

Re: Explains the difference in after-tax profit of
2nd Quarter of 2026

Ho Chi Minh City, 20 July, 2026

Dear: State Securities Commission
Hanoi Stock Exchange

Pursuant to the provisions of Circular 96/2020/TT-BTC on information disclosure, Tan Phu Vietnam Joint Stock Company explains the difference in after-tax profit of 2nd Quarter of 2026 and six months of 2026 as follows

Items	Unit: Million VND				Unit: Million VND			
	2nd QUARTER of 2026	2nd QUARTER of 2025	Difference between 2nd QUARTER of 2026/2025	% Difference	6 months 2026	6 months 2025	Difference between 6 months 2026/2025	% Difference
	Million VND	Million VND	Million VND	%	Million VND	Million VND	Million VND	%
Revenue from sale of goods and rendering of services	902,829	868,647	34,181	4%	1,671,490	1,629,001	42,489	3%
Deductions	21,467	9,517	11,950	126%	33,825	17,159	16,666	97%
Net revenue from sale of goods and rendering of services	881,362	859,130	22,232	3%	1,637,665	1,611,842	25,823	2%
Costs of goods sold and services rendered	749,459	734,120	15,339	2%	1,384,863	1,370,212	14,651	1%
Gross profit from sale of goods and rendering of services	131,903	125,010	6,893	6%	252,802	241,630	11,172	5%
Finance income	23,197	11,448	11,749	103%	36,099	21,302	14,798	69%
Finance expenses	42,625	34,957	7,667	22%	76,045	63,419	12,625	20%
- In which: Interest expenses	39,285	32,490	6,795	21%	69,373	59,213	10,160	17%
Selling expenses	71,549	48,867	22,682	46%	139,485	113,388	26,097	23%
General and administrative expenses	21,350	22,069	(719)	-3%	45,285	43,560	1,724	4%
Operating profit/(loss)	19,576	30,565	(10,989)	-36%	28,087	42,564	(14,477)	-34%
Other income	4,013	618	3,395	549%	6,986	781	6,205	795%
Other expenses	2,633	4	2,629	65615%	2,992	2,018	974	48%
Other profit/(loss)	1,381	614	767	-125%	3,994	(1,237)	5,231	423%
Net profit before tax	20,957	31,179	(10,222)	-33%	32,081	41,327	(9,246)	-22%
Current corporate income tax expense	4,428	6,265	(1,838)	-29%	6,664	10,240	(3,576)	-35%
Net profit/(loss) after tax	16,529	24,914	(8,384)	-34%	25,417	31,087	(5,670)	-18%

- Profit after tax of 2nd Quarter of 2026 reached VND 16.53 billion, a decrease of VND 8.38 billion compared to the same period in 2025 due to:
 - Selling expenses increased by VND 22.7 billion (equivalent to 46%) compared with the same period last year, mainly due to higher employee costs and Logistics.
- Accumulated profit after tax for 6 months of 2026 reached VND 25.4 billion, a decrease of VND 5.6 billion compared to the same period in 2025 due to:
 - Selling expenses increased by VND 26.1 billion (equivalent to 23%) compared to the same period last year.

We hereby certify that the information disclosed above is true and take full legal responsibility for the content of this disclosure.

Recipient

- As above
- Archives

THE PERFORMER
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