

**UP Securities Joint Stock Company**  
**FINANCIAL REPORT**  
**For the accounting period ending March 31, 2026**



HANOI, APRIL 2026

STATEMENT OF FINANCIAL POSITION  
As of March 31, 2026

Unit: VND

ASSETS	Codes	Notes	Ending balance VND	Beginning balance VND
<b>A. CURRENT ASSETS (100 = 110+130)</b>	<b>100</b>		<b>1,028,036,147,693</b>	<b>860,122,902,039</b>
<b>I. Financial assets</b>	<b>110</b>		<b>986,404,867,817</b>	<b>857,292,847,300</b>
1. Cash and cash equivalents	111	V.1.1.	180,630,543,999	189,221,177,937
1.1. Cash	111.1		29,556,952,208	19,221,177,937
1.2. Cash equivalents	111.2		151,073,591,791	170,000,000,000
2. Financial assets at fair value through profit/loss (FVTPL)	112		59,104,800,000	95,801,500,000
3. Held-to-maturity (HTM) investments	113		596,036,664,110	387,248,885,480
4. Lending	114	V.1.3	106,921,921,351	122,526,795,905
7. Receivables	117	V.1.4	40,210,089,400	58,608,811,122
7.1. Receivables from sale of financial assets	117.1		26,834,305,000	51,218,625,000
7.2. Receivables and accruals for dividends and interest on financial assets	117.2		13,375,784,400	7,390,186,122
7.2.2. Expected dividends and interest not yet received	117.4		13,375,784,400	7,390,186,122
8. Advances to supplier	118		3,334,526,707	3,175,998,807
9. Receivables from services provided by securities companies	119	V.1.4	166,322,250	709,678,049
<b>II. Other current assets</b>	<b>130</b>		<b>41,631,279,876</b>	<b>2,830,054,739</b>
1. Advances	131	V.1.5	4,500,000	4,500,000
2. Office supplies, tools, equipment	132		18,446,000	-
3. Short-term prepaid expenses	133	V.1.5	1,070,036,989	794,090,349
4. Short-term deposits, collaterals and pledges	134		40,500,000,000	-
6. Taxes and receivable from the State Budget	136	V.1.10	38,296,887	2,031,464,390
<b>B. NON-CURRENT ASSETS (200 = 210 + 220 + 230 + 240 + 250 - 260)</b>	<b>200</b>		<b>53,092,290,483</b>	<b>53,972,389,135</b>
<b>II. Fixed assets</b>	<b>220</b>		<b>26,209,582,953</b>	<b>18,249,283,318</b>
1. Tangible fixed assets	221	V.1.7	11,817,914,376	12,244,253,515
- Historical cost	222		16,937,547,903	16,902,640,496
- Accumulated depreciation	223a		(5,119,633,527)	(4,658,386,981)
3. Intangible fixed assets	227	V.1.8	14,391,668,577	6,005,029,803
- Historical cost	228		19,111,852,070	10,261,852,070
- Accumulated depreciation	229a		(4,720,183,493)	(4,256,822,267)
<b>III. Investment real estate</b>	<b>230</b>		-	-
<b>IV. Construction in progress</b>	<b>240</b>		<b>4,149,840,000</b>	<b>12,159,840,000</b>
<b>V. Other non-current assets</b>	<b>250</b>		<b>22,732,867,530</b>	<b>23,563,265,817</b>
1. Long-term deposits, collaterals and pledges	251		1,622,498,080	1,622,498,080
2. Long-term prepaid expenses	252	V.1.5	6,796,730,107	7,608,378,401
3. Deferred income tax assets	253		-	260,281,089
4. Payment for Settlement Assistance Fund	254	V.1.6	14,313,639,343	14,072,108,247
<b>VI. Provision for diminution in value of non-current assets</b>	<b>260</b>		-	-
<b>TOTAL ASSETS (270 = 100 + 200)</b>	<b>270</b>		<b>1,081,128,438,176</b>	<b>914,095,291,174</b>

Form B01a - Securities Company

STATEMENT OF FINANCIAL POSITION  
As of March 31, 2026

LIABILITIES AND EQUITY	Codes	Notes	Unit : VND	
			Ending balance VND	Beginning balance VND
<b>C. LIABILITIES (300 = 310 + 340)</b>	<b>300</b>		<b>737,319,491,579</b>	<b>580,251,867,171</b>
<b>I. Current liabilities</b>	<b>310</b>		<b>723,912,957,255</b>	<b>566,951,867,171</b>
1. Short-term borrowings and finance lease liabilities	311		711,875,517,603	552,449,939,000
1.1. Short-term borrowings	312		711,875,517,603	552,449,939,000
6. Payables for securities trading activities	318		234,718,047	257,260,634
8. Short-term trade payables	320		3,362,201,381	3,260,978,710
9. Short-term advances from customers	321		1,588,911,542	1,425,900,000
10. Taxes and payables to State Budget	322	V.1.10.	470,356,782	1,859,881,548
11. Payables to employees	323		277,997,103	309,479,732
12. Payment for employee's welfare and benefits	324		303,163,275	260,276,869
13. Short-term accrued expenses	325	V.1.11.	5,513,502,388	6,740,345,257
15. Short-term unrealized revenue	327		79,545,456	113,636,364
17. Other short-term payables	329	V.1.12.	207,043,678	274,169,057
<b>II. Long-term liabilities</b>	<b>340</b>		<b>13,406,534,324</b>	<b>13,300,000,000</b>
4. Long-term bond issuance	346		13,300,000,000	13,300,000,000
14. Deferred income tax payable	356		106,534,324	-
<b>D. EQUITY (400 = 410 + 420)</b>	<b>400</b>		<b>343,808,946,597</b>	<b>333,843,424,003</b>
<b>I. Owner's Equity</b>	<b>410</b>		<b>343,808,946,597</b>	<b>333,843,424,003</b>
1. Owner's contributed capital	411		318,031,000,000	318,031,000,000
1.1. Owner's contributed capital	411.1		323,746,000,000	323,746,000,000
a. Common shares with voting rights	411.1a		323,746,000,000	323,746,000,000
1.5 Shares premium (*)	411.5		(5,715,000,000)	(5,715,000,000)
5. Operational risk and financial reserve	415		124,282,981	124,282,981
6. Other Equity Funds	416		124,282,981	124,282,981
7. Retained earnings	417		25,529,380,635	15,563,858,041
7.1. Realized earnings after tax	417.1		25,008,132,024	16,509,871,084
7.2. Unrealized earnings	417.2		521,248,611	(946,013,043)
<b>II. Other budgets and funds</b>	<b>420</b>		<b>-</b>	<b>-</b>
<b>TOTAL EQUITY &amp; LIABILITIES (440 = 300 + 400)</b>	<b>440</b>		<b>1,081,128,438,176</b>	<b>914,095,291,174</b>

Hanoi, April 15, 2026

UP SECURITIES JOINT STOCK COMPANY

Prepared by

Pham Thuy Dieu

Chief Accountant

Hoang Thi Mai Huong

General Director



Tran Van Chien

Form B01a - Securities Company

STATEMENT OF FINANCIAL POSITION

As of March 31, 2026

(next)

OFF-BALANCE SHEET ITEMS	Codes	Notes	Ending balance VND	Beginning balance VND
<b>A. ASSETS OF THE COMPANY AND ASSETS MANAGED UNDER AGREEMENT</b>				
6. Outstanding shares	006		32,057,100	32,057,100
7. Treasury stock	007		317,500	317,500
8. Listed financial assets/ securities trading registration at VSD of Securities Company	008		25,790,970,000	45,148,260,000
<b>B. ASSETS AND PAYABLES UNDER AGREEMENT WITH INVESTORS</b>				
1. Listed/registered financial assets for securities transaction at VSD of the Investor	021		731,522,280,000	711,658,800,000
<i>a. Unrestricted financial assets</i>	021.1		680,584,080,000	663,238,090,000
<i>b. Restricted financial assets</i>	021.2		2,759,000,000	3,215,000,000
<i>d. Blocked and detained financial assets</i>	021.4		45,160,700,000	40,754,710,000
<i>e. Financial assets awaiting for settlement</i>	021.5		3,018,500,000	4,451,000,000
7. Deposits of customers	026		38,850,982,082	83,694,861,748
7.1 Investor's deposits for securities trading upon management method of Securities company	027		38,265,679,149	82,741,888,348
7.4. Deposits of securities issuers	030	V.1.15.	585,302,933	952,973,400
8. Deposits for securities trading upon management method of Securities company payable to investors	031		38,850,982,082	83,694,861,748
8.1. Deposits for securities trading upon management method of Securities company payable to domestic investors	031.1		38,850,952,370	83,694,832,051
8.2. Deposits for securities trading upon management method of Securities company payable to foreign investors	031.2		29,712	29,697

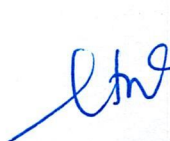
Hanoi, April 15, 2026

UP Securities Joint Stock Company

Prepared by

Chief Accountant

General Director


Pham Thuy Dieu

Hoang Thi Mai Huong

Tran Van Chien

INCOME STATEMENT  
Quarter I, 2026

Unit: VND

ITEMS	Codes	Notes	Quarter IV, 2026	Quarter IV, 2025	Accumulated from the beginning of the year to the end of this quarter This year	Accumulated from the beginning of the year to the end of this quarter Last year
<b>I. OPERATING REVENUE</b>						
1.1. Financial assets at fair value through profit or loss (FVTPL)	01		17,727,933,804	3,038,005,625	17,727,933,804	3,038,005,625
<i>a. Profit from selling FVTPL</i>	01.1		15,673,745,588	-	15,673,745,588	-
<i>b. Increased due to revaluation of financial assets at fair value through profit or loss (FVTPL)</i>	01.2		1,797,749,860	1,140,000	1,797,749,860	1,140,000
<i>c. Dividends, profits from financial assets at fair value through profit or loss</i>	01.3	V.2.1.1	256,438,356	3,036,865,625	256,438,356	3,036,865,625
1.2. Interest on held-to-maturity (HTM) investments	02	V.2.1.1	7,683,708,444	-	7,683,708,444	-
1.3. Interest on loans and receivables	03	V.2.1.1	3,921,088,206	597,375,059	3,921,088,206	597,375,059
1.6. Revenue from securities brokerage	06		32,445,068,587	553,615,801	32,445,068,587	553,615,801
1.9. Revenue from securities depository services	09		57,395,506	41,639,633	57,395,506	41,639,633
1.10. Revenue from financial consulting activities	10		663,746,624	197,000,000	663,746,624	197,000,000
1.11. Revenue from other operating income	11	V.2.1.2	-	194,924,997	-	194,924,997
<b>Total operating revenue (20 = 01 -&gt; 11)</b>	<b>20</b>		<b>62,498,941,171</b>	<b>4,622,561,115</b>	<b>62,498,941,171</b>	<b>4,622,561,115</b>
2.1. Loss of financial assets at fair value through profit or loss (FVTPL)	21		24,459,520,448	1,465,048,000	24,459,520,448	1,465,048,000
<i>a. Loss from selling FVTPL</i>	21.1		24,495,847,655	39,000,000	24,495,847,655	39,000,000
<i>b. Decrease due to revaluation of financial assets at fair value through profit or loss (FVTPL)</i>	21.2		(36,327,207)	1,426,048,000	(36,327,207)	1,426,048,000
2.6. Self-employed operating costs	26		462,642,968	-	462,642,968	-
2.7. Securities brokerage activity expenses	27	V.2.4	4,735,254,698	2,814,198,441	4,735,254,698	2,814,198,441
2.10. Securities depository activity expenses	30	V.2.4	71,295,043	48,831,216	71,295,043	48,831,216
2.11. Expenses of financial advisory activities	31	V.2.4	892,092,938	662,451,166	892,092,938	662,451,166
2.12. Expenses of other services	32	V.2.2	176,000	231,000	176,000	231,000
<b>Total operating expenses (40 = 21 -&gt; 32)</b>	<b>40</b>		<b>30,620,982,095</b>	<b>4,990,759,823</b>	<b>30,620,982,095</b>	<b>4,990,759,823</b>
3.2. Revenue, accrual dividends, interest on unfixed bank deposits	42	V.2.3	59,828,667	4,775,359	59,828,667	4,775,359
<b>Total revenue from financing activities (50 = 41 à 44)</b>	<b>50</b>		<b>59,828,667</b>	<b>4,775,359</b>	<b>59,828,667</b>	<b>4,775,359</b>
4.2. Interest expenses	52		12,941,889,720	1,040,794,962	12,941,889,720	1,040,794,962
4.5. Other financial costs	55		35,000,000	-	35,000,000	-
<b>Total financial expenses (60 = 51 -&gt; 55)</b>	<b>60</b>		<b>12,976,889,720</b>	<b>1,040,794,962</b>	<b>12,976,889,720</b>	<b>1,040,794,962</b>
<b>VI. GENERAL AND ADMINISTRATIVE EXPENSES</b>	<b>62</b>		<b>6,440,784,800</b>	<b>7,204,939,395</b>	<b>6,440,784,800</b>	<b>7,204,939,395</b>
<b>VII. OPERATION RESULTS ( 70 = 20 + 50 - 40 - 60 - 61 - 62)</b>	<b>70</b>		<b>12,520,113,223</b>	<b>(8,609,157,706)</b>	<b>12,520,113,223</b>	<b>(8,609,157,706)</b>
<b>VIII. OTHER INCOME AND EXPENSES</b>						
8.1 Other income	71		1,000,000	-	1,000,000	-
8.2 Other expenses	72		-	65,924,383	-	65,924,383
<b>Total results of other activities ( 80 = 71 -&gt; 72)</b>	<b>80</b>		<b>1,000,000</b>	<b>(65,924,383)</b>	<b>1,000,000</b>	<b>(65,924,383)</b>
<b>IX. TOTAL ACCOUNTING PROFIT BEFORE TAX ( 90 = 70 + 80)</b>	<b>90</b>		<b>12,521,113,223</b>	<b>(8,675,082,089)</b>	<b>12,521,113,223</b>	<b>(8,675,082,089)</b>
9.1. Realized earnings	91		10,687,036,156	(7,250,174,089)	10,687,036,156	(7,250,174,089)
9.2. Unrealized earnings	92		1,834,077,067	(1,424,908,000)	1,834,077,067	(1,424,908,000)
<b>X. CORPORATE INCOME TAX EXPENSES</b>	<b>100</b>		<b>2,555,590,629</b>	<b>-</b>	<b>2,555,590,629</b>	<b>-</b>
10.1. Current corporate income tax expense	100.1	V.2.5	2,188,775,216	-	2,188,775,216	-
10.2. Deferred corporate income tax expense	100.2	V.2.5	366,815,413	-	366,815,413	-
<b>XI. ACCOUNTING PROFIT AFTER CORPORATE INCOME TAX (200 = 90-100)</b>	<b>200</b>		<b>9,965,522,594</b>	<b>(8,675,082,089)</b>	<b>9,965,522,594</b>	<b>(8,675,082,089)</b>
<b>XIII. NET EARNINGS PER COMMON SHARE</b>	<b>500</b>		<b>310.87</b>	<b>(292.26)</b>	<b>310.87</b>	<b>(292.26)</b>
13.1. Basic earnings per share (VND/1 share)	501		310.87	(292.26)	310.87	(292.26)

Prepared by

Pham Thuy Dieu

Chief Accountant

Hoang Thi Mai Huong



**STATEMENT OF CASH FLOW**

(By indirect method)

Quarter I, 2026

Unit: VND

Items	Codes	Notes	Accumulated from the beginning of the year to the end of this quarter This year	Accumulated from the beginning of the year to the end of this quarter Last year
<b>I. Cash flow from operating activities</b>				
1. Profit before corporate income tax	01		12,521,113,223	(8,675,082,089)
2. Adjustments for the following items:	02		490,713,092	492,104,683
- Depreciation of fixed assets	03		924,607,772	508,398,840
- Borrowing interest	06		12,941,889,720	1,040,794,962
- Interest income	08		(13,375,784,400)	(1,057,089,119)
3. Increase in non-cash expenses	10		(36,327,207)	1,426,048,000
Loss from revaluation of financial assets at fair value through profit or loss (FVTPL)	11		(36,327,207)	1,426,048,000
4. Decrease in non-cash revenues	18		(1,797,749,860)	(1,140,000)
Gain from revaluation of financial assets at fair value through profit or loss (FVTPL)	19		(1,797,749,860)	(1,140,000)
5. Profit before operating activities before changes in working capital	30		(178,319,054,382)	(201,290,287,748)
Increase (decrease) in financial assets recognized through profit/loss at FVTPL	31		38,530,777,067	(191,225,960,000)
Increase (decrease) in Held-to-Maturity (HTM) Investments	32		(208,787,778,630)	-
- Increase (decrease) Loans	33		15,604,874,554	(4,469,281,330)
(-) Increase, (+) decrease in receivables from sale of financial assets	35		24,384,320,000	-
(-) Increase, (+) decrease in receivables and accruals from dividend and interest income of financial assets	36		(5,985,598,278)	21,148,749
(-) Increase, (+) decrease in receivables from services provided by securities company	37		705,367,341	535,233,600
(-) Increase, (+) decrease in other receivables	39		-	(24,454,961)
- Increase (decrease) in other assets	40		(40,518,446,000)	1,053,118,953
Increase (decrease) in payable expenses (excluding interest expenses)	41		(2,086,280,248)	806,565,410
Increase (decrease) prepaid expenses	42		535,701,654	(974,101,619)
(-) Interest paid	44		(12,082,452,341)	(1,040,794,962)
Increase (decrease) in Trade accounts payable	45		(79,847,816)	(6,945,800,237)
Increase (decrease) in amounts paid for employees	46		42,886,406	42,483,079
Increase (decrease) in tax and other payables to the State (excluding CIT paid)	47		(1,585,132,479)	(527,366,755)
Increase (decrease) in payables to employees	48		(31,482,629)	454,615,820
Increase (decrease) in other payables	50		(67,125,379)	(188,322,573)
Other cash inflows for operating activities	51		13,342,693,492	1,972,329,069
Other cash outflows for operating activities	52		(241,531,096)	(779,699,991)
<b>Net cash flow from operating activities</b>	<b>60</b>		<b>(167,141,305,134)</b>	<b>(208,048,357,154)</b>
1. Acquisition and construction of fixed assets and other non-current assets	61		(874,907,407)	-
<b>Net cash flow from investing activities</b>	<b>70</b>		<b>(874,907,407)</b>	-
<b>III Cash flows from financing activities</b>				
3. Original loans	73		868,466,045,000	195,305,650,000
3.2 Other loans	73.2		868,466,045,000	195,305,650,000
4. Repayment of principal	74		(709,040,466,397)	(16,100,000,000)
4.3 Other loan principal payments	74.3		(709,040,466,397)	(16,100,000,000)
<b>Net cash flow from financing activities</b>	<b>80</b>		<b>159,425,578,603</b>	<b>179,205,650,000</b>
<b>IV. Increase (Decrease) in net cash in the period</b>	<b>90</b>		<b>(8,590,633,938)</b>	<b>(28,842,707,154)</b>

**STATEMENT OF CASH FLOW**  
(By indirect method)  
Quarter I, 2026

Unit: VND

Items	Codes	Notes	Accumulated from the beginning of the year to the end of this quarter This year	Accumulated from the beginning of the year to the end of this quarter Last year
<b>V. Opening cash and cash equivalents</b>	<b>101</b>		<b>189,221,177,937</b>	<b>273,156,284,309</b>
- Cash	101.1		19,221,177,937	37,254,556,343
- Cash equivalents	101.2		170,000,000,000	235,901,727,966
<b>VI. Closing cash and cash equivalents</b>	<b>103</b>	<b>V.1.1.</b>	<b>180,630,543,999</b>	<b>244,313,577,155</b>
- Cash	103.1		29,556,952,208	5,357,886,835
- Cash equivalents	103.2		151,073,591,791	238,955,690,320

**CASH FLOW SECTION OF BROKERAGE AND CUSTOMER TRUST ACTIVITIES**

**I. Cash flow from securities brokerage, trust activities**

1. Proceeds from disposal of brokerage securities of customers	01		833,205,307,410	162,949,922,250
2. Cash payments for acquisition of brokerage securities transactions of customers	02		(817,115,697,880)	(183,742,013,100)
7. Cash receipts for settlement of securities transactions of customers	07		817,115,697,880	183,742,013,100
8. Payment for securities transactions of customer	08		(877,587,160,165)	(141,163,189,215)
11. Payment of securities custody fees of customer	11		(94,356,444)	(77,255,109)
14. Receipts from securities issuers	14		2,242,633,946	2,282,739,544
15. Payments to securities issuers	15		(2,610,304,413)	(2,282,739,544)
<i>Increase/decrease in net cash in the period</i>	<b>20</b>		<b>(44,843,879,666)</b>	<b>21,709,477,926</b>

**II. Opening clients' cash and cash equivalents**

Opening cash in bank	31		83,694,861,748	21,905,200,631
Investor's deposit for securities transactions under the method of Securities Company management	32		82,741,888,348	21,904,200,631
Issuer Deposits	35		952,973,400	1,000,000

**III. Closing clients' cash and cash equivalents**

Closing cash in bank	41		38,850,982,082	43,614,678,557
Investor's deposit for securities transactions under the method of Securities Company management	42		38,265,679,149	43,613,678,557
Issuer Deposits	45		585,302,933	1,000,000

Prepared by



Pham Thuy Dieu

Chief Accountant



Hoang Thi Mai Huong

Hanoi, April 15, 2026  
UP Securities Joint Stock Company  
General Director



Tran Van Chien

## STATEMENT OF EQUITY CHANGES

For the accounting period ending March 31, 2026

Unit: VND

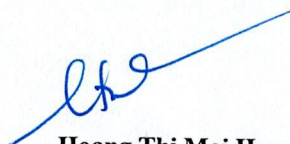
Items	Notes	Opening balance		Increase/decrease				Closing balance	
				Year 2025		Year 2026			
		01/01/2025	01/01/2026	Increase	Reduce	Increase	Reduce	31/03/2025	31/03/2026
<b>I. Changes in owner's</b>									
1. Owner's contributed capital		300,000,000,000	323,746,000,000	-	-	-	-	300,000,000,000	323,746,000,000
1.1. Ordinary shares with voting rights		300,000,000,000	323,746,000,000	-	-	-	-	300,000,000,000	323,746,000,000
2. Treasury stock		(5,715,000,000)	(5,715,000,000)	-	-	-	-	(5,715,000,000)	(5,715,000,000)
4. Funds of financial reserve and accounting activity risk		124,282,981	124,282,981		-	-	-	124,282,981	124,282,981
7. Other Equity Funds		124,282,981	124,282,981		-	-	-	124,282,981	124,282,981
8. Retained earnings		25,031,712,038	15,563,858,041	-	8,675,082,089	9,965,522,594	-	16,356,629,949	25,529,380,635
8.1. Realized earnings after tax		24,936,600,724	16,509,871,084	-	7,250,174,089	8,498,260,940		17,686,426,635	25,008,132,024
8.2. Unrealized earnings		95,111,314	(946,013,043)	-	1,424,908,000	1,467,261,654		(1,329,796,686)	521,248,611
<b>Total</b>		<b>319,565,278,000</b>	<b>333,843,424,003</b>	<b>-</b>	<b>8,675,082,089</b>	<b>9,965,522,594</b>	<b>-</b>	<b>310,890,195,911</b>	<b>343,808,946,597</b>

Prepared by



Pham Thuy Dieu

Chief Accountant



Hoang Thi Mai Huong

Hanoi, April 15, 2026  
UP Securities Joint Stock Company

General Director



Tran Van Chien

## Form B05 - Securities Company

## NOTES TO THE SEPARATE FINANCIAL STATEMENTS (next)

*(These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements)***I. CHARACTERISTICS OF BUSINESS ACTIVITIES****1. Form of capital ownership**

UP Securities Joint Stock Company was established and operated in Vietnam under the Business Registration Certificate No. 0102311942 issued by the Hanoi Department of Planning and Investment for the first time on July 6, 2007 and amended for the 14th time on November 28, 2025 ; License for establishment and securities business operation No. 58 /UBCK-GPHDKD issued by the State Securities Commission on July 6, 2007. The most recent change is the License to adjust the "License for establishment and securities business operation " No.121 / GPDC - UBCK dated November 13, 2025.

*The Company's head office is located at:* 8th Floor, Hapro Building, 11B Cat Linh, O Cho Dua Ward, Hanoi City.

According to the adjusted operating license No.121/GPDC-UBCK dated November 13, 2025:

- Registered charter capital: **323.746.000.000 VND**
- Price per share: 10.000 đồng

The Securities Company Charter was newly issued on March 16, 2026.

**2. Business Field**

The Company's main business areas are:

- Securities brokerage;
- Proprietary trading;
- Securities depository;
- Securities issuance guarantee;
- Securities investment consulting and corporate finance consulting./.

**3. Borrowing, lending and investment****Borrowing restrictions**

Under Article 26 of Circular No. 121/2020/TT-BTC issued by the Ministry of Finance on December 31, 2020:

- Total liability of a securities company is not over 5 times more than its equity. Total liability prescribed herein does not include the followings:

- a) Clients' funds held in trust for trading of stocks;
- b) Award and welfare fund;
- c) Redundancy or lay-off provisions;
- d) Provisions for compensation for investor's losses:

- The maximum short-term liability of a securities company is equal to total short-term asset.

- Securities companies offering securities for sale shall comply with the regulations in Article 31 of Law on Securities, and the decree elaborating on the implementation of several articles of Law on Securities, Laws on Issuance of Corporate Securities, and shall comply with the ratio prescribed in clause 1 and 2 of this Article

**Lending restrictions**

Under Article 27 of Circular No. 121/2020/TT-BTC issued by the Ministry of Finance on December 31, 2020:

Except as provided by clause 1 of Article 86 in Law on Securities, securities companies are not allowed to lend money or securities in any form..

- Securities companies are not allowed to put up money or assets in their or clients' ownership as security for third-party payment obligations

- Securities companies are not allowed to offer loans in any form to owners, major shareholders, members of the Supervisory Boards, members of the Boards of Management, members of the Members' Council, members of the Boards of Directors, Chief Accountants, other office holders appointed by the Boards of Management and relatives of the aforesaid persons
- Securities companies which are allowed to perform trades on margin in accordance with laws can lend money to clients to buy securities in the form of margin trading under the guidance of the Ministry of Finance.
- Securities companies may lend securities to correct transaction errors, or perform swaps of exchange traded funds or other transactions in accordance with relevant laws.

### **Investment restrictions**

Under Article 28 of Circular No. 121/2020/TT-BTC issued by the Ministry of Finance on December 31, 2020:

- Securities companies are not allowed to buy, contribute capital to buy real estate, unless they are used as head offices, branches or transaction offices directly performing services of Securities companies.
- Securities companies can buy and invest in real property as prescribed in clause 1 of this Article and fixed assets on condition that the residual value of fixed assets and real property does not exceed 50% of their total asset.
- Total investment in corporate bonds by a securities company does not exceed 70% of its equity. Securities companies obtaining licenses for the proprietary trading of securities may buy back listed bonds according to relevant regulations on bond repurchases.
- A securities company is not allowed to directly perform, or give trust to other entity or person to perform the following acts:
  - a) Holding stocks of or making capital contribution to any company owning more than 50% of the former's charter capital, except in case of buying the odd lot of stocks upon the client's request;
  - b) Joining with related persons to own at least 5% of the charter capital of another securities company;
  - c) Holding over 20% of total number of outstanding shares or fund certificates of a listed entity;
  - d) Holding over 15% of total outstanding shares or fund certificates of an unlisted entity. This restriction shall not be applied to member fund certificates, exchange traded funds and open-ended funds;
  - e) Investing or contributing over 10% of total contributed capital of a limited liability company or business project;
  - f) Investing or contributing over 15% of total equity of a business entity or project;
  - g) Investing more than 70% of equity in stocks, share capital and business projects, including more than 20% of equity which is invested in unlisted stocks, share capital and business projects.
- A securities company is established or acquires a fund management company as a subsidiary. In this case, the securities company does not have to comply with the provisions in Points c, d and dd, Clause 4 of this Article. A securities company planning to establish or acquire a fund management company as a subsidiary must satisfy the following conditions:
  - a) The equity capital after contributing capital to establish or acquire a fund management company must be at least equal to the minimum charter capital for the business operations the company is performing;
  - b) The ratio of available capital after contributing capital to establish and acquire a fund management company must reach at least 180%;
  - c) After contributing capital to establish or acquire a fund management company, a securities company must ensure compliance with the debt restrictions prescribed in Article 26 of this Circular and the investment restrictions prescribed in Clause 3 of this Article and Point e, Clause 4 of this Article.
- In case a securities company invests beyond the limit due to underwriting in the form of a firm commitment, due to consolidation, merger or changes in assets or equity of the securities company or capital contributing organization, the securities company must apply necessary measures to comply with the investment limit as prescribed in Clauses 2, 3 and 4 of this Article within a maximum period of 01 year.

## **II. Basis for preparing financial statements and accounting period**

### **1. Basis for preparing financial statements**

The Company's financial statements are presented in Vietnamese Dong (VND), under the historical cost principle and in accordance with Vietnamese accounting standards, accounting regime for enterprises, accounting regime applicable to securities companies and legal regulations related to the preparation and presentation of financial statements of securities companies.

**2. Fiscal year**

The Company's fiscal year begins on January 1 and ends on December 31 each year.

**III. Accounting standards and regimes applied**

**1. Applicable Accounting Standards and Regimes**

The Company applies Vietnamese Accounting Standards, Vietnamese Enterprise Accounting Regime, Accounting Regime applicable to Securities Companies issued under Circular 210/2014/TT-BTC dated December 30, 2014 (Circular 210) of the Ministry of Finance on Accounting Guidance applicable to Securities Companies and Circular No. 334/2016/TT-BTC (Circular 334) dated December 27, 2016 "Amending, supplementing and replacing Appendices 02 and 04 of Circular 210 of the Ministry of Finance guiding accounting applicable to securities companies".

**2. Statement on Compliance with Accounting Standards and Accounting Regime**

The Company's financial statements are prepared and presented in compliance with the requirements of Vietnamese Accounting Standards, the current Vietnamese Enterprise Accounting Regime, the Accounting Regime applicable to securities companies and legal regulations related to the preparation and presentation of the Financial Statements of the Securities Company.

**IV. Summary of significant accounting policies**

**1. Accounting estimates**

The preparation of financial statements in compliance with Vietnamese accounting standards, accounting regimes for enterprises, accounting regimes applicable to securities companies and legal regulations related to the preparation and presentation of financial statements requires the Board of Directors to make estimates and assumptions that affect the reported figures on liabilities, assets and the presentation of contingent liabilities and assets at the date of financial statements as well as the reported figures on revenues and expenses during the period. Although accounting estimates are made with all the knowledge of the Board of Directors, the actual figures may differ from the estimates and assumptions made.

**2. Principles of recording cash**

***Capital recognition in cash***

***Operating deposits of securities companies (SCs)***

Cash is a synthetic indicator reflecting the total amount of money available to the enterprise at the reporting time, including cash in the enterprise's fund, non-term bank deposits and clearing and payment deposits for securities transactions (of securities companies), with high liquidity, easy to convert into cash and low risk related to value fluctuations.

Investors' deposits for securities transactions, deposits of other issuers and investors' deposits for clearing and payment of securities transactions are presented in indicators outside the financial situation report (off-balance sheet).

***Investor deposits***

Investor deposits are customer deposits for securities trading under the management method of the securities company.

***Deposits for sale of issued securities***

Deposits for securities issuers reflect deposits collected from the sale of underwritten securities at commercial banks designated by securities companies performing the function of securities underwriting organizations (main or secondary underwriters) (including money collected from securities sales agents). Deposits for the sale of underwritten securities will be settled upon completion of underwriting activities with the Issuer or with the main underwriter.

#### *Deposits for clearing and settlement of securities transactions*

Deposits for clearing and settlement of securities transactions are deposits ready to participate in clearing and settlement between the Securities Company and the customer on day T+2 at the request of the Securities Depository Center to pay for buying and selling securities according to the net clearing results.

### **3. Principles and methods of accounting for financial assets recognized through profit and loss, loans and receivables**

#### **3.1 Principles for classifying financial assets and financial liabilities in the Company's Investment Portfolio**

##### **Financial asset classification principles: (FVTPL, HTM, Loans, AFS)**

##### ***Financial assets recognized through profit or loss are included in the company's financial assets portfolio***

Financial assets recognized through profit/loss in the Company's financial assets portfolio (FVTPL) are financial assets that satisfy one of the following conditions:

a) Financial assets are classified as held for trading. Financial assets are classified as held for trading securities if:

- Purchased or created mainly for the purpose of resale/repurchase in the short term;
- There is evidence of trading in the instrument for short-term profit; or
- Derivative financial instruments (except for derivative financial instruments that are identified as a financial

b) At initial recognition, identified financial assets would be more appropriately presented if classified as FVTPL financial assets for one of the following reasons:

- Classification as FVTPL financial assets eliminates or significantly reduces inconsistencies in the recognition or measurement of financial assets on different bases.
- Financial assets are a group of financial assets that are managed and the performance of which is assessed on a fair value basis in accordance with the company's risk management policy or investment strategy.

These financial assets often include: stocks, bonds, monetary instruments, derivatives (for hedging purposes).

Financial assets are classified out of FVTPL in the following cases: the financial asset is a loan or receivable if the purpose is determined to be held for a specified period in the future or until maturity or the financial asset is a deposit classified into the cash and cash equivalents group.

When selling financial assets that are not FVTPL financial assets, securities companies must reclassify financial assets from other types of assets related to FVTPL financial assets. The revaluation differences of financial assets currently tracked in the item "Revaluation differences of assets at fair value" will be recorded in the corresponding or expense account at the date of reclassification of financial assets when selling.

Non-derivative FVTPL financial assets that are not required to be classified as FVTPL financial assets upon initial recognition may be reclassified to loans and receivables in certain special cases or to cash and cash equivalents if they meet the criteria for classification into such groups. Gains and losses recognized on revaluation of FVTPL financial assets before the reclassification date are not reversed.

FVTPL financial assets are instruments that, upon maturity, must be transferred to receivables and provisioned for as doubtful receivables (if any).

##### ***Loans***

Loans are non-derivative financial assets with fixed or determinable payments and not listed on a clear market, with the exceptions of:

- Those that the Company intends to sell immediately or in the near future are classified as held for trading, and those that the Company upon initial recognition designates as being measured at fair value through profit or loss;
- Those that the Company upon initial recognition designates as available-for-sale; or
- Those for which the holder can recover considerably all of its initial investment, other than because of credit deterioration, are classified as available-for-sale.

### 3.2 Principles of recognition and accounting methods for recording the revaluation value of investments at market value or fair value or original cost

#### *Financial assets recognized through profit or loss are included in the company's financial assets portfolio*

FVTPL financial assets are recognized at the cost of securities purchased (historical cost). The cost of purchasing FVTPL financial assets is recognized into trading cost of the financial assets on the income statement as incurred.

After the initial recognition, FVTPL financial assets are recognized at the market value. Any gain or loss incurred from changes in value of these financial assets shall be classified as part of FVTPL group and recognized into the income statement.

At the end of the accounting period, FVTPL financial assets listed as Financial assets of the securities company shall be re-valued at the market price or fair value (in case no market price is available)

At the first re-valuation, the fair value of FVTPL financial assets listed as financial assets of the securities company are recorded into Account 1212 "Difference on re-valuation" as the difference between re-valued amount of FVTPL financial assets at the re-valuation time at the market price or fair value and the initial purchase price of the FVTPL financial assets listed as financial assets of the securities company.

For the presentation of the statement of financial position, the Item "FVTPL financial assets" is recorded at net amount (The item is computed as follows: FVTPL financial assets = Debit Balance on Account 1211 "Purchase price" plus (+) Debit Balance on Account 1212 "Increase due to re-valuation of FVTPL financial assets" or minus (-) Credit Balance on Account 1212 "Decrease due to re-valuation of FVTPL financial assets" for FVTPL financial assets listed as financial assets of the securities company).

The representation of FVTPL financial assets listed as financial assets of the securities company in Notes to the financial statements shall be made with 3 norms: Purchase price, Re-valued amount and Net value (Purchase price +/- re-valued amount) for all groups of FVTPL financial assets.

Increase or decrease due to re-valuation of FVTPL financial assets FVTPL financial assets listed as financial assets of the securities company is recorded on the no-offsetting principle and represented in the income statement with 2 norms:

Decrease due to re-valuation of FVTPL financial assets is recorded as "Loss and cost of proprietary trading FVTPL financial assets", detailed for "Decrease due to re-valuation of FVTPL financial assets".

Increase due to re-valuation of FVTPL financial assets is recorded into the norm "Income", detailed for "Increase due to re-valuation of FVTPL financial assets".

Increase or decrease difference due to re-valuation of FVTPL financial assets listed as financial assets of securities

#### **Loans**

Loans are initially recorded at cost (disbursed amount of the loan). After initial recognition, loans are recorded at amortized cost using the effective interest method.

The amortized cost of loans is determined by the initial recognition value of the financial asset minus principal repayments plus (minus) the cumulative amortization using the effective interest method of the difference between the initial recognition value and the maturity value, minus any reductions in provisions for impairment or uncollectibility (if any).

Loans are reviewed for impairment at the reporting date. Provisions for loans are made based on the estimated loss, calculated as the difference between the market value of the securities used as collateral for the loan and the balance of that loan. Increases or decreases in the provision account balance are recorded in the Income Statement debt under the item "Provision expenses for financial assets, handling of bads, deterioration losses of financial assets and borrowing costs of loans".

### 3.3.

#### *Fair value of financial assets*

The market/fair value of financial assets is determined on the following bases:

- The market value of securities listed on the Hanoi Stock Exchange and Ho Chi Minh City Stock Exchange is the closing price on the most recent trading day up to the date of securities valuation.

For securities of companies that are not listed on the stock market but have registered for trading on the trading market of unlisted public companies and state-owned enterprises that carry out equitization in the form of public offering of securities (Upcom), the actual price of securities on the market is determined as the average reference price in the 30 most recent consecutive trading days before the time of preparing the annual financial statements announced by the Stock Exchange.

- For listed securities that are cancelled or suspended from trading or cease trading from the sixth trading day onwards, the actual stock price is the book value on the date of the most recent Financial Statement.

For unlisted and unregistered securities traded on the unlisted public companies trading market (UPCom), the actual market price of securities is the average price of actual transaction prices as reported by three (3) securities companies that transacted at the time closest to the time of securities valuation.

- Securities that do not have reference prices from the above sources will be assessed at fair value based on a review of the financial situation and book value of the issuer on the date closest to the securities assessment date.

- Securities whose market value is not determined by the above methods will not be subject to provision.

## 4. Principles of recording and depreciation methods of fixed assets

### 4.1. Principles of recognition and depreciation methods of tangible fixed assets

Tangible fixed assets are recorded at original cost, reflected in the Statement of Financial Position according to the indicators of original cost, accumulated depreciation and residual value.

The initial cost of a tangible fixed asset purchased comprises its purchase price (net of trade discounts or rebates), any taxes and any directly attributable costs of bringing the asset to its working condition for its intended use.

Expenses incurred after the initial recognition of tangible fixed assets are recorded as an increase in the original cost of the asset when these expenses certainly increase future economic benefits. Expenses incurred that do not satisfy the above conditions are recorded by the Company as production and business expenses in the year.

Tangible fixed assets are depreciated using the straight-line method over their estimated useful lives. For accounting purpose, tangible fixed assets are categorized by nature and purpose of use in the Company's production process, as follows:

<i>Property Type</i>	<i>Number of Years</i>
- Management equipment and tools	04 - 08
- Other fixed assets	08

### 4.2 Principles of recognition and depreciation methods of intangible fixed assets

Intangible fixed assets are recorded at original cost, reflected in the Financial Statements according to the indicators of original cost, accumulated depreciation and residual value.

The cost of intangible fixed assets includes all costs incurred by the Company to acquire the fixed assets up to the date when the asset is ready for use. Expenses related to intangible fixed assets incurred after initial recognition are recognized as production and business expenses in the year unless these expenses are associated with a specific intangible fixed asset and increase the economic benefits from these assets.

When intangible fixed assets are sold or disposed of, their costs and accumulated depreciation are eliminated from the accounts and any gain or loss resulting from their disposal is recognized as income or expense in the year.

The Company's intangible assets include computer software and other intangible assets.

Costs relating to computer software programs that are not an integral part of the related hardware are capitalized. The cost of computer software is the total cost incurred by the Company up to the date the software is put into use. Computer software is amortized on a straight-line basis over the period from 03 to 08 Other intangible assets are amortized over a period of 03 years.

## **5. Principles and methods of accounting for short-term and long-term receivables**

*Principle of recording recordings: at original price minus provision for doubtful receivables.*

*Principles and methods of accounting for receivables from the sale of financial assets*

The entire value of receivables from the sale of financial assets in the Company's financial asset portfolio (not through the Stock Exchanges), including the maturity value of financial assets or the liquidation of these financial assets, is monitored through the "Receivables from the sale of financial assets" indicator on the separate Financial Position Statement.

The entire value of receivables when selling financial assets in the Company's financial asset portfolio through the Stock Exchanges uses account 321 - Clearing and settlement of financial asset transactions and is not reflected in the Company's financial statements.

*Principles and methods of accounting for receivables and accrued dividends and interest on financial assets*

All receivables and accrued dividends and interest on financial assets in the Company's financial assets portfolio arising during the year are monitored at the item "Receivables and accrued dividends and interest on financial assets" on the separate Financial Statement.

*Principles and methods of accounting for bad debt provisions:* Receivables are considered for risk provisions based on the age of the debt or the expected loss that may occur in the event that the debt has not yet reached its maturity date but the economic organization is bankrupt or undergoing dissolution procedures; the debtor is missing, absconding, being prosecuted, tried by law enforcement agencies, or serving a sentence or has died. The arising provision costs are reflected in "Management costs" during the year.

## **6. Principles of accounting for financial investments**

*Accounting principles for capital investments in other entities*

An investment in another entity is an investment by the Company in the equity instruments of another entity but does not have control or joint control, and does not have significant influence over the investee.

Investments are recorded at cost, including purchase price and costs directly attributable to the investment. In the case of investments in non-monetary assets, the cost of the investment is recorded at the fair value of the non-monetary assets at the time of acquisition.

For investments that the Company holds for a long term (not classified as trading securities) and does not have significant influence on the investee, the provision for losses is made as follows: For investments whose fair value cannot be determined at the reporting date, the provision is made based on the loss of the investee. The basis for setting up the provision for losses on investments in other entities is the financial statements of the invested company.

## **7. Principles of recording and presenting short-term and long-term collaterals, mortgages, deposits**

Collaterals, mortgages, deposits are tracked in detail for each customer's deposit and bet amount by term and by currency. Deposits and bets payable with a remaining term of no more than 12 months are presented as short-term debt, and those with a term of more than 12 months are presented as long-term debt.

Collaterals, mortgages, deposits are received in foreign currencies are converted into accounting currency at the actual exchange rate at the time of occurrence. When preparing financial statements, accountants re-evaluate the deposits and bets received to be returned in foreign currencies at the actual exchange rate at the time of reporting. Exchange rate differences arising are immediately recorded in financial expenses or financial revenue.

In case of receiving mortgage or pledge in kind, it is not reflected in the financial situation report but is monitored in the notes to the financial statements.

## **8. Prepaid expenses**

Prepaid expenses include actual expenses that have been incurred but are related to the results of production and business activities of many accounting periods. Prepaid expenses include: tools and equipment issued for use awaiting allocation, prepaid rent and other prepaid expenses.

Tools and equipment: Tools and equipment put into use are allocated to expenses using the straight-line method over 12 months.

Prepaid rent and other prepaid services are allocated to expenses using the straight-line method over the period specified in each contract.

## **9. Principles and methods of accounting for short-term and long-term liabilities**

### **9.1 *Loans and obligations under finance leases***

Loans and financial lease liabilities are recognized on the basis of receipts, bank documents, contracts and loan and financial lease contracts.

### **9.2 *Principles for recording issued bonds:***

Companies issue bonds usually for short-term borrowing purposes.

The carrying amount of a bond is generally stated on a net basis as the face value of the bond minus (-) the bond discount plus (+) the bond premium.

The Company monitors discounts and premiums for each type of bond issued and the allocation of each discount and premium when determining borrowing costs to be included in production and business expenses or capitalized for each period, specifically:

- Bond discounts are gradually allocated to each period's borrowing costs throughout the term of the bond;
- Bond premium is gradually allocated to reduce borrowing costs each period over the term of the bond;
- The Company uses the straight-line method to allocate the discount or premium:
- Straight-line method: The discount or premium is distributed evenly over the term of the bond.

### **9.3 *Principles for classifying payables to sellers, payables to investors for securities transaction deposits and other payables***

Payables are amounts payable to suppliers and other creditors. Payables include amounts payable to vendors, amounts payable to investors for securities trading deposits, amounts payable to securities issuers, and other payables. Payables are not recognized as lower than the payment obligation.

The classification of payables is carried out according to the following principles:

- Trade payables include commercial payables arising from transactions of purchasing goods, services, assets and the seller is an independent entity from the buyer.
- Payables to investors for securities trading deposits are the amounts payable to investors for securities trading under the method that the Company manages for customers through specialized accounts opened at commercial banks. These transactions include margin, repo, and advances for selling financial assets. Payables to investors for securities trading deposits are presented in the indicators outside the financial statement.
- Other payables include non-commercial payables not related to the purchase, sale or provision of goods or services.
- Payables are tracked in detail by subject and payment term.

### **9.4 Principles and methods of accounting for taxes and funds payable to the State**

#### ***Value Added Tax (VAT)***

The Company applies VAT declaration and calculation according to the guidance of current tax laws.

#### ***Corporate Income Tax:***

Corporate income tax represents the sum of current and deferred tax liabilities.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the income statement because it excludes items of income or expenses that are taxable or deductible in other years (including loss carried forward, if any) and it further excludes items that are not taxable or deductible.

The company applies a corporate income tax rate of 20% on taxable profits.

The determination of the Company's corporate income tax is based on current tax regulations. However, these regulations are subject to change from time to time and the final determination of corporate income tax depends on the results of the examination by the competent tax authority.

***Other taxes and fees payable:***

Other taxes and fees must be declared and paid by the enterprise to the local tax authorities according to current tax laws in Vietnam.

**9.5 Principles of recording short-term and long-term payable expenses**

The Company's payable expenses are actual expenses that have not yet occurred but are deducted in advance from the business expenses of the year to ensure that when actual expenses arise, they do not cause sudden changes in business expenses based on the principle of matching revenue and expenses. When such expenses arise, if there is a difference with the deducted book, the accountant will record additional expenses or reduce the expenses corresponding to the difference.

The provision for production and business expenses during the year must be carefully calculated and there must be reasonable and reliable evidence of the expenses that must be provided in advance during the year, to ensure that the amount of expenses payable in this account is consistent with the actual expenses incurred.

**10. Principles and methods of accounting for equity recognition**

***Principles of recording owner's capital investment***

The Company's equity is recorded at the actual amount contributed by shareholders.

Other funds belonging to equity are supplemented from after-tax profits of business operations.

***Profit recognition principle***

Undistributed earnings include:

- Realized profit of the accounting period is the difference between total revenue, income and total expenses included in the Company's Income Statement, except for profits and losses from revaluation of financial assets that have been recorded in unrealized profit.

- Unrealized profit of the accounting period is the difference between the total value of revaluation profit and loss of financial assets recorded through profit and loss/or other financial assets included in the profit and loss statement of the Report on operating results belonging to the Company's financial asset portfolio.

**11. Accounting principles and methods for recording revenue and income**

***Principles and methods of recording revenue, income and expected dividends and interest from financial assets:***

The Company's revenue comprises income from securities trading, revenue from providing securities brokerage services, securities depository, securities investment advisory service and corporate finance advisory services.

***Income from securities trading***

Income from securities trading is determined based on the difference between the selling price and the average cost price of the securities.

***Revenue from providing services (security brokerage, securities depository, securities investment consulting, auction entrustment)***

Service revenue is recorded at the time the transaction occurs, when it is certain to receive economic benefits, determined at the fair value of the rights to receive, regardless of whether the money has been collected or not.

Revenue from services provided to customers must be consistent with the business operations specified in the Company's Establishment and Operation License. Revenue from services provided to customers is confirmed as completed on the basis of payment by customers in cash or acceptance of payment or commitment to payment or is deducted from the customer's securities sales proceeds.

Revenue from securities brokerage activities is recorded in the income statement when the securities transaction is completed.

#### ***Revenue from providing other services***

Revenue from a service transaction is recognized when the outcome of the transaction can be measured reliably. In cases where a service transaction involves multiple periods, revenue is recognized in the year based on the results of the work completed at the date of the Financial Statement of that period. The outcome of a service transaction is recognized when all four (4) of the following conditions are met:

- Revenue is measured reliably; When a contract provides that the buyer has the right to return the purchased services under specific conditions, revenue is recognized only when those specific conditions no longer exist and the buyer has no right to return the services provided;
- It is possible to obtain economic benefits from the transaction of providing that service;
- Determine the portion of work completed at the date of the Financial Statements; and
- Identify the costs incurred for the transaction and the costs to complete the transaction to provide that service.

#### ***Interest revenue***

Interest is recognized on an accrual basis, determined on the deposit account balance and the actual interest rate for each period.

#### ***Dividends and profits distributed***

Dividends and profits distributed are recognized when the Company receives the right to dividends or profits from capital contributions. Dividends received in shares are only tracked according to the number of shares increased, not the value of shares received.

#### ***Principles and methods of recording losses and transaction costs of financial assets:***

- Losses on financial assets are recognized on the basis of the smaller difference between the selling price of the financial asset and the weighted average cost of the financial asset.
- Transaction costs of purchasing financial assets are recognized as actual costs incurred from the transaction of purchasing financial assets.

#### **12. Method of calculating cost of securities sold**

The Company applies the moving weighted average method to calculate the cost of proprietary securities.

#### **13. Principles of recording financial operating expenses**

Financial expenses recorded in the Income Statement are total financial expenses incurred during the year, not offset against financial revenue, including interest expenses, bond interest and other financial expenses.

#### **14. Principles of recording management costs**

The Company's management costs include for expenses management staff salaries (salaries, wages, allowances, etc.); social insurance, health insurance, union fees, unemployment insurance for management staff; office materials, labor tools, depreciation of fixed assets used for management work; business license tax; outsourced services (electricity, water, telephone, fax, etc.); other cash expenses (reception, customer conferences, etc.).

#### **15. Financial Risk Management for the Company**

##### ***General qualitative and quantitative description of financial risks to the Company:***

The Company is exposed to market risk, credit risk, and liquidity risk. The Company's general financial risk management policy focuses on anticipating unexpected market fluctuations and minimizing their adverse effects on the Company's business performance.

##### ***Credit risk***

Credit risk is the risk that a party to a financial instrument or customer contract will not meet its obligations, leading to a financial loss for the Company. The Company has a suitable credit policy and regularly monitors the situation to assess whether the Company is exposed to credit risk. Credit risk is assessed at a low level. The Company is exposed to credit risk from bank deposits, trade receivables and financial investments. The maximum credit risk for each group of financial assets is equal to the carrying amount of that group of instruments in the separate financial statements.

#### ***Bank deposits***

The Company mainly maintains bank deposits with well-known banks in Vietnam. The Company considers that the concentration of credit risk with respect to bank deposits is low.

#### ***Financial investment***

The Company's financial investments are depreciated and the Company makes provisions for investment depreciation at the time of preparing the Company's Financial Statements.

#### ***Customer receivables***

The Company regularly monitors its customer receivables and requires customers to pay in full as per the contract. The Company seeks to maintain tight control over outstanding receivables and has a credit control staff to minimize risk.

The Company establishes impairment provisions to reflect the estimated level of impairment for trade receivables, other receivables and investments. The main component of these impairment provisions is the specific loss related to the specific level of impairment for each customer.

#### ***Liquidity risk***

Liquidity risk is the risk that the Company will have difficulty in fulfilling its financial obligations due to lack of capital. The Company's liquidity risk arises mainly from the fact that financial assets and financial liabilities have different maturities.

The Company monitors liquidity risk by maintaining cash and cash equivalents at a level adequately appreciated by the Board of Directors to finance the Company's operations and to mitigate the effects of changes in cash flows.

#### ***Market risk***

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market conditions. Market prices are exposed to different types of risk: interest rate risk and other price risk. Financial instruments affected by market risk include deposits and short-term investments. The objective of market risk management is to manage and control market risk exposures to acceptable limits, while maximizing returns.

## **V. Additional Information to the Financial Statements**

### **1 Notes to the Separate Financial Statements**

#### **1.1 Cash and cash equivalents**

	<b>31/03/2026</b>	<b>01/01/2026</b>
	<b>VND</b>	<b>VND</b>
	<hr/>	<hr/>
Cash on hand	82,684,926	19,920,184
Cash at bank for securities trading	29,474,267,282	19,201,257,753
Cash equivalents	151,073,591,791	170,000,000,000
<b>Total</b>	<b><hr/><hr/></b>	<b><hr/><hr/></b>
	<b>180,630,543,999</b>	<b>189,221,177,937</b>

1.2 Value of transaction volume executed during the period

Items	Volume of transactions made during the period	Value of transaction volume executed during the period VND
<b>a) Of Securities Company</b>		
- Shares	34,528,400	1,346,468,205,000
- Bond	8,390,000	990,965,530,000
- Others		
<b>Total</b>	<b>42,918,400</b>	<b>2,337,433,735,000</b>
<b>b) Of the Investor</b>		
- Shares	63,036,076	1,650,321,005,290
- Bond	-	-
- Others	-	-
<b>Total</b>	<b>63,036,076</b>	<b>1,650,321,005,290</b>

1.3 Financial assets

*Lending and receivables*

Lending and receivables	Unit: VND			
	31/03/2026		01/01/2026	
	Original price	Fair value	Original price	Fair value
Lending for Margin trading	104,721,434,103	104,721,434,103	116,468,953,404	116,468,953,404
Lending by advancing proceeds from sale of client's securities	2,200,487,248	2,200,487,248	6,057,842,501	6,057,842,501
<b>Total</b>	<b>106,921,921,351</b>	<b>106,921,921,351</b>	<b>122,526,795,905</b>	<b>122,526,795,905</b>

1.4. Accounts receivable

	31/03/2026	01/01/2026
	VND	VND
<i>Receivables and accruals from dividends and interest on</i>	<i>40,210,089,400</i>	<i>58,608,811,122</i>
Accrued term-deposit interest	13,375,784,400	7,390,186,122
Receivable from sale of financial assets	26,834,305,000	51,218,625,000
<i>Receivables for services provided by securities companies</i>	<i>166,322,250</i>	<i>709,678,049</i>
Securities brokerage service	23,382,250	18,488,049
Financial consulting activities receivables	142,940,000	691,190,000
<b>Total</b>	<b>40,376,411,650</b>	<b>59,318,489,171</b>

1.5. Advances

	31/03/2026	01/01/2026
	VND	VND
Employee advance	4,500,000	4,500,000
<b>Total</b>	<b>4,500,000</b>	<b>4,500,000</b>

1.5. Prepaid expenses

	31/03/2026	01/01/2026
	VND	VND
<i>Short-term</i>	<i>1,070,036,989</i>	<i>794,090,349</i>
Deferred tools and instruments in use	1,070,036,989	794,090,349
<i>Long-term</i>	<i>6,796,730,107</i>	<i>7,608,378,401</i>
Cost of office fit-out and networking infrastructure	6,028,307,465	6,665,997,365
Deferred tools and instruments in use	768,422,642	942,381,036
<b>Total</b>	<b>7,866,767,096</b>	<b>8,402,468,750</b>

1.6. Payment for Settlement Support Fund	31/03/2026	01/01/2026
	VND	VND
Initial payment	120,000,000	120,000,000
Additional payment	7,698,995,459	7,457,464,363
Annual interest earned	6,494,643,884	6,494,643,884
<b>Total</b>	<b>14,313,639,343</b>	<b>14,072,108,247</b>

1.7. Tangible fixed assets

Items	Unit: VND		
	Means of transport	Management equipment and tools	Total
<b>Historical cost</b>			
Balance as at 01/01/2026	-	16,902,640,496	16,902,640,496
Purchased in the period	-	34,907,407	34,907,407
Switch to investment real estate		-	-
Liquidation, sale	-	-	-
Other discounts			-
Balance as at 31/03/2026	-	16,937,547,903	16,937,547,903
<b>Accumulated depreciation</b>			
Balance as at 01/01/2026	-	4,658,386,981	4,658,386,981
Depreciation during the period	-	461,246,546	461,246,546
Switch to investment real estate		-	-
Liquidation, sale	-	-	-
Other discounts		-	-
Balance as at 31/03/2026	-	5,119,633,527	5,119,633,527
<b>Carrying amount</b>			
As at 01/01/2026	-	12,244,253,515	12,244,253,515
Balance as at 31/03/2026	-	11,817,914,376	11,817,914,376

1.8. Intangible fixed assets

Items	Unit: VND	
	Computer software	Total
<b>Historical cost</b>		
Balance as at 01/01/2026	10,261,852,070	10,261,852,070
Purchased in the period	8,850,000,000	8,850,000,000
Balance as at 31/03/2026	19,111,852,070	19,111,852,070
<b>Accumulated depreciation</b>		
Balance as at 01/01/2026	4,256,822,267	4,256,822,267
Depreciation during the year	463,361,226	463,361,226
Balance as at 31/03/2026	4,720,183,493	4,720,183,493
<b>Carrying amount</b>		
As at 01/01/2026	6,005,029,803	6,005,029,803
Balance as at 31/03/2026	14,391,668,577	14,391,668,577

1.10. Taxes and amounts payable to State Budget

	31/03/2026	01/01/2026
	VND	VND
VAT on domestic goods	20,874,653	446,984,937

Personal income tax	292,171,303	1,412,896,611
Corporate income tax	157,310,826	-
<b>Total</b>	<b>470,356,782</b>	<b>1,859,881,548</b>
<b>Statutory receivables</b>	<b>31/03/2026</b>	<b>01/01/2026</b>
	<b>VND</b>	<b>VND</b>
Corporate income tax	-	2,031,464,390
Personal income tax	38,296,887	
<b>Total</b>	<b>38,296,887</b>	<b>2,031,464,390</b>
<b>1.11 Costs payable</b>	<b>31/03/2026</b>	<b>01/01/2026</b>
	<b>VND</b>	<b>VND</b>
<i>Short-term</i>		
Accrued salary	-	1,075,668,226
Accrued brokerage commission	294,057,315	1,090,965,628
Interest expense provision	4,160,741,375	3,301,303,996
Other expenses	1,058,703,698	1,272,407,407
<b>Total</b>	<b>5,513,502,388</b>	<b>6,740,345,257</b>
<b>1.12 Other payables</b>	<b>31/03/2026</b>	<b>01/01/2026</b>
	<b>VND</b>	<b>VND</b>
<i>Short-term</i>		
Brokerage commission	207,043,678	274,169,057
<b>Total</b>	<b>207,043,678</b>	<b>274,169,057</b>
<b>2. Notes to Income Statement</b>		
<b>2.1 Income</b>		
<b>2.1.1 Dividend, profit from FVTPL financial assets, lending, HTM, AFS accounts</b>		
<i>Revenue from other activities</i>	<b>Quarter I, 2026</b>	<b>Quarter I, 2025</b>
	<b>VND</b>	<b>VND</b>
FVTPL financial assets	256,438,356	3,036,865,625
Held-to-maturity (HTM) investment	7,683,708,444	-
Lending	3,921,088,206	597,375,059
<b>Total</b>	<b>11,861,235,006</b>	<b>3,634,240,684</b>
<b>2.1.2 Revenue other than income from financial assets</b>		
<i>Revenue from other activities</i>	<b>Quarter I, 2026</b>	<b>Quarter I, 2025</b>
	<b>VND</b>	<b>VND</b>
Income from other activities	-	194,924,997
<b>Total</b>	<b>-</b>	<b>194,924,997</b>
<b>2.2 Expenses other than the expenses of financial assets</b>		
<i>Expenses from other activities</i>	<b>Quarter I, 2026</b>	<b>Quarter I, 2025</b>
	<b>VND</b>	<b>VND</b>
Service provision operating costs	176,000	231,000
<b>Total</b>	<b>176,000</b>	<b>231,000</b>

2.3 Financial income

	Quarter I, 2026	Quarter I, 2025
	VND	VND
Interest income	59,828,667	4,775,359
<b>Total</b>	<b>59,828,667</b>	<b>4,775,359</b>

2.4 Service provision operating costs

	Quarter I, 2026	Quarter I, 2025
	VND	VND
Securities brokerage	4,735,254,698	2,814,198,441
Securities depository	71,295,043	48,831,216
Financial advisory	892,092,938	662,451,166
<b>Total</b>	<b>5,698,642,679</b>	<b>3,525,480,823</b>

2.5 Corporate income tax expense

	Quarter I, 2026	Quarter I, 2025
	VND	VND
<b>Current corporate income tax expense</b>		
Current taxable income assessable corporate income tax expenses	2,188,775,216	-
Deferred tax	366,815,413	-
<b>Total current corporate income tax expenses</b>	<b>2,555,590,629</b>	<b>-</b>

Hanoi, April 15, 2026

UP SECURITIES JOINT STOCK COMPANY

Prepared by



Pham Thuy Dieu

Chief Accountant



Hoang Thi Mai Huong

General Director



TRẦN VĂN CHIÊN

Tran Van Chien