from the state capital portion in the years 2009, 2010, 2011, 2012 that the entity has not yet remitted to the Enterprise Arrangement and Development Support Fund, and simultaneously handle the aforementioned late payment interest when conducting enterprise valuation for state capital divestment according to Decision 1232/QD-TTg dated 17/8/2017 of the Prime Minister and Plan No. 110/KH-UBND dated 11/10/2017 of the People's Committee of Ba Ria - Vung Tau province.

- 7. Status of the Company's rearrangement and handling of housing and land facilities according to Decree No. 167/2017/ND-CP dated 31/12/2017 and Decree No. 67/2021/ND-CP dated 15/7/2021 of the Government
- 7.1. For housing and land facilities allocated land, leased land, or legally transferred by the State before the time the equitization plan was approved by the competent authority

No.	Land Area	Term of Use	Area (m²)	Land Type	Land Use Purpose	Arrangement Plan			
I	Houses and Land Facilities with approved rearrangement and handling plan								
1	Land Use Right at No. 227 Vo Thi Sau Street. Thang Tam Ward, Vung Tau City	X	6.452		i C	Revoked according to Decision No. 2161/QD- UBND dated 02/8/2021			
2	Land Use Right at No. 37 3/2 Street. Vung Tau City	50 years from 12/11/2004	1.999.2	TS1 (other office land)	Company Office Headquarters	Retained for			
73	Land Use Right at No. 01 Nguyen Van Linh Street, Phu My Ward, Phu My Town, Ba Ria – Vung Tau Province	Until 07/9/2057	4,779.0	Commercial and Service Land	Phu My Golf Hotel (4-star standard)	continued use according to Decision No. 2136/QD- UBND dated 02/8/2021			
11	Houses and Lan	d Facilities no	ot subject	to rearrangen	ient and handl	ing			
1	04 Land Use Rights in Tan Phuoc Ward, Phu My Town, Ba Ria – Vung Tau Province	Long-term	2,679.6	Residential Land	Phu My Housing Project Land - according to the business	Not subject to rearrangement according to Point e. Clause 2.			
		Until 20/8/2051	7.141.3	Business and Production Facility Land	cooperation contract with UDEC ratio of 20% and joint venture party 80%	Article 1 of Government Decree 67/2021/ND- CP dated 15/7/2021 (*)			

<sup>(\*)</sup> Pursuant to Notice No. 837/TB-UBND dated 31/12/2021 of the Provincial People's Committee. on 6/01/2022, the Department of Finance issued Document No. 55/STC-QLGCS&TCDN proposing that the Provincial People's Committee not carry out the rearrangement and handling of the remaining 04 land lots belonging to the Phu My Residential Area project according to the regulations in Decree 167/2017/ND-CP dated 31/12/2017 and Decree 67/2021/ND-CP dated 15/7/2021 of the Government (based on Point e, Clause 2, Article 1 of Decree 67/2021/ND-CP dated 15/7/2021 of the Government). On 13/01/2022, the Provincial People's Committee issued

Document No. 417/UBND-VP agreeing with the proposal of the Department of Finance in Document No. 55/STC-QLGCS&TCDN.

7.2. For housing and land facilities allocated land, leased land, or legally transferred by the State after the time the equitization plan was approved by the competent authority

No.	Land Area	Term of Use	Area (m²)	Land Type	Land Use Purpose	Arrangement Plan
1	Land Use Rights and house on land at 268 Trinh Dinh Thao Street, Long Huong Ward, Ba Ria City, Ba Ria - Vung Tau Province (Certificate of Land Use Rights, Ownership of Houses and Other Assets Attached to Land No. CA 959937 issued by Ba Ria City People's Committee on 13/6/2016)	Usage term until 2052	21,350	Land for construction material production	Location for hot asphalt mixing plant and office of the Industrial Production Enterprise	Implementation of arrangement according to the Government's Decree 67/2021/ND-CP dated 15/7/2021: Retained for continued use according to Decision No. 1302/QD-UBND dated 21/5/2024 (1)
2	Land Use Rights in Long Huong Ward, Ba Ria City (Certificate of Land Use Rights, Ownership of Houses and Other Assets Attached to Land No. CL 838578 issued by the Department of Natural Resources and Environment on 24/7/2018)	Until 01/4/2029	24,345	Agricultural land	South National Highway 51 New Urban Area Project	Not subject to rearrangement according to point e, clause 2, Article 1 of the Government's

No.	Land Area	Term of Use	Area (m²)	Land Type	Land Use Purpose	Arrangement Plan	
3	Land Use Rights in Long Huong Ward, Ba Ria City (Certificate of Land Use Rights, Ownership of Houses and Other Assets Attached to Land No. CL 838581 issued by the Department of Natural Resources and Environment on 24/7/2018)	Until 01/4/2029	2,694.3	Agricultural		Decree 67/2021/ND-CP dated 15/7/2021 (2)	
4	Land Use Rights in Long Huong Ward, Ba Ria City (Certificate of Land Use Rights. Ownership of Houses and Other Assets Attached to Land No. AB 651374 issued by Ba Ria City People's Committee on 06/8/2005)	Until 2025	1.572,0	Agricultural land			

<sup>&</sup>lt;sup>(1)</sup> On 21/05/2024, the Ba Ria – Vung Tau Provincial People's Committee issued Decision No. 1302/QD-UBND on retaining for continued use the housing and land facility managed and used by Urban Development and Construction Corporation at 268 Trinh Dinh Thao street, Long Huong ward, Ba Ria City with a total land area of 21,350m² and a total building area of 410 m².

National Highway 51 New Urban Area project, Long Huong ward, Ba Ria City: the project was approved and permitted for investment by the Ba Ria - Vung Tau Provincial People's Committee in Decision No. 1266/QD-UBND dated 29/6/2012, this is a real estate business project of the Company, the land use rights are accounted for as investment properties. Currently, the Provincial People's Committee has a policy to revoke this project.

<sup>8.</sup> Status of implementation of Decree No. 148/2021/ND-CP of the Government on the management and use of revenue from the transformation of ownership of enterprises,

public non-business units, revenue from state capital divestment, and the difference where owner's equity is greater than charter capital in enterprises.

Pursuant to the guidance in Decree No. 148/2021/ND-CP dated 31/12/2021 of the Government and Circular No. 57/2022/TT-BTC dated 16/9/2022 of the Ministry of Finance guiding the implementation of Decree 148/2021/ND-CP, regarding the determination of late payment interest arising related to the amount that UDEC Company still must pay to the Enterprise Arrangement Support Fund. The total amount of late payment interest arising calculated up to 01/4/2022 according to the guidance in Decree No. 148/2021/ND-CP is VND 47.89 Billion. UDEC Company sent Official Letter No. 28/DDN-UDEC dated 12/3/2024 to the Ba Ria - Vung Tau Department of Finance requesting consideration for partial exemption of the late payment interest amount of VND 14.06 Billion and the remaining amount to be paid is VND 5.81 Billion.

On 17/5/2024, the Department of Finance sent Official Letter No. 2877/STC-QLGCS&TCDN to the Provincial People's Committee regarding the consideration and exemption of late payment interest for amounts payable from the equitization of UDEC Company. Accordingly, UDEC Company is not eligible for consideration for late payment interest exemption because it has not fully paid the principal amount payable from equitization (based on the guidance in Clause 2, Article 10 of Circular No. 57/2022/TT-BTC dated 16/09/2022 of the Ministry of Finance). The late payment interest from equitization arising as determined by the Department of Finance up to 31/03/2022 is VND 53,904,454,736.

On 23/5/2024, the Provincial People's Committee issued Official Letter No. 6860/UBND-VP regarding amounts payable from the equitization of the Urban Development and Construction Corporation. Accordingly, the Provincial People's Committee directed the Urban Development and Construction Corporation to urgently declare and pay the amounts payable from equitization and late payment interest as regulated.

On 27/05/2024, UDEC Company issued Official Letter No. 94/UDEC-TCKT proposing that the Department of Finance consider matters related to the time of calculating accrued late payment interest, determining late payment interest on dividends, and the opinion of State Audit Office Region XIII on determining late payment interest when carrying out State divestment at the enterprise. UDEC Company is currently awaiting the opinion of the Department of Finance on this proposal.

# V. ENTERPRISE OBJECTIVES FOR THE PERIOD 2021 – 2025

## A. ENTERPRISE OBJECTIVES

- 1. Continue implementing the State divestment plan;
- 2. Restructure assets to reduce borrowings and exit the bank bad debt group;
- Become one of the three largest contractors in the professional infrastructure construction sector in Ba Ria – Vung Tau province.

### B. FINANCIAL PLAN

## 1. Parent company financial plan

Unit: Million VND

No.	Indicator	2021	2022	2023	2024	2025
A	BUSINESS PERFORMANCE RESULTS					
1	Net revenue from sales and service provision	240,438	96,469	77,428	319,000	288,059
2	Total costs and cost of goods sold	264.619	134.087	142,905	306,000	286,659
	Of which: Interest expenses	23,859	23,156	29,547	32.365	20.671
3	Profit before tax	(24,180)	(37.618)	(65,476)	13,000	1,400
4	Profit after tax	(23,252)	(37,361)	(64,302)	1,200	1,400
В	FINANCIAL INDICATORS					
1	Total assets	980,442	856,187	827,389	824,274	823,190
2	Liabilities	644,695	557,801	593,306	588,991	586,507
	- Of which: principal loan balance	231.882	218,416	235,732	195,587	170,587
3	Equity	335,747	298,386	234,083	235,283	236,683
4	Current Ratio	1.17	1.12	0.97	0.98	0.98
5	Quick Ratio	0.61	0.45	0.36	0.39	0.40
6	Liabilities/ Total Assets Ratio	0.66	0.65	0.72	0.71	0.71
7	Debt/Equity Ratio	1.92	1.87	2.53	2.50	2.48

(Audited data source 2021 - 2023 and estimated plan 2024, 2025)

The estimated total assets value of the Parent Company as of 31/12/2025 is VND 823 Billion, a decrease of VND 157 Billion, equivalent to a 16% decrease compared to 31/12/2021. The estimated total liabilities and borrowings of the Parent Company as of 31/12/2025 are VND 586 Billion and VND 170 Billion respectively, decreasing by 9% and

26.4% respectively compared to VND 644 Billion VND and VND 231 Billion as of 31/12/2021.

Although estimated borrowings as of 31/12/2025 decreased compared to 31/12/2021, there were no overdue borrowings in 2021, while in 2025, overdue borrowings account for 65.2% of the borrowing balance, equivalent to VND 111.2 Billion, of which overdue borrowings at Agribank Ba Ria - Vung Tau Branch and BIDV Ba Ria - Vung Tau Branch are VND 68.7 Billion and VND 42.5 Billion respectively. This leads to a burden of interest expenses in the business cost structure and affects the Company's credit rating with the Bank.

The estimated quick ratio of the Parent Company as of 31/12/2025 is 0.4 times, a decrease of 33.3% compared to 0.61 times as of 31/12/2021, while the estimated liabilities to total assets ratio as of 31/12/2025 is 0.71 times, an increase of 8.4% compared to 0.66 times as of 31/12/2021. The above data reflects that the Parent Company's debt payment ability is not good and is trending negatively. As of 31/12/2023, the total overdue payables for principal borrowings, interest on borrowings, equitization proceeds, and dividends payable to the Enterprise Restructuring Support Fund is VND 193 Billion and estimated at VND 207 Billion as of 31/12/2025. This reflects the reality that the Parent Company is facing cash flow difficulties to pay due debts.

### 2. Consolidated financial plan

No.	Indicator	2021	2022	2023	2024	2025
A	BUSINESS PERFORMANCE RESULTS					
1	Net revenue from sales and service provision	308,848	132,135	97,463	350,000	320,459
2	Total costs and cost of goods sold	327,945	169,838	174,441	336,500	314,444
	Of which: Interest expense	25,394	23,572	30,093	32,365	20,671
3	Profit before tax	(19,096)	(37,703)	(76,978)	13,500	6,015
4	Profit after tax	(21,234)	(40,311)	(79,357)	1,000	5,140
	Including:					
	Parent company	(23,252)	(37,361)	(64,302)	1,200	1,400
	UDEC Travel Company	(6,902)	(12,331)	(11,891)	(3,000)	240
	Thanh Chi Joint Stock Company	4,588	(483)	(12,676)	2,800	3,500

No.	Indicator	2021	2022	2023	2024	2025
	Internal adjustments among members	4.332	9,865	9,513		-
В	FINANCIAL INDICATORS					
1	Total assets	1,049,136	914,388	869.633	887,712	904,529
2	Liabilities	675,976	584.389	618,991	636,070	647,747
	- Of which: Principal loan debt	238,499	222,119	238,599	198.454	173,454
3	Equity	373,160	329,999	250.642	251,642	256,782
4	Current Ratio	1.13	1.05	0.89	0.93	0.96
5	Quick Ratio	0.57	0.40	0.29	0.37	0.43
6	Debt-to-Assets Ratio	0.64	0.64	0.71	0.72	0.72
7	Debt-to-Equity Ratio	1.81	1.77	2.47	2.53	2.52

(Audited data source 2021 - 2023 and estimated plan 2024, 2025)

## Assessment of business performance for the period 2021-2023:

The period 2021-2023 was an extremely difficult period for the Company. The Parent Company incurred losses for 03 consecutive years due to significantly increased financial expenses and input material costs, while revenue continued to decline. Besides difficulties in bidding activities and increasingly fierce price competition among contractors, the Company was also unable to find banks for financing and guarantees because the Company was classified into the bank bad debt group, which led to the Company not signing any new construction contracts in 2023, and this is the main reason for the sharp decrease in revenue during this period. In addition, the business performance of the 02 subsidiaries also increasingly worsened. Besides UDEC Travel Company continuing to be unprofitable, the business results of Thanh Chi Joint Stock Company also increasingly declined due to a sharp decrease in warehouse rental revenue affected by the Russia-Ukraine war, while stone quarrying revenue no longer exists because the stone quarrying activity expired.

### Business performance assessment for the period 2024-2025:

Facing the difficulties during the period 2021-2023, since the beginning of 2024, the Company has sought partners with financial capacity to form joint ventures for bidding on construction works. This has initially yielded results. Specifically, in the first 5 months of

2024, the Company signed 02 contracts for constructing a resort complex in Nha Trang, Khanh Hoa, with a total contract value of VND 139 Billion. Based on this, the Company developed a financial plan for 2024 and submitted it to the Provincial People's Committee for approval. On 30/5/2024, the Provincial People's Committee approved the plan and assigned targets to the Company under Decision No. 1421/QD-UBND.

Based on the 2024 plan, the Company's actual situation, and the forecast for 2025, the Company has developed the 2025 plan specifically as follows:

Revenue in 2025 is VND 320 Billion, equal to 91% compared to 2024. Profit before tax is VND 6.01 Billion, equal to 44% compared to 2024. The reason why planned revenue and profit before tax in 2025 both decreased compared to 2024 is that in 2024, the Company recorded revenue and profit from real estate transfer activities, which are highly profitable activities, whereas in 2025, this profit is not present. However, because corporate income tax in 2025 only amounted to VND 875 Million, the planned profit after tax in 2025 reached VND 5.14 Billion, equal to 514% compared to 2024. In contrast, in 2024, although the profit before tax was VND 13.5 Billion, this income mainly came from real estate transfer activities, which had to be accounted for and taxed separately and could not be offset against losses from business operations, resulting in corporate income tax of VND 12.5 Billion, leading to profit after tax in 2024 being only VND 1 Billion, lower by 414% compared to 2025.

Estimated total consolidated assets as of 31/12/2025, are VND 904 Billion, a decrease of VND 144 Billion, equivalent to a decrease of 13.8% compared to 31/12/2021. Estimated total consolidated liabilities and principal debt as of 31/12/2025, are respectively VND 647 Billion and VND 173 Billion, decreasing by 4.2% and 27.3% respectively compared to VND 675 Billion and VND 238 Billion as of 31/12/2021. As explained in the parent company's financial data report section for the period 2021 - 2025, although the consolidated debt reported as of 31/12/2025, decreased compared to 2021, there was no overdue debt in 2021, whereas in 2025, overdue debt accounts for 64.2% of the outstanding debt balance, equivalent to VND 111.2 Billion, of which the majority is the overdue debt of the Parent Company at Agribank Ba Ria - Vung Tau Branch and BIDV Ba Ria - Vung Tau Branch. This leads to a burden of interest expenses within the business cost structure and affects the Company's credit debt classification group with the Banks.

Estimated quick ratio as of 31/12/2025, is 0.43 times, a decrease of 25.2% compared to 0.57 times as of 31/12/2021, while the estimated liabilities-to-total assets ratio as of 31/12/2025, is 0.72 times, an increase of 11.1% compared to 0.64 times as of 31/12/2021. The above data reflects that the consolidated liabilities situation has not improved and the company's consolidated debt repayment capacity is trending negatively.

Consolidated owner's equity as of 31/12/2023, was VND 250 Billion and estimated as of 31/12/2025, is VND 256 Billion, decreasing by VND 100 Billion and VND 94 Billion respectively compared to VND 350 Billion of contributed owner's equity.

# VI. ORIENTATION AND SOLUTIONS FOR ENTERPRISE RESTRUCTURING DURING THE PERIOD 2021 - 2025

### 1. Development Strategy, Business Lines, Business Orientation, Products, Market

### 1.1. Development Strategy, Business Lines

Focus on activities that were previously the Company's strengths, cease business activities that are ineffective or not highly effective. Accordingly, the Company will focus resources on the following activities:

### At UDEC Company

- Construction and installation activities for transportation, eivil, and industrial works;
- Production and installation of hot asphalt concrete pavement, production of cementtreated base and centrifugal concrete culverts.

### At Thanh Chi Joint Stock Company

- Develop warehousing and storage rental services at Phu My 1 Industrial Park and neighboring industrial parks.

### 1.2. Business Orientation, Products, Market

- The Company will continue to allocate resources to invest in renovating construction equipment and technology, prioritizing the renovation of construction equipment for the production and installation of hot asphalt concrete pavement at the industrial production enterprise;
- Participate in online bidding for all works and projects, regardless of whether they are funded by the state budget or non-state budget, within the province or outside the province:
- Seek partners with strong financial capacity to form joint ventures for bidding on state-funded projects;
- Be ready to participate in construction and installation activities as a subcontractor to enhance job stability for employees and promote cash flow circulation in the Company's business operations;
- Allocate appropriate resources to continue implementing phase 2 of the Phu My Residential Area Project, in Phu My town, Ba Ria Vung Tau province.

#### 2. Business Management Innovation

- Maximize the power of information technology to enhance corporate governance capacity;
- Create a favorable environment to promote creativity and technical innovation in business operations and construction processes among staff.

# 3. Company's Financial, Capital, and Asset Restructuring Plan

### 3.1. Financial Restructuring

The Company will restructure loan debts with BIDV Bank Ba Ria - Vung Tau Branch and Agribank Ba Ria - Vung Tau Branch, after which the Company will proceed to work with Vietnam Debt and Asset Trading Corporation (DATC) to carry out the purchase and sale of the enterprise's debts at the two aforementioned banks.

Successful debt trading with DATC will help UDEC Company escape the group of non-performing bank loans as well as the pressure of banks foreclosing on collateral due to inability to repay debts, thereby opening up opportunities for the Company to access credit capital at current low interest rates from banks for business operations. Furthermore, successful debt trading is also an opportunity for the Company to have a portion of the interest payable to the bank reduced, due to DATC's specific debt resolution mechanism.

### 3.2. Asset and Capital Restructuring

The Company will restructure some real estate properties no longer needed for investment to recover investment capital and supplement working capital for business operations. The assets to be restructured include:

- (i) Agricultural land is lost in Long Huong ward, Ba Ria city, belonging to the South National Highway 51 New Urban Area project;
- (ii) Phu My Golf Hotel (Certificate of Land Use Rights, Ownership of Houses and Other Assets Attached to Land No. BX 920324 dated 29/4/2016, issued to UDEC Company, recorded as investment property in accounting books and currently assigned to the subsidiary UDEC Travel Company for operation and business exploitation under a lease contract).

### 3.2.1. For Phu My Golf Hotel

The Company will seek and cooperate with strong brand partners in the hotel service industry to enhance the hotel's image, brand, revenue, and business efficiency, and then will seek approval to proceed with divestment at an appropriate time.

# 3.2.2. For land lots in Long Huong ward under the South National Highway 51 project

These land lots were acquired by UDEC Company for the implementation of the South National Highway 51 New Urban Area project (the project was approved and permitted for investment by the Provincial People's Committee in Decision No. 1266/QD-UBND dated 29/6/2012). However, due to significant difficulties in site clearance caused by adjustments in land policy, the acquisition of land from residents was not feasible, leading to delays in the project compared to the approved schedule. On 19/4/2022, the Provincial People's Committee issued Document No. 4496/UBND-VP revoking the investment policy and terminating the operation of this project. These land lots are not subject to rearrangement according to the opinion of the Department of Finance in

Document No. 7917/STC-QLCG&TCDN dated 29/12/2023, and therefore, the Company will proceed with the transfer to recover invested capital.

### a) Implementation roadmap:

The Company plans to transfer these land lots in 2024 and has included this in the implementation plan when developing the 2024 financial plan submitted to the Department of Finance and the Provincial People's Committee for approval with a planned revenue of vnd 350 Billion, of which the revenue from transferring the land lots is VND 68 Billion. On 30/05/2024, the Provincial People's Committee issued Decision 1421/QD-UBND on assigning targets to evaluate operational efficiency and classify State-owned enterprises and enterprises with State capital under the Provincial People's Committee in 2024, thereby assigning the 2024 revenue target for the Company as vnd 350 Billion. This revenue plan was also approved by the General Meeting of Shareholders according to Resolution No. 01/NQ.DHDCD-UDEC dated 01/07/2024.

Currently, the Company has contacted and worked with many real estate investors inside and outside the province who are interested in these land lots, and the transfer is expected to be carried out in the last months of 2024.

### b) Decision-making authority for the transfer:

Pursuant to point a, clause 4, Article 34 of the company charter dated 26/06/2021. stipulating the responsibilities and powers of the General Director:

- 4. The General Director has the following rights and obligations:
- a) Decide on matters related to the Company's daily business operations that are not within the authority of the Board of Directors;

Pursuant to point h, section 2, article 26 of the company's charter dated 26/06/2021. stipulating the powers and obligations of the Board of Directors:

Article 26. Powers and obligations of the Board of Directors

- 2. The rights and obligations of the Board of Directors are stipulated by law, the company charter, and the General Meeting of Shareholders. Specifically, the Board of Directors has the following powers and obligations:
- h) Approve purchase, sale, loan, lending contracts and other contracts and transactions with a value of 35% or more of the total asset value recorded in the Company's most recent financial statements, except for contracts and transactions within the decision-making authority of the General Meeting of Shareholders as stipulated in point d, clause 2. Article 138, and clauses 1 and 3, Article 167 of the Law on Enterprises:

Based on the above regulations, the total asset value recorded in the parent company and consolidated financial statements for Q1 2024 are VND 847 Billion and VND 883 Billion respectively. The total transfer value (including VAT) of the land lots expected according to the plan is VND 74.38 Billion (pre-tax price is VND 68 Billion), which is 8.7% compared to the total asset value of the parent company and 8.4% of the total

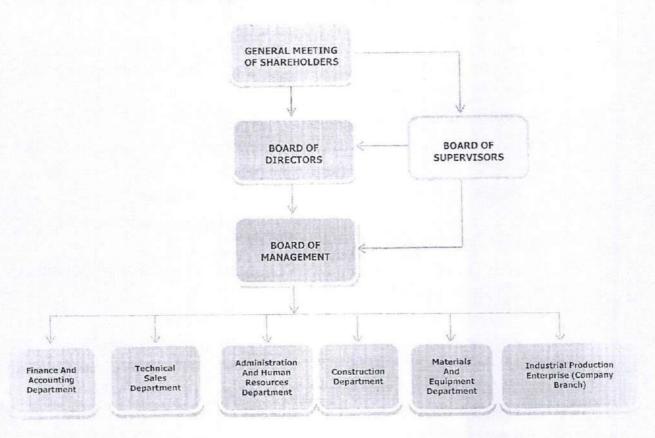
consolidated asset value. Thus, the transfer of the land lots under the South National Highway 51 project will fall under the authority of the General Director according to the company charter. The General Director of the Company will carry out and report the results of the transfer to the Board of Directors, the Owner, the representative of State capital in the Company, and the Shareholders as stipulated.

# 4. Plan for personnel restructuring and management organizational structure

Maintain the current management organizational model: General Meeting of Shareholders. Board of Directors, Board of Supervisors, General Director.

Regarding the restructuring of departments and affiliated units: maintain 05 specialized departments and 01 affiliated unit.

# COMPANY ORGANIZATIONAL STRUCTURE



In addition, the Company continues to review and arrange personnel to ensure suitability with employees' qualifications and capabilities, specifically:

- Consolidate the production apparatus of the Industrial Production Enterprise;
- Provide professional training for the sales department in particular and other departments in general; arrange and assign specific, focused tasks to each company department.

- For labor at the construction site, the Company will prioritize using resources from professional supply contractors to minimize labor costs;

# 5. Orientation for technology innovation investment

Most of the Company's current production and construction machinery and equipment have been used for many years, and the technology is now outdated. However, due to financial difficulties, for machinery and equipment that are still usable, the priority is repair and upgrade for continued use; for machinery and equipment that are too outdated with low utilization efficiency, they will be liquidated, and suitable financial sources will be sought for new investment. When making new investments, priority will be given to investing in advanced equipment to enhance the enterprise's production and construction operational capacity.

# 6. Plan and solutions for participating in the formation of supply and production chains

Leverage the strength of serving guests staying at Golf Phu My Hotel to exploit and develop logistics services of the warehouse system in Phu My 1 Industrial Park belonging to Thanh Chi Joint Stock Company within the industrial parks in Phu My town.

# 7. Enterprise arrangement plan for the 2021-2025 period

On 16/11/2021, the Ba Ria - Vung Tau Provincial People's Committee issued Document No. 17403/UBND-VP regarding the development of a plan for restructuring state-owned enterprises and enterprises with state capital for the 2021-2025 period, submitted to the Ministry of Planning and Investment for the Prime Minister's approval: accordingly, the Provincial People's Committee proposed transferring the right to represent state capital ownership at UDEC Company to the State Capital Investment Corporation (SCIC) to divest all state capital; currently, the state capital holding ratio in the company is 67.69%.

Pursuant to Decision No. 1479/QD-TTg dated 29/11/2022, of the Prime Minister, on 10/12/2022, the representative of state capital at the enterprise issued Document No. 08/UDEC-DDV reporting on the review and transfer of the right to represent state capital ownership at UDEC Company to SCIC.

On 16/10/2023, the Provincial People's Committee sent Document No. 14160/UBND-VP to SCIC regarding the transfer of the right to represent state capital ownership at UDEC Company to SCIC.

On 19/01/2024, SCIC sent Document No. 67/DTKDV-CNPN to the Ba Ria - Vung Tau Provincial People's Committee regarding the transfer of the right to represent state ownership at UDEC Company.

On 02/02/2024, the Provincial People's Committee sent Document No. 1515/UBND-VP to the Department of Finance and the representative of state capital at the Company, assigning the Department of Finance to coordinate with the capital representative and relevant agencies to implement the content of SCIC's Document No. 67/DTKDV-CNPN dated 19/01/2024.

On 22/4/2024, the Department of Finance issued Official Letter No. 2266/STC-QLGCS&TCDN to UDEC Company requesting the representative of UDEC Company to inspect, review, and determine losses (if any) related to inventory. On 27/05/2024, UDEC Company issued Official Letter No. 93/UDEC-TCKT reporting on the implementation of Official Letter No. 2266/STC-QLGCS&TCDN from the Department of Finance.

Therefore, the state capital divestment plan at UDEC Company will be implemented after the Provincial People's Committee transfers the state ownership representative rights to SCIC.

# 8. Implementation of roadmap for solutions

# 8.1. Implementation of state capital divestment at the enterprise

Implement state capital divestment after transferring the state capital ownership representative rights to SCIC.

# 8.2. Implementation of financial restructuring

### Year 2024:

- Negotiate debt restructuring with BIDV Bank Ba Ria Vung Tau Branch and Agribank Ba Ria Vung Tau Branch;
- Continue working with DATC to implement the purchase and sale of 2 bank debts for DATC:
- Cooperate with strong brand partners to enhance the business efficiency of Golf Phu My Hotel:
- Seek partners and investors to restructure assets belonging to the Nam National Highway
   New Urban Area Project;
- Coordinate with the Provincial Department of Finance and SCIC to implement procedures for handing over and receiving the state ownership representative rights at the enterprise from the Provincial People's Committee to SCIC;
- Implement subsequent tasks in accordance with the Company Charter and the Law on Enterprises to carry out the plans approved by the Owner.

### Year 2025:

 Implement state capital divestment at the enterprise after transferring the state ownership representative rights at the enterprise to SCIC.

Implement Plan No. 148/KH-UBND dated 18/8/2022 of the Ba Ria – Vung Tau Provincial People's Committee on the implementation of Decision No. 360/QD-TTg dated 17/3/2022 of the Prime Minister, approving the scheme "Restructuring of state-owned enterprises, focusing on economic groups and state corporations in the period 2021 - 2015". The state

capital representative and the Board of Management of UDEC Company developed the enterprise restructuring scheme for the period 2021 – 2025. Hereby respectfully submit to the Provincial People's Committee – The state capital owner representative agency at the enterprise for consideration and direction on implementation.

Sincerely submitted./.

# URBAN DEVELOPMENT AND CONSTRUCTION CORPORATION GENERAL DIRECTOR

### Recipients:

- Ba Ria - Vung Tau Provincial People's Committee:

Signed

- Department of Planning and Investment:
- Department of Finance;
- Department of Home Affairs; Department of Labor, Invalids and Social Affairs;

Ho Thanh Con

- Archive: AD.

# STATE CAPITAL REPRESENTATIVE

Signed

# URBAN DEVELOPMENT AND CONSTRUCTION CORPORATION

# SOCIALIST REPUBLIC OF VIETNAM Independence – Freedom – Happiness

No.: 06 /TTr.HĐQT.UDEC

Vung Tau, 17 June 2025

### PROPOSAL.

# Regarding the renaming of Urban Development and Construction Corporation

To: General Meeting of Shareholders of Urban Development and Construction Corporation

- Pursuant to the Law on Enterprises dated June 17, 2020;
- Pursuant to the Charter on Organization and Operation of Urban Development and Construction Corporation (hereinafter referred to as UDEC Company);
- In the current context, Ba Ria Vung Tau Province is preparing to merge with Binh Duong Province and Ho Chi Minh City under the name "Ho Chi Minh City," in accordance with the policy of the Party and the State.In order to facilitate UDEC's business and production activities in the coming period, the Board of Directors respectfully submits to the General Meeting of Shareholders for approval the proposal to rename the company, with the following specific details:

## 1. Current Company Information

- Vietnamese name: CÔNG TY CỐ PHẦN XÂY DỰNG VÀ PHÁT TRIỂN ĐÔ THỊ TỈNH BÀ RỊA – VŨNG TÀU
- English name: URBAN DEVELOPMENT AND CONSTRUCTION CORPORATION
- Abbreviated name: UDEC

# 2. Proposed Change of Company Name

- 2.1. New Company Name
- Vietnamese name: CÔNG TY CỔ PHẦN ĐẦU TƯ XÂY DỰNG UDCons
- English name: UDCons CONSTRUCTION INVESTMENT CORPORATION
- Abbreviated name: UDCons
- 2.2. Amendment and Supplement to the Company Charter

Amendment to Clause 1, Article 2 of the Company Charter as follows:

- 1. Company Name:
- Vietnamese name: CÔNG TY CÔ PHẦN XÂY DỰNG VÀ PHÁT TRIÊN ĐÔ THỊ TỈNH BÀ RỊA – VŨNG TÀU
- English name: URBAN DEVELOPMENT AND CONSTRUCTION CORPORATION
- Abbreviated name: UDEC

Amended Clause:



1. Company Name:

Vietnamese name: CÔNG TY CÔ PHÂN ĐẦU TƯ XÂY DỰNG UDCons

INVESTMENT CONSTRUCTION **UDCons** name: - English CORPORATION

- Abbreviated name: UDCons

The Board of Directors respectfully submits this proposal to the General Meeting of Shareholders for approval.

### Recipients:

# ON BEHALF OF THE BOARD OF DIRECTORS

- As above.

**CHAIRMAN** 

- Archived: AD. BOD

Signed





# SOCIALIST REPUBLIC OF VIETNAM Independence – Freedom – Happiness

Vung Tau, 17 June 2025

# PROPOSAL

# Regarding Dismissal of a Member of the Board of Directors for the 2020-2025 Term

To: General Meeting of Shareholders of Urban Development and Construction Corporation

- Pursuant to the Law on Enterprises dated June 17, 2020;
- Pursuant to the Law on Securities dated November 26, 2019, and Decree No. 155/2020/ND-CP dated December 31, 2020, of the Government detailing the implementation of certain provisions of the Law on Securities;
- Pursuant to the Charter on Organization and Operation of Urban Development and Construction Corporation (hereinafter referred to as UDEC); and Resolution No. 04/NQ.HDQT-UDEC dated July 1, 2024 of the Board of Directors, regarding the approval of the resignation letter submitted by Mr. Ho Kien Cuong from his position as a member of the Board of Directors for the 2020–2025 term, the dismissal of the member of the Board of Directors shall be carried out at the nearest General Meeting of Shareholders.

The Board of Directors of UDEC hereby reports and submits to the General Meeting of Shareholders for consideration and approval the following matter:

- Dismissal of Mr. Ho Kien Cuong from his position as a member of the Board of Directors for the 2020–2025 term.

Respectfully submitted to the General Meeting of Shareholders for consideration and approval.

Recipients:

ON BEHALF OF THE BOARD OF DIRECTORS

- As above.

**CHAIRMAN** 

- Archived: AD. BOD

Signed

# URBAN DEVELOPMENT AND CONSTRUCTION CORPORATION

# SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom - Happiness

Vung Tau, 23 June 2025

No.: 08 /TT/HDOT UDEC

# **PROPOSAL**

Regarding Dismissal of a Member of the Board of Supervisors for the 2020-2025 Term

> To: General Meeting of Shareholders of Urban Development and Construction Corporation

- Pursuant to the Law on Enterprises dated June 17, 2020;

- Pursuant to the Law on Securities dated November 26, 2019, and Decree No. 155/2020/ND-CP dated December 31, 2020, of the Government detailing the implementation of certain provisions of the Law on Securities;

- Pursuant to the Charter on the organization and operation of the Urban Development and Construction Corporation (hereinafter referred to as UDEC), and the resignation letter submitted by Mrs. Tran Thi Kim Anh requesting to be dismissed from her position as a member of the Board of Supervisors for the 2020-2025 term;

The Board of Directors reports and refers to Article 37 of the Company Charter:

# Article 37. Members of the Board of Supervisors

- 1. Number of members of the Board of Supervisors
- 2. Criteria and conditions to be a member of the Board of Supervisors
- 3. A member of the Board of Supervisors shall be dismissed in the following cases:

  - b) Resignation accepted by the General Meeting of Shareholder

The Board of Directors respectfully submits to the General Meeting of Shareholders for consideration and approval:

- Dismissal of Mrs. Tran Thi Kim Anh from her position as a member the Board of Supervisors for the 2020-2025 term.

Respectfully submitted to the General Meeting of Shareholders for consideration and approval.

Recipients:

ON BEHALF OF THE BOARD OF DIRECTORS

- As above.

CHAIRMAN

- Archived: AD. BOD

Signed

# URBAN DEVELOPMENT AND CONSTRUCTION CORPORATION

# SOCIALIST REPUBLIC OF VIETNAM Independence – Freedom – Happiness

No.: 02 JONG BKS CIDEC

CÔ PHẨN

XÂY DỤNG VÀ

TÎNH BR-VT

TÎNH BR-VT

TÎNH BR-VT

Vung Tau, June 25, 2025

### PROPOSAL

# Regarding the Additional Election of a Member to the Board of Supervisors for the 2020–2025 Term

To: The General Meeting of Shareholders Urban Development and Construction Corporation

Pursuant to the Law on Enterprises dated June 17, 2020; Pursuant to the Law on Securities dated November 26, 2019 and Decree No. 155/2020/ND-CP dated December 31, 2020 of the Government providing detailed regulations on the implementation of certain articles of the Law on Securities;

Pursuant to the Charter on the organization and operation of Urban Development and Construction Corporation (hereinafter referred to as UDEC), and the Nomination Form for additional election of a member to the Board of Supervisors for the 2020–2025 term submitted by the Head of the Board of Supervisors;

The Board of Supervisors of UDEC hereby reports to and submits to the General Meeting of Shareholders for consideration and approval of the following matters:

- 1. The number of additional members to be elected to the Board of Supervisors for the 2020–2025 term is one (01) member;
- 2. The term of office of the additional member elected to the Board of Supervisors shall be the remaining duration of the 2020–2025 term;
- 3. The candidate nominated for the additional election to the Board of Supervisors for the 2020–2025 term is Ms. Le Thi Hoa Staff member of the Administration Human Resources Department of Urban Development and Construction Corporation.

The curriculum vitae of the candidate nominated for additional election to the Board of Supervisors is attached to this proposal.

Respectfully submitted to the General Meeting of Shareholders for voting and approval.

#### Recipients:

- As above:
- Board of Directors:
- Board of Supervisors;
- Archived: AD.BOS.

# ON BEHALF OF THE BOARD OF SUPERVISORS HEAD OF THE BOARD

Signed

Le Thanh Nghi

# URBAN DEVELOPMENT AND CONSTRUCTION CORPORATION

CỐ PHẨN XÂY DỤNG VÀ PHÁT TRIỂN ĐÔ THỊ

# SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom - Happiness

# NOMINATION FORM CANDIDATE FOR THE BOARD OF SUPERVISORS TERM 2020 – 2025

## URBAN DEVELOPMENT AND CONSTRUCTION CORPORATION

To: Urban Development And Construction Corporation

Full name: Le Thanh Nghi

Citizen ID No.: 038078009840, issued on: September 5, 2019

Place of issue: Police Department for Administrative Management of Social Order Address: 1410/9/1, 30/4 Street, Ward 12, Vung Tau City, Ba Ria – Vung Tau Province Current position: Head of the Board of Supervisors for the 2020–2025 term of Urban Development and Construction Corporation

After receiving the resignation letter dated June 21, 2025 from Ms. Tran Thi Kim Anh, a member of the Board of Supervisors for the 2020–2025 term, and the information from the Organizing Committee of the 2025 Annual General Meeting of Shareholders regarding the absence of any shareholders nominating or self-nominating candidates for the Board of Supervisors for the 2025–2030 term.

Pursuant to Point b, Clause 1, Article 140 of the Law on Enterprises; Clause 1, Article 37 and Clause 2, Article 36 of the Company's Charter; and Clause 2, Article 8 of the Regulations on the Operation of the Board of Supervisors, I hereby nominate:

Ms. Le Thi Hoa, Date of Birth: June 22, 1976

Citizen Identification No.: 001176033275, issued on April 29, 2021 by the Police Department for Administrative Management of Social Order

Permanent Address: 40/15 Nguyen Tri Phuong Street, Ward 7, Vung Tau City, Ba Ria – Vung Tau Province

Currently working at: Urban Development and Construction Corporation

Position: Staff member of the Administration - Human Resources Department

Educational qualification: Bachelor's degree in Business Administration

Meets all eligibility requirements to be nominated for additional election to the Board of Supervisors for the 2020–2025 term at the 2025 Annual General Meeting of Shareholders of Urban Development and Construction Corporation.

I take full responsibility for this nomination and hereby undertake to strictly comply with the applicable laws and the Charter of the Company.

Vung Tau, June 25, 2025 Nominator

Signed

Le Thanh Nghi

# SOCIALIST REPUBLIC OF VIETNAM Independence – Freedom – Happiness

# **CURRICULUM VITAE**

1. Full Name: LE THI HOA

2. Gender: Female

3. Date of Birth: June 22, 1976

4. Place of Birth: Hanoi

- 5. Citizen Identification No.: 001176033275, issued on April 29, 2021 by the Police Department for Administrative Management of Social Order
- 6. Nationality: Vietnamese
- 7. Ethnicity: Kinh
- 8. Permanent Address: 40/15 Nguyen Tri Phuong Street, Ward 7, Vung Tau City, Ba Ria Vung Tau Province
- 9. Company Phone Number: 02543 859 617; Mobile Phone Number: 0906 779 523
- 10. Email address: hoalt@udec.com.vn
- 11. Educational qualification: Bachelor's degree in Business Administration
- 12. Employment history:
- From February 2002 to May 2005: Worked at Vung Tau Packaging Company Limited; position: Accountant
- From June 2005 to present: Working at Urban Development and Construction Corporation; position: Labor and payroll officer
- 13. Current positions:
- 13.1. Position at the listed organization: Staff of the Administration Human Resources Department, Urban Development and Construction Corporation; stock code: UDC
- 13.2. Position at other organizations: None
- 14. Total number of shares held (as of June 25, 2025): 0 shares
- 15. Shareholding commitments: None
- 16. Related persons holding shares of the listed organization: None
- 17. Debts to the company: None
- 18. Related interests with the company: None
- 19. Conflicting interests with the company: None

I hereby certify that all the above statements are true and accurate. I shall take full responsibility before the law for any false declarations.

Vung Tau, June 25, 2025

Lev

Declarant

Certification by the Company

PHÓ TỔNG GIÁM ĐỐC

all

Võ Chành Cài

Le Thi Hoa