



## **MINUTES**

### **2026 ANNUAL GENERAL MEETING OF SHAREHOLDERS**

### **HANOI EDUCATION INVESTMENT & DEVELOPMENT**

### **JOINT STOCK COMPANY**

- Company Name:* Hanoi Education Investment and Development Joint Stock Company (HEID)
- Business registration No.:* 0102222393 issued by the Department of Planning and Investment of Hanoi City, first registered on April 17, 2007, 5th amendment issued on May 8, 2023.
- Head office address* 187B Giang Vo, O Cho Dua Ward, Hanoi City, Vietnam.
- Meeting time:* Started at 8:30 a.m. on April 15, 2026.  
Ended at 12:00 a.m. the same day.
- Meeting location:* 12<sup>th</sup> floor hall - HEID Office Building, Lane 12 Lang Ha, Thanh Cong Ward, Ba Dinh District, Hanoi City, Vietnam.
- Meeting agenda and content:* According to the agenda and content of the Meeting approved by the General Meeting of Shareholders (GMS), including:
1. Approval of the Report on the activities of the Board of Directors in 2025 and the operation plan for 2026.
  2. Approval of the Report of the Board of Management on operating performance in 2025 and the plan for 2026.
  3. Approval of the Report on the Board of Supervisors' activities in 2025 and the operational plan for 2026.
  4. Approval of the audited separate and consolidated financial statements for 2025.
  5. Approval of the Report on the profit distribution for 2025 and proposal for 2026.
  6. Approval of the Proposal on the business targets for 2026.

7. Approval of the Report on remuneration of the Board of Directors and the Board of Supervisors in 2025 and proposal for 2026.

8. Approval of the Proposal on cash dividend payment for 2025.

9. Approval of the contracts and transactions between Hanoi Education Investment and Development Joint Stock Company (HEID) and Vietnam Education Publishing House Limited Company (VEPH).

10. Approval of the Proposal on the selection of an independent auditing firm to audit the financial statements for 2026.

11. Approval of the Proposal on dismissal and election of additional members of the Board of Directors for the term 2022 – 2027;

*Chairman of the Meeting:* Mr. Tran Van Que - Chairman of the Board of Directors.

*Secretary of the Meeting:* Ms. Nguyen Thu Ha - Head of Secretariat

Ms. Truong Quynh Huong - Member

Mr. Nguyen Anh Quang - Member, Electronic Secretary

*Number of shareholders (including representatives of shareholders attended the meeting):* **28** shareholders, the total number of votes of shareholders attending the meeting is **9,915,190** votes, accounting for **66,1013%** of the total number of votes of the Company's shareholders.

## **I. PARTICIPANTS AND LEGALITY OF THE 2026 ANNUAL GENERAL MEETING OF SHAREHOLDERS**

### **1. Participants**

**1.1** Shareholders and shareholders' representatives of HEID.

**1.2** Guests:

**On behalf of the Vietnam Education Publishing House Limited Company (VEPH):**

- Mr. Pham Vinh Thai – Member of the Members' Council of VEPH

- Mr. Pham Van Thang – Member of the Members' Council of VEPH

- Mr. Le Huy – Deputy General Director of VEPH

- Mrs. Le Anh – Deputy Head of the Editorial Secretariat of VEPH

**On behalf of the Education Publishing House in Hanoi:**

- Mr. Nguyen Quoc Hong – Director of Education Publishing House in Hanoi

**On behalf of AASC Auditing Limited Company:**

- Mr. Nguyen Truong Minh – Audit Manager

## **2. Legality, validity**

**2.1.** The Shareholder Registration Committee carried out the procedures for registration to attend the General Meeting.

**2.2. Mr. Phan Duc Minh** - Head of Shareholder Registration Board read the Report on checking the qualifications of shareholders attending the meeting.

At **08:30 a.m.**: Total number of shareholders attending the meeting (*including representatives of shareholders*): **20** shareholders, total number of votes of shareholders attending the meeting: **9,647,261** votes, accounting for **64.3151%** of the total number of votes of the Company's shareholders. All shareholder representatives were qualified to attend the General Meeting.

According to the Law on Enterprise No. 59/2020/QH14 and the Charter of organization and operation of HEID, the 2026 Annual General Meeting of Shareholders was eligible to be held.

**2.3.** MC Hoang Le Mai Phuong, on behalf of the Organizing Committee, performed the flag salute ceremony, announced the reason, and introduced the attendees.

## **II. MEETING CONTENT**

**1. The Meeting proceeded with the procedures to approve the Presidium, the Vote Counting Committee and introduce the Secretariat**

**1.1. The Presidium consists of 3 members:**

- Mr. Tran Van Que, Chairman of the BOD	<b>Chairman</b>
- Mr. Le Thanh Anh, Member of BOD	<b>Member</b>
- Ms. Duong Thi Viet Ha, Member of BOD	<b>Member</b>

The GMS voted to approve the Presidium's members by raising voting cards. Results:

+ *Total number of votes of shareholders attending and voting:* **9,878,285** votes, accounting for **65.8552%** of total number of votes of shareholders in the Company, of which:

+ *Total number of valid votes:* **9,878,285** votes, accounting for **100%** of the total number of votes of shareholders attending and voting.

+ *Total number of invalid votes:* **0** votes, accounting for **0%** of the total votes of shareholders attending and voting.

+ *Total number of approval votes:* **9,878,285** votes, accounting for **100%** of the total votes of shareholders attending and voting.

+ *Total number of dis-approval votes:* **0** votes, accounting for **0%** of the total votes of shareholders attending and voting.

+ *Total number of abstention votes:* **0** votes, accounting for **0%** of the total votes of shareholders attending and voting.

**1.2. The Secretariat consists of:**

The Presidium assigned and introduced the Secretariat:

- |                          |                                     |
|--------------------------|-------------------------------------|
| - Mrs. Nguyen Thu Ha     | <b>Head of Secretariat</b>          |
| - Ms. Truong Quynh Huong | <b>Member</b>                       |
| - Mr. Nguyen Anh Quang   | <b>Member, Electronic Secretary</b> |

**1.3. The Vote counting committee consists of 3 members:**

- |                        |                    |
|------------------------|--------------------|
| - Mr. Nguyen Tai Tung  | <b>Head</b>        |
| - Ms. Ngo Thi Kim Oanh | <b>Deputy Head</b> |
| - Mr. Le Hai Nam       | <b>Member</b>      |

The GMS voted to approve the Vote Counting Committee as proposed by the Chairman of the meeting by raising voting cards. Results:

+ *Total number of votes of shareholders attending and voting:* **9,878,285** votes, accounting for **65.8552%** of total number of votes of shareholders in the Company, of which:

+ *Total number of valid votes:* **9,878,285** votes, accounting for **100%** of the total number of votes of shareholders attending and voting.

+ *Total number of invalid votes:* **0** votes, accounting for **0%** of the total votes of shareholders attending and voting.

+ *Total number of approval votes:* **9,878,285** votes, accounting for **100%** of the total votes of shareholders attending and voting.

+ *Total number of dis-approval votes:* **0** votes, accounting for **0%** of the total votes of shareholders attending and voting.

+ *Total number of abstention votes:* **0** votes, accounting for **0%** of the total votes of shareholders attending and voting.

**2. Approval of the Working and Voting Regulations at the 2026 General Meeting of Shareholders**

The GMS voted to approve the “**Working and Voting Regulations at the 2026 General Meeting of Shareholders**” by raising voting cards. Results:

+ *Total number of votes of shareholders attending and voting:* **9,878,285** votes, accounting for **65.8552%** of total number of votes of shareholders in the Company, of which:

+ *Total number of valid votes:* **9,878,285** votes, accounting for **100%** of the total number of votes of shareholders attending and voting.

+ *Total number of invalid votes:* **0** votes, accounting for **0%** of the total votes of shareholders attending and voting.

+ *Total number of approval votes:* **9,878,285** votes, accounting for **100%** of the total votes of shareholders attending and voting.

+ *Total number of dis-approval votes:* **0** votes, accounting for **0%** of the total votes of shareholders attending and voting.

+ *Total number of abstention votes:* **0** votes, accounting for **0%** of the total votes of shareholders attending and voting.

### **3. Approval of the Agenda of the General Meeting of Shareholders**

The GMS voted to approve the Agenda of the Meeting by raising voting cards. Results:

+ *Total number of votes of shareholders attending and voting:* **9,878,285** votes, accounting for **65.8552%** of total number of votes of shareholders in the Company, of which:

+ *Total number of valid votes:* **9,878,285** votes, accounting for **100%** of the total number of votes of shareholders attending and voting.

+ *Total number of invalid votes:* **0** votes, accounting for **0%** of the total votes of shareholders attending and voting.

+ *Total number of approval votes:* **9,878,285** votes, accounting for **100%** of the total votes of shareholders attending and voting.

+ *Total number of dis-approval votes:* **0** votes, accounting for **0%** of the total votes of shareholders attending and voting.

+ *Total number of abstention votes:* **0** votes, accounting for **0%** of the total votes of shareholders attending and voting.

### **4. Presenting reports and proposals at the meeting** (*Reports and proposals were attached to this Minutes*)

#### **4.1. Mr. Tran Van Que - Chairman of the BOD** presented:

- Report on the Board of Directors' activities in 2025 and the operation plan for 2026.

#### **4.2. Mr. Le Thanh Anh – Member of the BOD** presented:

- Report of the Board of Management on operating performance in 2025 and the plan for 2026.

#### **4.3. Ms. Nguyen Thi Thu Hong – Head of the Board of Supervisors** presented:

Report on the Board of Supervisors's activities in 2025 and the operational plan for 2026.

**4.4. Ms. Duong Thi Viet Ha - Member of the BOD** presented the following proposals and reports:

- Proposal for approval of the audited separate and consolidated financial statements for 2025.
- Report on the profit distribution for 2025 and proposal for 2026.
- Proposal on the business targets for 2026.
- Report on remuneration of the Board of Directors and the Board of Supervisors in 2025 and proposal for 2026.
- Proposal on cash dividend payment for 2025.
- Proposal for approval of the contracts and transactions between Hanoi Education Investment and Development Joint Stock Company (HEID) and Vietnam Education Publishing House Limited Company (VEPH).

**4.5. Ms. Nguyen Thi Thu Hong - Head of the Board of Supervisors** presented the following proposals:

Proposal on the selection of an independent auditing firm to audit the financial statements for 2026.

**4.6. Mr. Le Thanh Anh – Member of the BOD** presented the following contents:

Proposal on dismissal and election of additional election of members of the Board of Directors for the term 2022 – 2027; Regulations on election of additional members of the Board of Directors for the term 2022 – 2027.

The GMS voted to approve the **“Proposal on dismissal and election of additional members of the Board of Directors for the term 2022 – 2027”** by raising voting cards. Results:

*Total number of votes of shareholders attending and voting: 9,915,190* votes, accounting for **66,1013%** of total number of votes of shareholders in the Company, of which:

+ *Total number of valid votes: 9,915,190* votes, accounting for **100%** of the total number of votes of shareholders attending and voting.

+*Total number of invalid votes: 0* votes, accounting for **0%** of the total votes of shareholders attending and voting.

+*Total number of approval votes: 9,915,190* votes, accounting for **100%** of the total votes of shareholders attending and voting.

+ *Total number of dis-approval votes:* **0** votes, accounting for **0%** of the total votes of shareholders attending and voting.

+ *Total number of abstention votes:* **0** votes, accounting for **0%** of the total votes of shareholders attending and voting.

The GMS voted to approve the “**Regulations on election of additional members of the Board of Directors for the term 2022 – 2027**” by raising voting cards. Results:

*Total number of votes of shareholders attending and voting:* **9,915,190** votes, accounting for **66,1013%** of total number of votes of shareholders in the Company, of which:

+ *Total number of valid votes:* **9,915,190** votes, accounting for **100%** of the total number of votes of shareholders attending and voting.

+ *Total number of invalid votes:* **0** votes, accounting for **0%** of the total votes of shareholders attending and voting.

+ *Total number of approval votes:* **9,915,190** votes, accounting for **100%** of the total votes of shareholders attending and voting.

+ *Total number of dis-approval votes:* **0** votes, accounting for **0%** of the total votes of shareholders attending and voting.

+ *Total number of abstention votes:* **0** votes, accounting for **0%** of the total votes of shareholders attending and voting.

## **5. Discussion at the Meeting on each issue**

The Presidium chaired the discussion at the General Meeting of Shareholders on matters falling within the authority of the General Meeting of Shareholders. Shareholders provided opinions and discussed the following key issues:

### **❖ Shareholders’ questions, comments, and requests for clarification**

During the discussion session, shareholders raised questions and exchanged views on several matters, including: the decline in 2026 business targets compared to 2025; the large balance of bank deposits as of December 31, 2025; provisions for inventory devaluation and doubtful receivables; losses of an associate company; efficiency of building operations; the Company’s solutions in the context of State distribution of textbooks; and workforce reduction amid digital transformation.

### **❖ Explanations from the Company’s Management Board**

The Presidium directly addressed the shareholders’ concerns as follows:

- **On operational characteristics and public service responsibilities:** As a member unit of Vietnam Education Publishing House, over more than 18 years of operation, the Company has consistently fulfilled its public service

responsibilities in providing textbooks for the education sector. This includes maintaining low selling prices, high service orientation, and nationwide distribution—even in remote, mountainous, and island areas—ensuring no shortages under any circumstances, including after natural disasters such as storms and floods. As a result, profit margins are relatively low.

- **On cash flow structure and cash balance:** The large cash balance (including cash and bank deposits) at year-end (December 31) is due to the seasonal nature of the business cycle, with receivables largely collected in November and December. Throughout the year, the Company must maximize its own capital and utilize additional bank loans to meet working capital needs, including salary payments, printing costs, and payments for purchasing books from Vietnam Education Publishing House.
- **On doubtful debts:** The provision for doubtful debts of VND 16.4 billion is a cumulative figure over 10 years, accounting for only 0.22% of total revenue—significantly lower than the industry average. The Company has actively implemented debt recovery measures, including offsetting receivables (Ha Giang Book Company) and initiating legal proceedings (Son La Book Company) to protect its interests.
- **On provisions for salary fund (VND 14 billion) and science & technology fund** complies with legal regulations and is appropriate in the context of 2026, ensuring employee stability and providing resources for digital transformation initiatives amid a volatile environment of 2026.
- **On digital transformation orientation:** Digital transformation is an inevitable trend and a top priority to gradually offset and replace declining revenues from traditional printed books. The Company has spent 3 years developing a “content data repository” aligned with the general education curriculum. Unlike printed books, the digital business model operates on a “Trial – Experience value – Paid access” basis. In 2026, the Company’s products are expected to enter the monetization phase.
  - **Products:** Focus on developing digital content databases, including the Smart Test Preparation Solution and the Global Success English learning ecosystem.
  - **Digital revenue targets:** The Smart Test Preparation Solution is expected to generate approximately VND 60 billion in gross revenue, while English digital products are projected to reach VND 20 billion.
  - **Organizational restructuring:** The Company has implemented a 3P-based salary and performance evaluation system linked to KPIs. Its direction is to train and upskill the existing workforce to adapt to the transition from printed to digital publishing, ensuring a humane approach while maximizing employees’ professional expertise.

The Company’s Management Board commits to listening to and fully considering all shareholder feedback and is ready to organize in-depth dialogue sessions to further clarify, discuss, and address shareholders’ concerns.

**6. Voting to approve each issue within the authority of the General Meeting of Shareholders**

Voting method: By voting ballot.

The vote counting results were as follows:

**Article 1. Approving on the Report on the activities of the Board of Directors in 2025 and the operation plan for 2026**

*Total number of votes of shareholders attending and voting: 9,915,190 votes, accounting for 66,1013% of total number of votes of shareholders in the Company, of which:*

+ *Total number of valid votes: 9,915,190 votes, accounting for 100% of the total number of votes of shareholders attending and voting.*

+ *Total number of invalid votes: 0 votes, accounting for 0% of the total votes of shareholders attending and voting.*

+ *Total number of approval votes: 9,915,190 votes, accounting for 100% of the total votes of shareholders attending and voting.*

+ *Total number of dis-approval votes: 0 votes, accounting for 0% of the total votes of shareholders attending and voting.*

+ *Total number of abstention votes: 0 votes, accounting for 0% of the total votes of shareholders attending and voting.*

**Article 2. Approval of the Report of the Board of Management on operating performance in 2025 and the plan for 2026**

*Total number of votes of shareholders attending and voting: 9,915,190 votes, accounting for 66,1013% of total number of votes of shareholders in the Company, of which:*

+ *Total number of valid votes: 9,915,190 votes, accounting for 100% of the total number of votes of shareholders attending and voting.*

+ *Total number of invalid votes: 0 votes, accounting for 0% of the total votes of shareholders attending and voting.*

+ *Total number of approval votes: 9,915,190 votes, accounting for 100% of the total votes of shareholders attending and voting.*

+ *Total number of dis-approval votes: 0 votes, accounting for 0% of the total votes of shareholders attending and voting.*

+ *Total number of abstention votes: 0 votes, accounting for 0% of the total votes of shareholders attending and voting.*

**Article 3. Approving on the Report on the Board of Supervisors' activities in 2025 and the operational plan for 2026**

*Total number of votes of shareholders attending and voting: 9,915,190 votes, accounting for 66,1013% of total number of votes of shareholders in the Company, of which:*

*+ Total number of valid votes: 9,915,190 votes, accounting for 100% of the total number of votes of shareholders attending and voting.*

*+ Total number of invalid votes: 0 votes, accounting for 0% of the total votes of shareholders attending and voting.*

*+ Total number of approval votes: 9,915,190 votes, accounting for 100% of the total votes of shareholders attending and voting.*

*+ Total number of dis-approval votes: 0 votes, accounting for 0% of the total votes of shareholders attending and voting.*

*+ Total number of abstention votes: 0 votes, accounting for 0% of the total votes of shareholders attending and voting.*

**Article 4. Approving on the audited separate and consolidated financial statements for 2025**

*Total number of votes of shareholders attending and voting: 9,915,190 votes, accounting for 66,1013% of total number of votes of shareholders in the Company, of which:*

*+ Total number of valid votes: 9,915,190 votes, accounting for 100% of the total number of votes of shareholders attending and voting.*

*+ Total number of invalid votes: 0 votes, accounting for 0% of the total votes of shareholders attending and voting.*

*+ Total number of approval votes: 9,915,190 votes, accounting for 100% of the total votes of shareholders attending and voting.*

*+ Total number of dis-approval votes: 0 votes, accounting for 0% of the total votes of shareholders attending and voting.*

*+ Total number of abstention votes: 0 votes, accounting for 0% of the total votes of shareholders attending and voting.*

**Article 5. Approving on the Report on the profit distribution for 2025 and proposal for 2026**

*Total number of votes of shareholders attending and voting: 9,915,190 votes, accounting for 66,1013% of total number of votes of shareholders in the Company, of which:*

*+ Total number of valid votes: 9,915,190 votes, accounting for 100% of the total number of votes of shareholders attending and voting.*

*+ Total number of invalid votes: 0 votes, accounting for 0% of the total votes of shareholders attending and voting.*

+ *Total number of approval votes: 9,680,766* votes, accounting for **97.6357%** of the total votes of shareholders attending and voting.

+ *Total number of dis-approval votes: 234,424* votes, accounting for **2.3643%** of the total votes of shareholders attending and voting.

+ *Total number of abstention votes: 0* votes, accounting for **0%** of the total votes of shareholders attending and voting.

**Article 6. Approving on the business targets for 2026.**

*Total number of votes of shareholders attending and voting: 9,915,190* votes, accounting for **66,1013%** of total number of votes of shareholders in the Company, of which:

+ *Total number of valid votes: 9,915,190* votes, accounting for **100%** of the total number of votes of shareholders attending and voting.

+ *Total number of invalid votes: 0* votes, accounting for **0%** of the total votes of shareholders attending and voting.

+ *Total number of approval votes: 9,677,066* votes, accounting for **97.5984%** of the total votes of shareholders attending and voting.

+ *Total number of dis-approval votes: 238,124* votes, accounting for **2.4016%** of the total votes of shareholders attending and voting.

+ *Total number of abstention votes: 0* votes, accounting for **0%** of the total votes of shareholders attending and voting.

**Article 7. Approving on the Report on remuneration of the Board of Directors and the Board of Supervisors in 2025 and proposal for 2026**

*Total number of votes of shareholders attending and voting: 9,915,190* votes, accounting for **66,1013%** of total number of votes of shareholders in the Company, of which:

+ *Total number of valid votes: 9,915,190* votes, accounting for **100%** of the total number of votes of shareholders attending and voting.

+ *Total number of invalid votes: 0* votes, accounting for **0%** of the total votes of shareholders attending and voting.

+ *Total number of approval votes: 9,915,190* votes, accounting for **100%** of the total votes of shareholders attending and voting.

+ *Total number of dis-approval votes: 0* votes, accounting for **0%** of the total votes of shareholders attending and voting.

+ *Total number of abstention votes: 0* votes, accounting for **0%** of the total votes of shareholders attending and voting.

**Article 8. Approving on the cash dividend payment for 2025**

*Total number of votes of shareholders attending and voting: 9,915,190 votes, accounting for 66,1013% of total number of votes of shareholders in the Company, of which:*

*+ Total number of valid votes: 9,915,190 votes, accounting for 100% of the total number of votes of shareholders attending and voting.*

*+ Total number of invalid votes: 0 votes, accounting for 0% of the total votes of shareholders attending and voting.*

*+ Total number of approval votes: 9,680,466 votes, accounting for 97.6327% of the total votes of shareholders attending and voting.*

*+ Total number of dis-approval votes: 234,724 votes, accounting for 2.3673% of the total votes of shareholders attending and voting.*

*+ Total number of abstention votes: 0 votes, accounting for 0% of the total votes of shareholders attending and voting.*

**Article 9. Approving on the contracts and transactions between Hanoi Education Investment and Development Joint Stock Company (HEID) and Vietnam Education Publishing House Limited Company (VEPH).**

*Total number of votes of shareholders attending and voting: 3,890,590 votes, accounting for 43.3473% of total number of votes of shareholders in the Company (excluding the voting rights of shareholders having related interests), of which:*

*+ Total number of valid votes: 3,890,590 votes, accounting for 100% of the total number of votes of shareholders attending and voting.*

*+ Total number of invalid votes: 0 votes, accounting for 0% of the total votes of shareholders attending and voting.*

*+ Total number of approval votes: 3,890,590 votes, accounting for 100% of the total votes of shareholders attending and voting.*

*+ Total number of dis-approval votes: 0 votes, accounting for 0% of the total votes of shareholders attending and voting.*

*+ Total number of abstention votes: 0 votes, accounting for 0% of the total votes of shareholders attending and voting.*

**Article 10. Approving on the Proposal on the selection of an independent auditing firm to audit the financial statements for 2026**

*Total number of votes of shareholders attending and voting: 9,915,190 votes, accounting for 66,1013% of total number of votes of shareholders in the Company, of which:*

*+ Total number of valid votes: 9,915,190 votes, accounting for 100% of the total number of votes of shareholders attending and voting.*

*+ Total number of invalid votes: 0 votes, accounting for 0% of the total votes of shareholders attending and voting.*

+ *Total number of approval votes: 9,915,190* votes, accounting for **100%** of the total votes of shareholders attending and voting.

+ *Total number of dis-approval votes: 0* votes, accounting for **0%** of the total votes of shareholders attending and voting.

+ *Total number of abstention votes: 0* votes, accounting for **0%** of the total votes of shareholders attending and voting.

#### **7. Voting to elect additional member of the BOD for the term 2022 - 2027**

The GMS voted to elect additional members of the BOD by Voting ballot and cumulative voting. Results as follows:

Total number of votes of shareholders attending and voting: **9,915,190** votes, accounting for **66,1013%** of total number of votes of shareholders in the Company, of which:

+ Total number of valid votes: **9,915,190** votes, accounting for **100%** of the total number of votes of shareholders attending and voting.

+ Total number of invalid votes: **0** votes, accounting for **0%** of the total number of votes of shareholders attending and voting.

**The results of the election of members of the BOD are as follows:**

No.	Full name	Number of voting rights
1	Le Anh	9.915.190

According to the “**Regulations on the election of additional members of the Board of Directors for the 2022-2027 term**” approved by the GMS, the elected member of the Company’s Board of Directors for the 2022–2027 term is **Mrs: Le Anh**

#### **8. Issues approved and corresponding approval percentages**

According to the agenda and content of the meeting approved by the GMS, including:

- **Approving on the Report on the activities of the Board of Directors in 2025 and the operation plan for 2026** with the corresponding approval voting rate of **100%** of the total votes of shareholders attending and voting.

- **Approving on the Report of the Board of Management on operating performance in 2025 and the plan for 2026** with the corresponding approval voting rate of **100%** of the total votes of shareholders attending and voting.

- **Approving on the Report on the Board of Supervisors’s activities in 2025 and the operational plan for 2026** with the corresponding approval voting rate of **100%** of the total votes of shareholders attending and voting.

- **Approving on the audited separate and consolidated financial statements for 2025** with the corresponding approval voting rate of **100%** of the total votes of

shareholders attending and voting.

- **Approving on the Report on the profit distribution for 2025 and proposal for 2026** with the corresponding approval voting rate of **97.6357%** of the total votes of shareholders attending and voting.

- **Approving on the business targets for 2026** with the corresponding approval voting rate of **97.5984%** of the total votes of shareholders attending and voting.

- **Approving on the Report on remuneration of the Board of Directors and the Board of Supervisors in 2025 and proposal for 2026** with the corresponding approval voting rate of **100%** of the total votes of shareholders attending and voting.

- **Approving on the cash dividend payment for 2025** with the corresponding approval voting rate of **97.6327%** of the total votes of shareholders attending and voting.

- **Approving on the contracts and transactions between Hanoi Education Investment and Development Joint Stock Company (HEID) and Vietnam Education Publishing House Limited Company (VEPH)** with the corresponding approval voting rate of **100%** of the total votes of shareholders attending and voting.

- **Approving on the Proposal on the selection of an independent auditing firm to audit the financial statements for 2026** with the corresponding approval voting rate of **100%** of the total votes of shareholders attending and voting.

- **Approving on the dismissal and election of additional members of the Board of Directors for the term 2022 – 2027** with the corresponding approval voting rate of **100%** of the total votes of shareholders attending and voting.

- **Approving on the election of additional members of the Board of Directors for the term 2022 – 2027** as follows:

No.	Full name	Position	Number of voting rights
1	Le Anh	Member of the BOD	9,915,190

#### **9. Presenting Draft Minutes and Resolution of the Meeting**

Ms. **Nguyen Thu Ha** – Head of Secretariat, on behalf of the Secretariat read the Minutes and Draft Resolution of the Meeting.

#### **10. Approval of the Minutes and Resolution of the Meeting**

Mr. **Tran Van Que** - Chairman conducted the GMS to approve Minutes and Resolutions of the Meeting.

The GMS voted to approve the Minutes and Resolution of the General Meeting.

### III. MEETING CLOSING PROCEDURES:

Mr. **Tran Van Que** - On behalf of the Presidium, carried out the procedures to declare the closing of the Meeting.

This Minutes has been read and approved by the General Meeting of Shareholders of Hanoi Education Investment and Development Joint Stock Company.

The meeting ended at 12:00 a.m. on April 15, 2026.

**ON BEHALF OF THE SECRETARIAT  
HEAD**



**Nguyen Thu Ha**

**CHAIRMAN OF THE GENERAL  
MEETING OF SHAREHOLDERS**



**Tran Van Que**

