

*No. 08/CBTT-XDH*

*Hanoi, April 21 2025*

**PERIODIC DISCLOSURE OF FINANCIAL STATEMENT**

*To: Hanoi Stock Exchange*

In accordance with the provisions of Clauses 3 and 4, Article 14 of Circular No. 96/2020/TT-BTC dated November 16, 2020, issued by the Ministry of Finance guiding information disclosure on the securities market, Hanoi Civil Construction Investment Joint Stock Company discloses its Q1/2025 financial statements to the Hanoi Stock Exchange as follows:

**1. Organization name: Hanoi Civil Construction Investment Joint Stock Company**

- Stock code: XDH
- Address: 292 Van Chuong Alley - Kham Thien Street - Kham Thien Ward - Dong Da District - Hanoi City
- Telephone: 024.38513867      Fax: 024.38511715
- Email: [info@hcci.com.vn](mailto:info@hcci.com.vn)
- Website: <http://hcci.com.vn>

**2. Disclosure information:**

- Financial Statement Q1/2025

☒ Separate financial statements (listed company have no subsidiaries and no direct accounting unit);

☐ Consolidated financial statements (listed company has subsidiaries);

☐ Combined financial statements (listed company has a direct accounting unit under its own accounting system);

- Cases requiring explanations:

+ Is there a change of 10% or more in post-tax profit compared to the same period of the previous year in Income statement for the reporting period??

☒ Yes

☐ No

Explanation documents if yes:

☒ Yes

☐ No

+ Does the profit after tax in the reporting period suffer a loss, transfer the profit in the same period of the previous year to the loss in this period or vice versa?

☐ Yes

☒ No

Explanation documents if yes:

☐ Yes

☒ No

This information has been published on the Company's website on 21/04/2025 at the link <http://hcci.com.vn/thong-tin-tai-chinh.html>

We affirm that the disclosed information above is true and we fully take legal responsibility for the disclosed information.

**Attachments:**

- Q1/2025 Financial statements
- Explanatory Documents

**AUTHORIZED REPRESENTATIVE ACCORDING TO LAW**  
**Person authorized to disclose information**



PHỤ TRÁCH QUẢN TRỊ CÔNG TY

*Hà Văn Chi*

HANOI CIVIL CONSTRUCTION INVESTMENT  
JOINT STOCK COMPANY

SOCIALIST REPUBLIC OF VIETNAM  
Independence- Liberty – Happiness

No: 58/CV-HCCI-KTTV

Report: Explanation of the difference of 10% in after-  
tax profit of the financial statements in the first  
quarter of 2025

Hanoi, April 19, 2025

**To: Hanoi Stock Exchange**

Organization name: Hanoi Civil Construction Investment Joint Stock Company  
Address: 292 Van Chuong Alley - Kham Thien Street - Kham Thien Ward - Dong  
Da District - Hanoi City.  
Tax code: 0 1 0 0 1 0 5 3 8 0

Representative: Mr. Pham Tien Diep                      Position: Company Director

- Pursuant to the Circular No. 155/2015/TT-BTC dated 06/10/2015 of the Ministry  
of Finance on periodic information disclosure on the securities market, regulations on  
explanation of data in case of profit after tax difference of 10% compared to the same period  
last year

- Pursuant to the Financial Statement of the first quarter of 2025 made on April 19,  
2025 of Hanoi Civil Construction Investment Joint Stock Company;

Hanoi Civil Construction Investment Joint Stock Company explains the data in the  
Business Results Report of the first quarter of 2025 as follows:

Unit: Copper

|    | Quota                                                  | First Quarter<br>Year 2025 | First Quarter<br>In 2024 | Increase (+)/<br>Decrease (-) | Rate<br>(%) |
|----|--------------------------------------------------------|----------------------------|--------------------------|-------------------------------|-------------|
|    | A                                                      | B                          | C                        | D                             | E           |
| 1  | Revenue from sales and provision of<br>services        | 17.693.195.297             | 44.485.356.406           | (26.846.161.109)              | 158%        |
| 2  | Turnover deductions                                    | -                          | -                        | -                             |             |
| 3  | Net sales and service revenue (01-02)                  | 17.693.195.297             | 44.485.356.406           | (26.846.161.109)              | -60%        |
| 4  | Cost of goods sold                                     | 12.433.427.735             | 37.831.066.712           | (25.397.638.977)              | -67%        |
| 5  | Gross profit on sales and service provision<br>(10-11) | 5.205.767.562              | 6.654.289.694            | (1.448.522.132)               | -22%        |
| 6  | Revenue from financial activities                      | 4.260.053                  | 1.001.452.785            | (997.192.732)                 | -100%       |
| 7  | Financial Costs                                        | 1.150.683                  | -                        | 1.150.683                     | 100%        |
|    | In which, interest expenses                            | 1.150.683                  | -                        | 1.150.683                     | 100%        |
| 8  | Cost of sales                                          | -                          | -                        | -                             |             |
| 9  | Business management expenses                           | 3.357.649.539              | 3.248.204.729            | 109.444.810                   | 3%          |
| 10 | Profit from business activities (20+21-22-<br>24-25)   | 1.851.227.393              | 4.407.537.750            | (2.556.310.357)               | -58%        |
| 11 | Other income                                           | 2.438.905.125              | 1.529.636.542            | 909.268.583                   | 59%         |



# FINANCIAL STATEMENTS

## FIRST QUARTER OF 2025

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## BALANCE SHEET

As of March 31, 2025

Unit: VND

| ASSET                                                            | Code       | Commentary | 31/03/2025             | 01/01/2025             |
|------------------------------------------------------------------|------------|------------|------------------------|------------------------|
| <b>A - SHORT-TERM ASSETS</b><br><b>(100=110+120+130+140+150)</b> | <b>100</b> |            | <b>469.324.632.960</b> | <b>477.905.952.149</b> |
| <b>I. Money and cash equivalents</b>                             | <b>110</b> | <b>V.1</b> | <b>6.352.560.323</b>   | <b>38.174.754.287</b>  |
| 1. Money                                                         | 111        |            | 6.352.560.323          | 18.174.754.287         |
| 2. Cash equivalents                                              | 112        |            | -                      | 20.000.000.000         |
| <b>II. Short-term financial investment</b>                       | <b>120</b> | <b>V.2</b> | -                      | -                      |
| 1. Short-term financial investment                               | 123        |            |                        | -                      |
| <b>III. Short-term receivables</b>                               | <b>130</b> |            | <b>11.704.698.394</b>  | <b>123.709.676.382</b> |
| 1. Customer receivables                                          | 131        | V.3        | 73.666.113.722         | 80.535.770.816         |
| 2. Upfront payment to the seller                                 | 132        | V.4        | 24.926.557.595         | 27.402.330.555         |
| 3. Other receivables                                             | 136        | V.5        | 16.713.699.053         | 19.373.246.987         |
| 4. Provision for short-term bad debts (*)                        | 139        |            | (3.601.671.976)        | (3.601.671.976)        |
| <b>IV. Inventory</b>                                             | <b>140</b> | <b>V.6</b> | <b>337.519.734.926</b> | <b>306.644.303.440</b> |
| 1. Inventory                                                     | 141        |            | 339.417.014.926        | 308.541.583.440        |
| 2. Inventory discount provision (*)                              | 149        |            | (1.897.280.000)        | (1.897.280.000)        |
| <b>V. Other short-term assets</b>                                | <b>150</b> |            | <b>13.747.639.317</b>  | <b>9.377.218.040</b>   |
| 1. Taxes and other amounts receivable to the State               | 153        |            | 13.747.639.317         | 9.377.218.040          |
| <b>B - LONG-TERM ASSETS</b><br><b>(200=210+220+230+240)</b>      | <b>200</b> |            | <b>376.220.140.685</b> | <b>379.748.033.183</b> |
| <b>I. Long-term receivables</b>                                  | <b>210</b> |            | <b>41.528.500.000</b>  | <b>41.528.500.000</b>  |
| 1. Other long-term receivables                                   | 216        |            | 41.528.500.000         | 41.528.500.000         |
| <b>II. Fixed assets</b>                                          | <b>220</b> |            | <b>51.872.574.297</b>  | <b>52.413.576.822</b>  |
| 1. Tangible fixed assets                                         | 221        |            | 39.903.367.751         | 40.444.370.276         |
| - Historical cost                                                | 222        |            | 94.221.269.560         | 94.221.269.560         |
| - Cumulative wear value                                          | 223        |            | (54.317.901.809)       | (53.776.899.284)       |
| 2. Intangible fixed assets                                       | 227        |            | 11.969.206.546         | 11.969.206.546         |
| - Historical cost                                                | 228        |            | 12.002.066.546         | 12.002.066.546         |
| - Cumulative wear value                                          | 229        |            | (32.860.000)           | (32.860.000)           |
| <b>III. Investment real estate</b>                               | <b>230</b> |            | <b>238.961.661.277</b> | <b>241.948.551.250</b> |
| 1. Historical cost                                               | 231        |            | 322.764.153.617        | 322.764.153.617        |
| 2. Accumulated wear value (*)                                    | 232        |            | (83.802.492.340)       | (80.815.602.367)       |
| <b>IV. Long-term unfinished assets</b>                           | <b>240</b> |            | -                      | -                      |
| 1. Expenses for unfinished capital construction                  | 242        |            | -                      | -                      |
| <b>IV. Long-term financial investments</b>                       | <b>250</b> |            | <b>42.683.254.750</b>  | <b>42.683.254.750</b>  |
| 1. Investment in capital contribution to other units             | 253        |            | 42.683.254.750         | 42.683.254.750         |
| <b>V. Other long-term assets</b>                                 | <b>260</b> |            | <b>1.174.150.361</b>   | <b>1.174.150.361</b>   |
| 1. Long-term upfront costs                                       | 261        |            | 1.174.150.361          | 1.174.150.361          |
| <b>TOTAL ASSETS (270=100+200)</b>                                | <b>270</b> |            | <b>845.544.773.645</b> | <b>857.653.985.332</b> |

BALANCE SHEET  
As of March 31, 2025

| FUNDING                                                        | Code | Commentary | 31/03/2025      | 01/01/2025      |
|----------------------------------------------------------------|------|------------|-----------------|-----------------|
| A - LIABILITIES (300=310+320)                                  | 300  |            | 292.800.386.313 | 307.469.098.777 |
| I. Short-term debt                                             | 310  |            | 234.007.431.965 | 248.712.708.429 |
| 1. Payable to the seller                                       | 311  |            | 52.453.671.344  | 56.675.660.747  |
| 2. Buyer pays upfront                                          | 312  |            | 34.779.946.819  | 34.494.306.319  |
| 3. Taxes and amounts payable to the State                      | 313  |            | 6.010.718       | 400.000.000     |
| 4. To pay employees                                            | 314  |            | 4.975.212.641   | 7.652.525.060   |
| 5. Short-term expenses                                         | 315  |            | 1.892.421.403   | 6.118.347.093   |
| 6. Short-term unrealized revenue                               | 318  |            | 2.689.389.308   | 3.317.848.498   |
| 7. Other short-term payables                                   | 319  |            | 95.961.920.255  | 95.389.176.267  |
| 8. Reward and welfare funds                                    | 322  |            | 41.248.859.477  | 44.664.844.445  |
| II. Long-term debt                                             | 330  |            | 58.792.954.348  | 58.756.390.348  |
| 1. Revenue that has not been realized in the long term         | 336  |            | 31.301.596.670  | 31.301.596.670  |
| 2. Other long-term payables and payables                       | 337  |            | 4.523.357.678   | 4.486.793.678   |
| 3. Long-term financial loans and leases                        | 338  |            | 22.968.000.000  | 22.968.000.000  |
| B - EQUITY (400=410+430)                                       | 400  |            | 52.744.387.332  | 550.184.886.555 |
| I. Equity                                                      | 410  |            | 552.744.387.332 | 550.184.886.555 |
| 1. Owner's investment capital                                  | 411  |            | 270.269.070.000 | 270.269.070.000 |
| 2. Development Investment Fund                                 | 418  |            | 22.098.683.827  | 22.098.683.827  |
| 3. Other funds belonging to equity                             | 420  |            | -               | -               |
| 4. Undistributed after-tax profits                             | 421  |            | 260.376.633.505 | 257.817.132.728 |
| - Accumulated non-PP profit until the end of the previous year | 421a |            | 257.817.132.728 | 236.803.000.276 |
| - Profit before PP this year                                   | 421b |            | 2.559.500.777   | 21.014.132.452  |
| II. Other funding sources and funds                            | 430  |            |                 |                 |
| TOTAL CAPITAL (440=300+400)                                    | 440  |            | 845.544.773.645 | 857.653.985.332 |

Hanoi, April 19, 2025

PREPARER

CHIEF ACCOUNTANT

COMPANY DIRECTOR

Nguyen Thi Thu Thuy

Nguyen Thi Thu Thuy

Phạm Tiến Diép

BUSINESS RESULTS REPORT  
FIRST QUARTER OF 2025

Unit: VND

| Quota |                                                     | Cod e | Note | QUARTER I 2025 | QUARTER I 2024 | From 01/01/2025 to 31/03/2025 | From 01/01/2024 to 31/03/2024 |
|-------|-----------------------------------------------------|-------|------|----------------|----------------|-------------------------------|-------------------------------|
| A     |                                                     | B     | C    | D              | And            | F                             | G                             |
| 1     | Revenue from sales and provision of services        | 01    | VI.1 | 17.639.195.297 | 44.485.356.406 | 17.639.195.297                | 44.485.356.406                |
| 2     | Turnover deductions                                 | 02    |      | -              | -              | -                             | -                             |
| 3     | Net sales and service revenue (01-02)               | 10    |      | 17.639.195.297 | 44.485.356.406 | 17.639.195.297                | 44.485.356.406                |
| 4     | Cost of goods sold                                  | 11    | VI.2 | 12.433.427.735 | 37.831.066.712 | 12.433.427.735                | 37.831.066.712                |
| 5     | Gross profit on sales and service provision (10-11) | 20    |      | 5.205.767.562  | 6.654.289.694  | 5.205.767.562                 | 6.654.289.694                 |
| 6     | Revenue from financial activities                   | 21    | VI.3 | 4.260.053      | 1.001.452.785  | 4.260.053                     | 1.001.452.785                 |
| 7     | Financial Costs                                     | 22    |      | 1.150.683      | -              | 1.150.683                     | -                             |
| 8     | Cost of sales                                       | 25    | VI.6 | -              | -              | -                             | -                             |
| 9     | Business management expenses                        | 26    |      | 3.357.649.539  | 3.248.204.729  | 3.357.649.539                 | 3.248.204.729                 |
| 10    | Profit from business activities (20+21-22-24-25)    | 30    |      | 1.851.227.393  | 4.407.537.750  | 1.851.227.393                 | 4.407.537.750                 |
| 11    | Other income                                        | 31    | VI.4 | 2.438.905.125  | 1.529.636.542  | 2.438.905.125                 | 1.529.636.542                 |
| 12    | Other expenses                                      | 32    | VI.5 | 1.090.756.547  | 1.899.787.768  | 1.090.756.547                 | 1.899.787.768                 |
| 13    | Other Profits (31-32)                               | 40    |      | 1.348.148.578  | (370.151.226)  | 1.348.148.578                 | (370.151.226)                 |
| 14    | Total accounting profit before tax (30+40)          | 50    |      | 3.199.375.971  | 4.037.386.524  | 3.199.375.971                 | 4.037.386.524                 |
| 15    | Corporate income tax expenses                       | 51    | VI.7 | 639.875.194    | 807.477.305    | 639.875.194                   | 807.477.305                   |
| 16    | Profit after corporate income tax (50-51)           | 60    |      | 2.559.500.777  | 3.229.909.219  | 2.559.500.777                 | 3.229.909.219                 |
| 17    | Underlying earnings per share                       | 70    | VI.8 | 379            | 478            | 379                           | 478                           |

PREPARER

CHIEF ACCOUNTANT

Hanoi, April 19, 2025  
COMPANY DIRECTOR



Nguyen Thi Thu Thuy

Nguyen Thi Thu Thuy

Phạm Tien Diep

CASH FLOW STATEMENT  
(According to the direct method)  
FIRST QUARTER OF 2025

| Unit: VND                                                                            |      |            |                               |                               |  |
|--------------------------------------------------------------------------------------|------|------------|-------------------------------|-------------------------------|--|
| Quota                                                                                | Code | Commentary | From 01/01/2025 to 31/03/2025 | From 01/01/2024 to 31/03/2024 |  |
| A                                                                                    | B    | C          | D                             | E                             |  |
| I. Cash flow from business operations                                                |      |            |                               |                               |  |
| 1. Revenues from sales, provision of services, and other revenues                    | 01   |            | 26.875.098.230                | 40.358.936.557                |  |
| 2. Payments to suppliers of goods and services                                       | 02   |            | (45.415.114.544)              | (47.238.434.179)              |  |
| 3. Payments to employees                                                             | 03   |            | (9.953.785.536)               | (14.729.733.605)              |  |
| 4. Interest paid on loans                                                            | 04   |            |                               |                               |  |
| 5. CIT paid                                                                          | 05   |            | (3.873.466.375)               | (5.109.112.249)               |  |
| 6. Other revenues from business activities                                           | 06   |            | 503.972.500                   | 3.944.433.793                 |  |
| 7. Other expenses for business activities                                            | 07   |            | 36.841.708                    | (23.469.739.834)              |  |
| Net cash flow from business activities                                               | 20   |            | (31.826.454.017)              | (46.243.649.517)              |  |
| II. Cash flow from investment activities                                             |      |            |                               |                               |  |
| 1. Expenses for procurement and construction of fixed assets and other fixed assets  | 21   |            | -                             | -                             |  |
| 2. Proceeds from liquidation and sale of fixed assets and other fixed assets         | 22   |            | -                             | -                             |  |
| 3. Money spent on loans and purchases of debt instruments of other units             | 23   |            | -                             | (30.000.000.000)              |  |
| 4. Proceeds from the recovery of loans and resale of debt instruments of other units | 24   |            | -                             | 42.000.000.000                |  |
| 5. Expenditures for investment in capital contribution to other units                | 25   |            | -                             | -                             |  |
| 6. Loan interest, dividends and profits are distributed                              | 27   |            | 4.260.053                     | 347.832.472                   |  |
| Net cash flow from investment activities                                             | 30   |            | 4.260.053                     | 12.347.832.472                |  |
| III. Cash flow from financial activities                                             |      |            |                               |                               |  |
| 1. Loan principal repayment                                                          | 34   |            | -                             | -                             |  |
| 2. Dividends, profits paid to owners                                                 | 36   |            | -                             | -                             |  |
| Net cash flow from financial activities                                              | 40   |            | -                             | -                             |  |
| Net cash flow in the period (50 = 20+30+40)                                          | 50   |            | (31.822.193.964)              | (33.895.817.045)              |  |
| Cash and cash equivalents at the beginning of the period                             | 60   |            | 38.174.754.287                | 85.286.440.440                |  |
| Effects of changes in foreign currency exchange rates                                | 61   |            |                               |                               |  |
| Cash and cash equivalents at the end of the period (70 = 50+60+61)                   | 70   | V.1        | 6.352.560.323                 | 51.390.623.395                |  |

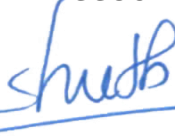
Hanoi, April 19, 2025

PREPARER



Nguyen Thi Thu Thuy

CHIEF ACCOUNTANT



Nguyen Thi Thu Thuy

COMPANY DIRECTOR



Phạm Tiến Điệp

**FINANCIAL REPORT EXPLANATION (continued)***(These explanations form an integral part and need to be read together with the accompanying financial report)***I. Characteristics of the company's activities****1. Capital ownership form**

HANOI CIVIL CONSTRUCTION INVESTMENT JOINT STOCK COMPANY (hereinafter referred to as "the Company") was established and operates under the business registration certificate number 0103018181 dated 02/7/2007 issued by the Hanoi Department of Planning and Investment. The Company has had 13 amendments to its business registration certificate.

According to the 13th amendment to the business registration certificate number 0100105380 issued by the Hanoi Department of Planning and Investment on 23/08/2023 regarding the increase of the Company's charter capital from 245,699,920,000 VND to **270,269,070,000 VND** (*Two hundred seventy billion, two hundred sixty-nine million, seven hundred thousand VND*).

The Company's shares are listed on the Upcom market at the Hanoi Stock Exchange with the stock code: XDH.

**2. Business sectors**

The Company primarily operates in the construction and real estate business.

**3. Business lines**

- Construction of industrial and civil works, housing;
- Construction of technical infrastructure, traffic road, small to medium irrigation works;
- Construction, installation of power lines and substations up to 35KV
- Construction and installation of equipment and machinery for projects;
- Real estate business, land use rights belonging to the owner, user, or leased;

**The Company's headquarters:** No. 292 Van Chuong Alley - Kham Thien - Dong Da - Hanoi.

**4. Normal production and business cycle**

The Company's normal production and business cycle is carried out over a period of more than 12 months.

**II. Accounting period, currency used in accounting****1. Accounting period**

The Company's accounting year follows the calendar year, starting from January 1 and ending on December 31 of each

**2. Currency used in accounting**

The currency used in accounting is the Vietnamese dong ("VND"), recorded under the historical cost principle, in accordance with accounting standards, the accounting regime for Vietnamese enterprises, and related legal regulations concerning the preparation and presentation of financial reports.

**III. Applicable accounting standards and regimes****1. Applicable accounting standards and regimes**

The Company applies the Vietnamese accounting standards and the accounting regime for enterprises issued under Circular No. 200/2014/TT-BTC dated 22/12/2014 of the Ministry of Finance guiding the accounting regime for enterprises and Circular No. 53/2016/TT-BTC dated 21/03/2016 of the Ministry of Finance amending and supplementing certain provisions of Circular No. 200/2014/TT-BTC.

**2. Declaration of compliance with accounting standards and regimes**

**FINANCIAL REPORT EXPLANATION (continued)**

*(These explanations form an integral part and need to be read together with the accompanying financial report)*

The Company's financial reports are prepared and presented in compliance with the requirements of the current Vietnamese accounting standards and the Vietnamese enterprise accounting regime, as well as related legal regulations concerning the preparation and presentation of financial reports.

**IV. Summary of main accounting policies**

**1. Accounting estimations**

The preparation of financial reports complies with accounting standards, the Vietnamese corporate accounting regime and the related legal regulations on the preparation and presentation of financial statements require the Board of Directors to make estimates and assumptions that affect the reported numbers regarding debts, assets, and the presentation of debts and potential assets at the date of preparation of the financial statements, as well as the reported figures on revenue and expenses throughout the operating period. Although the accounting estimates are made with all understanding by the Board of Directors, the actual figures may differ from the estimates and assumptions set forth.

**2. Principles for recognizing cash and cash equivalents**

Cash and cash equivalents include the cash of funds, demand deposits, short-term investments, which are highly liquid, easily convertible to cash, and the associated risks of value fluctuations.

**3. Accounting principles for financial investments**

***Investments held to maturity***

Investments held to maturity include investments that the Company intends and has the ability to hold until maturity. Investments held to maturity include: time deposits at banks (including bills and promissory notes), bonds, mandatory redeemable preferred stock, and other investments held to maturity.

Investments held to maturity are recognized from the purchase date and initially valued at the purchase price and transaction costs related to the purchase of the investments. Interest income from investments held to maturity after the purchase date is recognized in the Income Statement on an accrued basis. Interest accrued before the Company holds it is deducted from the principal at the time of purchase.

Investments held to maturity are determined at cost less an allowance for doubtful accounts.

***Investment in equity instruments of other entities***

Investment in equity instruments of other entities reflects equity investments, but the Company does not have control, joint control, or significant influence over the investee.

Investments in equity instruments of other entities are initially recognized at cost, including the purchase price or contributed capital plus any directly related costs of the investment activity. Dividends and profits from periods prior to the investment being purchased are accounted for as a reduction of the value of that investment. Dividends and profits from periods after the investment is purchased are recognized as revenue. Dividends received in the form of shares are only tracked for the increase in the number of shares, not recognizing the value of the shares received at face value.

**4. Accounting principles for receivables**

Receivables are presented at book value minus allowances for doubtful accounts.

The classification of receivables is carried out according to the following principles:

- Trade receivables from customers reflect commercial receivables arising from transactions of a sale-purchase nature between the Company and buyers who are independent entities from the Company.
- Other receivables reflect receivables that are non-commercial and not related to sale-purchase transactions..

**5. Principles for recognizing inventory**

Sample number B 09 - DN

FINANCIAL REPORT EXPLANATION (continued)

(These explanations form an integral part and need to be read together with the accompanying financial report)

Inventory is determined based on the lower of cost and net realizable value. The cost of inventory includes purchase costs, processing costs, and other directly related costs incurred (if any) to obtain the inventory in its current location and condition.

Inventory is any property purchased or constructed for sale in the normal course of the Company's operations, not for rent or waiting for price increases determined based on the lower price between the cost to bring each product to its current location and condition and the realizable net value. The cost of inventory of real estate includes: the cost of land use and land development costs, construction costs payable to contractors, borrowing interest, design consulting costs, levelling costs, compensation for land clearance, consulting fees, land transfer taxes, general construction management costs, and other related costs.

The realizable net value is the estimated selling price of the inventory during normal production and business operations minus the estimated costs to complete and the estimated necessary costs for its consumption.

The value of inventory is calculated using the weighted average method and accounted for using the perpetual inventory method.

6. Principles of recognition and depreciation methods of fixed assets

6.1 Principles of recognition and depreciation methods of tangible fixed assets

Tangible fixed assets are recognized at historical cost, reflected in the balance sheet according to the criteria of historical cost, accumulated depreciation, and remaining value.

The historical cost of tangible fixed assets purchased includes the purchase price (excluding trade discounts or discounts), taxes, and direct costs related to putting the assets into a state ready for use.

The historical cost of self-constructed or self-made tangible fixed assets includes the actual cost of self-constructed or self-made tangible fixed assets and installation and trial run costs.

Costs incurred after the initial recognition of tangible fixed assets are added to the historical cost of the assets when these costs inevitably increase future economic benefits. Costs that do not meet the above conditions are recognized by the Company as production and business expenses in the period.

The Company applies the straight-line depreciation method for tangible fixed assets. Tangible fixed assets are classified by groups of assets with similar characteristics and purposes in the Company's production and business activities, including:

| Type of fixed assets                            | Depreciation period (years) |
|-------------------------------------------------|-----------------------------|
| Built structures                                | 05 - 30                     |
| Machinery, equipment                            | 03 - 10                     |
| Transportation vehicles, transmission equipment | 05 - 10                     |
| Management tools, apparatus                     | 03 - 05                     |
| Other assets                                    | 04 - 05                     |

6.2 Principles of recognition and depreciation method for intangible fixed assets

Intangible fixed assets are recognized at historical cost, reflected in the balance sheet according to the indicators of historical cost, accumulated depreciation, and residual value.

The historical cost of intangible fixed assets includes all costs the Company incurs to acquire the fixed asset up to the point where the asset is ready for use. Costs related to intangible fixed assets arising after initial recognition are recorded as production and business expenses in the period unless these costs are associated with a specific intangible fixed asset and increase the economic benefits from these assets.

When a fixed asset is sold or liquidated, the historical cost and accumulated depreciation are removed, and any profit or loss arising from the liquidation is recorded as income or expense in the year.

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**FINANCIAL REPORT EXPLANATION (continued)**

*(These explanations form an integral part and need to be read together with the accompanying financial report)*

**7. Principles of recognition and depreciation method for investment real estate**

***Principles of recognition for investment real estate***

The Company's investment real estate consists of land use rights, houses, parts of buildings, or infrastructure owned by the Company that is intended for profit from leasing. Investment real estate is presented at historical cost less accumulated depreciation. The historical cost of investment real estate includes all costs the Company incurs or the fair value of the amounts provided for exchange to acquire the investment real estate up to the date of purchase or completion of construction.

"Costs related to investment real estate incurred after initial recognition are recorded as expenses, unless these costs are likely to certainly result in the investment real estate generating more future economic benefits than initially assessed, in which case they are added to historical cost."

When investment real estate is sold, the historical cost and accumulated depreciation are removed and any profit or loss arising is accounted for as income or expense in the year.

The transfer from owned real estate for use or inventory to investment real estate occurs only when the owner ceases to use that asset and starts leasing it to others or when construction is completed. The transfer from investment real estate to owned real estate for use or inventory occurs only when the owner starts using the asset or starts implementing it for sale purposes. The transfer from investment real estate to owned real estate for use or inventory does not change the historical cost or residual value of the real estate at the date of transfer.

**The depreciation method for investment real estate**

The Company's investment real estate comprises rental infrastructure depreciated using the straight-line method over an estimated useful life ranging from 20 to 30 years.

**8. Principles of recognition and allocation of prepaid expenses**

Prepaid expenses include actual costs incurred but related to the production and business results of several accounting periods. The Company's prepaid expenses are corporate income tax provisions based on the revenue realization schedule and sales brokerage fees.

Corporate income tax provisions are recognized based on the amount of tax payable to the State Budget related to the provisional revenue collection schedule of the projects the Company is implementing. This amount will be recognized as current corporate income tax expense in the accounting period when the project is completed. The sales brokerage fee is all the expenses that the Company incurs to serve the activity of selling future apartments and is allocated when there

Chi phí môi giới bán hàng là toàn bộ các khoản chi phí mà Công ty chi ra phục vụ cho hoạt động bán căn hộ hình thành trong tương lai và được phân bổ khi có doanh thu bán căn hộ.

**9. Accounting principles for payables**

Payables are amounts that must be paid to suppliers and other entities. Payables include amounts payable to sellers and other payables. Payables are not recorded lower than the obligation to pay.

The classification of payables is carried out according to the following principles:

- Payables to sellers include amounts payable arising from commercial transactions involving the purchase of goods, services, assets, and the seller is an independent entity from the buyer.
- Other payables include amounts payable that are non-commercial, unrelated to the purchase, sale, or provision of goods or services.

Payables are monitored in detail by each subject and payment term.

**FINANCIAL REPORT EXPLANATION (continued)**

*(These explanations form an integral part and need to be read together with the accompanying financial report)*

**10. Principles for loan recognition**

Loans are recognized based on receipts, bank documents, agreements, and loan contracts.

Loans are monitored by each subject and term.

**11. Principles for recognizing accrued expenses**

The Company's accrued expenses include provisions for project costs, actual expenses incurred during the reporting period but not yet paid due to the absence of invoices or complete accounting documentation, which are recorded in the production and business costs of the reporting period and accrued liabilities not yet incurred due to unrecognized goods, services but are anticipated in the production and business costs of this period to ensure that actual occurrence does not cause fluctuations in production and business expenses reflected as provisions for payables.

**12. Principles for recognizing unearned revenue**

The Company's unearned revenue includes advance rent for leased premises and advance revenue from real estate business.

The unearned revenue from real estate business is recognized based on the amount received according to the schedule specified in the Contract, for which invoices have been issued to customers purchasing homes.

Advance rental revenue is recognized for multiple accounting periods and customer payments according to the schedule specified in the Contract are recorded based on the amount received, with invoices issued. Revenue recognition is allocated based on the actual lease period of the contract.

**13. Principles for recognizing equity**

The owner's contributed capital is recorded based on the actual capital contributed by the shareholders.

Undistributed after-tax profits are the amount of profit (gain) from the Company's operations after deducting this year's After-tax profits from corporate income are distributed to shareholders after establishing funds according to the Company's Charter as well as legal regulations and have been approved by the Annual General Meeting of Shareholders.

The distribution of profits to shareholders takes into account non-cash items included in undistributed after-tax profits that may affect cash flow and the ability to pay dividends such as profits from the revaluation of contributed capital assets, profits from the revaluation of monetary items, and financial instruments classified as other non-cash items.

Dividends are recognized as payables when approved by the Annual General Meeting of Shareholders.

**14. Principles and methods for recognizing revenue and income**

The Company's revenue includes revenue from construction, revenue from leasing machinery, rent of premises, revenue from real estate transfer and revenue from bank interest:

The construction revenue of the Company is recognized according to the Company's accounting policy for construction

**Construction revenue**

When the results of the contract performance can be reliably estimated:

- For construction contracts that stipulate that the contractor is paid according to the planned schedule, the revenue and costs related to the contract are recognized corresponding to the part of the work completed as determined by the Company on the last day of the financial year.

- For construction contracts that specify that the contractor is paid according to the value of the completed quantities, the revenue and costs related to the contract are recognized corresponding to the part of the work completed as confirmed by the customer and reflected in the invoices issued.

**FINANCIAL REPORT EXPLANATION (continued)**

*(These explanations form an integral part and need to be read together with the accompanying financial report)*

Changes in the construction volume, compensation receipts, and other receipts are only recognized as revenue when they have been agreed upon with the customer.

When the results of the construction contract performance cannot be reliably estimated:

- Revenue is only recognized equal to the costs incurred for the contract that are relatively certain to be recoverable.

- Costs related to the contract are only recognized as expenses when they have been incurred.

The difference between the cumulative revenue of the recognized construction contract and the cumulative amount stated on the payment invoice according to the planned schedule of the contract is recognized as receivables or payables according to the planned schedule of construction contracts.

**Real estate sales revenue**

The real estate sales revenue of the Company as an investor is recognized when all five (5) of the following conditions are simultaneously satisfied:

- The real estate has been fully completed and handed over to the buyer, the enterprise has transferred the risks and benefits associated with ownership of the real estate to the buyer;

- The enterprise no longer holds management rights over the real estate as the owner or control rights over the real estate;

- Revenue can be reliably estimated;

- The Company has received or going to receive economic benefits from the real estate sale transaction;

- The costs related to the real estate sale transaction can be determined.

**Interest revenue**

Interest is recognized on an accrual basis, determined on the balances of deposit accounts and actual interest rates for each period.

**15. Other accounting principles and methods**

**15.1 Tax obligations**

**Value Added Tax (VAT)**

The Company applies the declaration and calculation of VAT according to the guidance of the current tax law.

**Corporate Income Tax**

The corporate income tax reflects the total value of the current tax payable.

The current tax payable is calculated based on taxable income for the year. Taxable income differs from net profit presented in the Income Statement because taxable income does not include income or expenses that are taxable or deductible in other years (including carryforward losses, if any) and also does not include non-taxable or non-deductible items.

The Company applies a corporate income tax rate of 20% on taxable profits.

The determination of the corporate income tax of the company is based on current tax regulations. However, these regulations change periodically and the final determination of corporate income tax depends on the results of inspections by the competent tax authority.

**Other Taxes**

Other types of taxes and fees that businesses are required to declare and pay to the local tax authorities according to the current tax laws in Vietnam.

**V. Supplementary information for items presented in the Balance Sheet**

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**FINANCIAL REPORT EXPLANATION (continued)**

(These explanations form an integral part and need to be read together with the accompanying financial report)

**1. Cash and cash equivalents**

|                                                                       | 31/03/2025<br>VND    | 01/01/2025<br>VND     |
|-----------------------------------------------------------------------|----------------------|-----------------------|
| Cash                                                                  | 6.352.560.323        | 18.174.754.287        |
| Cash on hand                                                          | 966.852.670          | 1.211.837.181         |
| Bank deposits                                                         | 5.385.707.653        | 16.962.917.106        |
| VND deposits                                                          | 5.385.707.653        | 16.962.917.106        |
| Cash equivalents                                                      | -                    | 20.000.000.000        |
| Joint Stock Commercial Bank for Investment and Development of Vietnam | -                    | 20.000.000.000        |
| <b>Total</b>                                                          | <b>6.352.560.323</b> | <b>38.174.754.287</b> |

**2. Financial investments**

*b) Investment in other entities*

|                                                                                  | 31/03/2025<br>VND     |          | 01/01/2025<br>VND     |          |
|----------------------------------------------------------------------------------|-----------------------|----------|-----------------------|----------|
|                                                                                  | Value                 | Reserve  | Value                 | Reserve  |
| Joint Stock Commercial Bank Saigon Hanoi                                         | 34.130.000            |          | 34.130.000            | -        |
| Ha Thanh Urban Development Investment Joint Stock Company                        | 55.000.000            |          | 55.000.000            | -        |
| Van Xuan Development Investment Joint Stock Company                              | 38.176.129.750        |          | 38.176.129.750        | -        |
| Mai Dong State-owned One Member LLC borrowing capital for project implementation | 4.417.995.000         |          | 4.417.995.000         | -        |
| <b>Total</b>                                                                     | <b>42.683.254.750</b> | <b>-</b> | <b>42.683.254.750</b> | <b>-</b> |

**3. Accounts receivable from customers**

|                                                                                      | 31/03/2025<br>VND |         | 01/01/2025<br>VND |         |
|--------------------------------------------------------------------------------------|-------------------|---------|-------------------|---------|
|                                                                                      | Value             | Reserve | Value             | Reserve |
| <i>Short-term</i>                                                                    |                   |         |                   |         |
| Ha Thanh Investment and Construction Joint Stock Company - UDIC                      | 229.171.715       | -       | 229.171.715       | -       |
| Trần Hồng Tâm                                                                        | 1.473.500.000     | -       | 1.473.500.000     | -       |
| Project Management Board of Cultural and Social Construction Investment - Hanoi City | 3.037.408.328     | -       | 3.037.408.328     | -       |
| State Reserve Department Region Vinh Phu                                             | 160.998.400       | -       | 215.989.160       | -       |

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**FINANCIAL REPORT EXPLANATION (continued)**

(These explanations form an integral part and need to be read together with the accompanying financial report)

|                                                                               |                       |                        |                       |                        |
|-------------------------------------------------------------------------------|-----------------------|------------------------|-----------------------|------------------------|
| UDIC Urban Infrastructure Development Investment Corporation - One Member LLC | 11.485.148.202        | -                      | 11.485.148.202        | -                      |
| Ba Dinh District Construction Investment Project Management Board             | 8.934.257.000         | -                      | 14.867.950.000        | -                      |
| Other subjects                                                                | 48.345.630.077        | (3.601.671.976)        | 49.226.603.411        | (3.601.671.976)        |
| <b>Total</b>                                                                  | <b>73.666.113.722</b> | <b>(3.601.671.976)</b> | <b>80.535.770.816</b> | <b>(3.601.671.976)</b> |

**4. Pay in Advance to suppliers**

|                                                                                | 31/03/2025<br>VND     | 01/01/2025<br>VND     |
|--------------------------------------------------------------------------------|-----------------------|-----------------------|
| <i>Short-term</i>                                                              |                       |                       |
| Hanoi Beijing Construction Joint Venture Company                               | 3.809.278.012         | 3.809.278.012         |
| Hai Van Construction Investment Joint Stock Company                            | 3.866.857.700         | 3.866.857.700         |
| Thanh Ngoc Construction Development Investment Joint Stock Company             | -                     | 522.447.200           |
| Hai Phong Construction and Electrical Installation Trading Joint Stock Company | -                     | 3.212.158.000         |
| Vũ Văn Hải                                                                     | 6.650.000.000         | 6.650.000.000         |
| Other subjects                                                                 | 10.600.421.883        | 9.341.589.643         |
| <b>Total</b>                                                                   | <b>24.926.557.595</b> | <b>27.402.330.555</b> |

**5. Other receivables**

|                                                      | 31/03/2025<br>VND     |         | 01/01/2025<br>VND     |         |
|------------------------------------------------------|-----------------------|---------|-----------------------|---------|
|                                                      | Value                 | Reserve | Value                 | Reserve |
| <b>a) Short term</b>                                 | <b>16.713.699.053</b> | -       | <b>19.373.246.987</b> | -       |
| Advance                                              | 5.551.085.026         | -       | 8.534.048.223         | -       |
| Other receivables                                    | 1.778.605.915         | -       | 1.456.913.360         | -       |
| Accrued interest                                     | 3.561.643             | -       | 3.561.643             | -       |
| Other subjects                                       | 1.775.044.272         | -       | 1.453.351.717         | -       |
| Outstanding balance of accou                         | 9.384.008.112         | -       | 9.382.285.404         | -       |
| Hanoi Bridge and Road Construction Investment        | 5.750.000.000         | -       | 5.750.000.000         | -       |
| Other subjects                                       | 3.634.008.112         | -       | 3.632.285.404         | -       |
| <b>b) Long term</b>                                  | <b>41.528.500.000</b> | -       | <b>41.528.500.000</b> | -       |
| Collateral long-term deposits                        | 41.528.500.000        | -       | 41.528.500.000        | -       |
| Hanoi City Department of Planning and Investment (I) | 41.518.500.000        | -       | 41.518.500.000        | -       |
| Other subjects                                       | 10.000.000            | -       | 10.000.000            | -       |
| <b>Total</b>                                         | <b>58.242.199.053</b> | -       | <b>60.901.746.987</b> | -       |

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FINANCIAL REPORT EXPLANATION (continued)

(These explanations form an integral part and need to be read together with the accompanying financial report)

(1) Long-term deposit at the Hanoi City Department of Planning and Investment to implement the project at plot E2 Yen Hoa, CT02B Nam Thang Long and 202 Buoi Street.

| 6. Bad debt                                                                                                        | 31/3/2025      |                   | 01/01/2025     |                   |
|--------------------------------------------------------------------------------------------------------------------|----------------|-------------------|----------------|-------------------|
|                                                                                                                    | VND            |                   | VND            |                   |
|                                                                                                                    | Original price | Recoverable value | Original price | Recoverable value |
| Total value of receivables, loans overdue or not overdue but difficult to recover, which have provisions set aside |                |                   |                |                   |
| <i>Accounts receivable from customers</i>                                                                          |                |                   |                |                   |
| Department of Transport of Dien Bien Province                                                                      | 1.276.010.383  | -                 | 1.276.010.383  | -                 |
| Project Management Board of Hai Ba Trung District                                                                  | 1.100.105.073  | -                 | 1.100.105.073  | -                 |
| Duc Thinh Construction JSC                                                                                         | 1.225.556.520  | -                 | 1.225.556.520  | -                 |
| Total                                                                                                              | 3.601.671.976  | -                 | 3.601.671.976  | -                 |

| 7. Inventories           | 31/03/2025      |                 | 01/01/2025      |                 |
|--------------------------|-----------------|-----------------|-----------------|-----------------|
|                          | VND             |                 | VND             |                 |
|                          | Original price  | Reserve         | Original price  | Reserve         |
| Raw materials, materials | 2.057.631.200   | (1.897.280.000) | 1.926.540.255   | (1.897.280.000) |
| Work in progress (i)     | 337.359.383.726 | -               | 306.615.043.185 | -               |
| Total                    | 339.417.014.926 | (1.897.280.000) | 308.541.583.440 | (1.897.280.000) |

(i) Work in progress includes work in progress costs of CT02B Nam Thang Long, Phap Van Tu Hiep project, A1 Yen Hoa project, project in An Hong commune - Hai Phong... and other projects where the Company is the contractor.

| 8. Increase, decrease in intangible fixed assets                                                                                                         |                 |                |                    |
|----------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|----------------|--------------------|
|                                                                                                                                                          |                 |                | Currency unit: VND |
| Item                                                                                                                                                     | Land use rights | Company symbol | Total              |
| Original cost                                                                                                                                            |                 |                |                    |
| Balance on 01/01/2025                                                                                                                                    | 11.969.206.546  | 32.860.000     | 12.002.066.546     |
| Balance on 31/03/2025                                                                                                                                    | 11.969.206.546  | 32.860.000     | 12.002.066.546     |
| Accumulated depreciation                                                                                                                                 |                 |                |                    |
| Balance on 01/01/2025                                                                                                                                    | -               | 32.860.000     | 32.860.000         |
| Balance on 31/03/2025                                                                                                                                    | -               | 32.860.000     | 32.860.000         |
| Remaining value                                                                                                                                          |                 |                |                    |
| As of 01/01/2025                                                                                                                                         | 11.969.206.546  | -              | 11.969.206.546     |
| As of 31/03/2025                                                                                                                                         | 11.969.206.546  | -              | 11.969.206.546     |
| - The original cost of fixed assets at the end of the year has been fully depreciated but is still in use: 32,860,000 VND (as of 31/12/2023: 32,860,000) |                 |                |                    |

**FINANCIAL REPORT EXPLANATION (continued)**

*(These explanations form an integral part and need to be read together with the accompanying financial report)*

**9. Increase and decrease of tangible fixed assets**

Unit: VND

| Indicator                            | Buildings,<br>architectural<br>structures | Machinery,<br>equipment | Transportation<br>means | Management<br>tools | Other fixed<br>assets | Total          |
|--------------------------------------|-------------------------------------------|-------------------------|-------------------------|---------------------|-----------------------|----------------|
| <b>Original cost</b>                 |                                           |                         |                         |                     |                       |                |
| Balance on 01/01/2025                | 62.011.118.879                            | 18.879.312.815          | 3.654.951.753           | 584.863.210         | 9.091.022.903         | 94.221.269.560 |
| Purchases during the period          | -                                         | -                       | -                       | -                   | -                     | -              |
| Completed construction investment    | -                                         | -                       | -                       | -                   | -                     | -              |
| Disposal of fixed assets             | -                                         | -                       | -                       | -                   | -                     | -              |
| Balance on 31/03/2025                | 62.011.118.879                            | 18.879.312.815          | 3.654.951.753           | 584.863.210         | 9.091.022.903         | 94.221.269.560 |
| <b>Cumulative depreciation value</b> |                                           |                         |                         |                     |                       |                |
| Balance on 01/01/2025                | 21.606.500.698                            | 18.879.312.815          | 3.654.951.753           | 545.111.115         | 9.091.022.903         | 53.776.899.284 |
| Depreciation for the period          | 534.516.990                               |                         |                         | 6.485.535           |                       | 541.002.525    |
| Disposal of fixed assets             |                                           |                         |                         |                     |                       | -              |
| Balance on 31/03/2025                | 22.141.017.688                            | 18.879.312.815          | 3.654.951.753           | 551.596.650         | 9.091.022.903         | 54.317.901.809 |
| <b>Remaining value</b>               |                                           |                         |                         |                     |                       |                |
| - On 01/01/2025                      | 40.404.618.181                            | -                       | -                       | 39.752.095          | -                     | 40.444.370.276 |
| - On 31/03/2025                      | 39.870.101.191                            | -                       | -                       | 33.266.560          | -                     | 39.903.367.751 |

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**FINANCIAL REPORT EXPLANATION (continued)**

(These explanations form an integral part and need to be read together with the accompanying financial report)

**10. Increase, decrease in investment property**

Measurement unit: VND

| Item                           | 01/01/2025             | Increase during the period | Decrease during the period | 31/03/2025             |
|--------------------------------|------------------------|----------------------------|----------------------------|------------------------|
| <b>Original cost</b>           | <b>322.764.153.617</b> | -                          | -                          | <b>322.764.153.617</b> |
| Rental service platform        | 322.764.153.617        |                            |                            | 322.764.153.617        |
| <b>Accumulated depreciatio</b> | <b>80.815.602.367</b>  | <b>2.986.889.973</b>       | -                          | <b>83.802.492.340</b>  |
| Leasing service platform       | 80.815.602.367         | 2.986.889.973              |                            | 83.802.492.340         |
| <b>Remaining value</b>         | <b>241.948.551.250</b> | <b>2.986.889.973</b>       | -                          | <b>238.961.661.277</b> |
| Leasing service platform       | 241.948.551.250        | 2.986.889.973              |                            | 238.961.661.277        |

According to the provisions of Vietnamese Accounting Standard No. 05 - Investment Property, the fair value of investment property as of 31/03/2025 needs to be presented. However, the Company has not yet determined this fair value, so the fair value of investment property as of 31/03/2025 has not been presented in the Notes to the financial statements. To determine this fair value, the Company will have to hire an independent consulting firm to assess the fair value of the investment property. Currently, the Company has not found a suitable consulting firm to carry out this task.

**11. Prepaid expenses**

|                                                                         | 31/03/2025<br>VND    | 01/01/2025<br>VND    |
|-------------------------------------------------------------------------|----------------------|----------------------|
| <b>Long-term</b>                                                        |                      |                      |
| Temporary corporate income tax payment based on cash collection progres | 366.573.000          | 366.573.000          |
| Repair expenses                                                         | 807.577.361          | 807.577.361          |
| <b>Total</b>                                                            | <b>1.174.150.361</b> | <b>1.174.150.361</b> |

**12. Accounts payable to suppliers**

|                                                             | 31/03/2025<br>VND |                | 01/01/2025<br>VND |                |
|-------------------------------------------------------------|-------------------|----------------|-------------------|----------------|
|                                                             | Value             | Amount payable | Value             | Amount payable |
| <b>Short-term</b>                                           |                   |                |                   |                |
| Hà Minh Trading and Service Joint Stock Company             | 489.195.704       | 489.195.704    | 489.195.704       | 489.195.704    |
| Thien Huong Construction and Trading LLC                    | 1.202.545.330     | 1.202.545.330  | 1.202.545.330     | 1.202.545.330  |
| Cao Quy Trading and Construction LLC                        | 1.310.347.483     | 1.310.347.483  | 1.310.347.483     | 1.310.347.483  |
| THK Construction and Building Materials Joint Stock Company | 2.062.963.100     | 2.062.963.100  | 1.742.075.900     | 1.742.075.900  |
| Cuong Dat Construction and Trading Joint Stock Company      | 1.353.917.631     | 1.353.917.631  | 1.353.917.631     | 1.353.917.631  |
| Thai Duong LLC                                              | 2.632.714.104     | 2.632.714.104  | 2.632.714.104     | 2.632.714.104  |
| Dat Vietnam LLC                                             | 424.391.608       | 424.391.608    | 424.391.608       | 424.391.608    |

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**FINANCIAL REPORT EXPLANATION (continued)**

(These explanations form an integral part and need to be read together with the accompanying financial report)

|                                                   |                       |                       |                       |                       |
|---------------------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Ha Thanh Steel Investment and Trading Joint Stock | 1.776.468.210         | 1.776.468.210         | 374.771.935           | 374.771.935           |
| HDT HN Trading and Const                          | 3.159.474.630         | 3.159.474.630         | 3.159.474.630         | 3.159.474.630         |
| Other entities                                    | 38.041.653.544        | 38.041.653.544        | 43.986.226.422        | 43.986.226.422        |
| <b>Total</b>                                      | <b>52.453.671.344</b> | <b>52.453.671.344</b> | <b>56.675.660.747</b> | <b>56.675.660.747</b> |

**13. Advance payments from customers**

|                                                                         | 31/03/2025<br>VND     | 01/01/2025<br>VND     |
|-------------------------------------------------------------------------|-----------------------|-----------------------|
| <i>Short-term</i>                                                       |                       |                       |
| District Investment Construction Project Management Board of Tay Ho (fo | 21.226.230.000        | 21.226.230.000        |
| National Archives Center I                                              | 12.816.842.773        | 12.816.842.773        |
| Other entities                                                          | 736.874.046           | 451.233.546           |
| <b>Total</b>                                                            | <b>34.779.946.819</b> | <b>34.494.306.319</b> |

**14. Taxes and other payables to the state**

|                                         | 01/01/2025           | Amount payable in<br>the period | Amount paid in the<br>period | 31/03/2025            |
|-----------------------------------------|----------------------|---------------------------------|------------------------------|-----------------------|
| <i>Payable</i>                          |                      |                                 |                              |                       |
| Personal income tax                     | 400.000.000          | 110.938.376                     | 504.927.658                  | 6.010.718             |
| <b>Total</b>                            | <b>400.000.000</b>   | <b>110.938.376</b>              | <b>504.927.658</b>           | <b>6.010.718</b>      |
| <i>Receivable</i>                       |                      |                                 |                              |                       |
| Output VAT                              | 6.700.960.491        | 2.182.705.219                   | 264.136.440                  | 8.619.529.270         |
| Corporate income tax                    | 2.656.407.499        | 3.091.727.692                   | 639.875.194                  | 5.108.259.997         |
| Real estate tax, land rental<br>payment | 19.850.050           |                                 |                              | 19.850.050            |
| <b>Total</b>                            | <b>9.377.218.040</b> | <b>5.274.432.911</b>            | <b>904.011.634</b>           | <b>13.747.639.317</b> |

**15. Payable expenses**

|                                                                           | 31/03/2025<br>VND    | 01/01/2025<br>VND    |
|---------------------------------------------------------------------------|----------------------|----------------------|
| <i>Short-term</i>                                                         |                      |                      |
| Excerpt before costs of project Construction enterprise No.7 - Renovation | 1.892.421.403        | 6.118.347.093        |
| <b>Total</b>                                                              | <b>1.892.421.403</b> | <b>6.118.347.093</b> |

**16. Unrealized revenue**

|  | 31/03/2025<br>VND | 01/01/2025<br>VND |
|--|-------------------|-------------------|
|--|-------------------|-------------------|

Sample number B 09 - DN

**FINANCIAL REPORT EXPLANATION (continued)**

(These explanations form an integral part and need to be read together with the accompanying financial report)

|                                                          |                       |                       |
|----------------------------------------------------------|-----------------------|-----------------------|
| <b>a) Short term</b>                                     | <b>2.689.389.308</b>  | <b>3.317.848.498</b>  |
| Revenue received in advance for leasing premises         | 2.689.389.308         | 3.317.848.498         |
| <b>b) Long term</b>                                      | <b>31.301.596.670</b> | <b>31.301.596.670</b> |
| Revenue received in advance for real estate business (*) | 31.301.596.670        | 31.301.596.670        |
| <b>Total</b>                                             | <b>33.990.985.978</b> | <b>34.619.445.168</b> |

(\*) Real estate revenue from house E2 Yen Hoa and house M1 Yen Hoa, Hoang Liet project reflects the amounts collected according to the schedule specified in the contract recorded based on the amount collected and the financial invoices issued.

**17. Other payables**

|                                                                                                              | <b>31/03/2025</b>      | <b>01/01/2025</b>     |
|--------------------------------------------------------------------------------------------------------------|------------------------|-----------------------|
|                                                                                                              | <b>VND</b>             | <b>VND</b>            |
| <b>a) Short term</b>                                                                                         | <b>95.961.920.255</b>  | <b>95.389.176.267</b> |
| Trade union funding                                                                                          | 55.883.336             | -                     |
| Social insurance                                                                                             | -                      | 7.136.575             |
| Credit balance in account 141 (Enterprise documents for advances not settl                                   | 5.835.661.488          | 5.764.283.229         |
| Credit balance in account 1388                                                                               | 1.549.000.040          | 1.549.000.000         |
| <i>Hanoi Road Construction Investment Joint Stock Company</i>                                                | <i>1.549.000.000</i>   | <i>1.549.000.000</i>  |
| <i>Other subjects</i>                                                                                        | <i>40</i>              | <i>-</i>              |
| Other payables                                                                                               | 88.421.375.391         | 87.968.756.463        |
| <i>Joint venture interest payable for project E2 Yen Hoa</i>                                                 | <i>10.248.867.669</i>  | <i>10.248.867.669</i> |
| <i>Hanoi Road Construction Investment Joint Stock Company (1)</i>                                            | <i>27.000.000.000</i>  | <i>27.000.000.000</i> |
| <i>Urban Infrastructure Development Investment General Corporation UDIC - One Member Limited Company (2)</i> | <i>29.082.282.077</i>  | <i>29.082.282.077</i> |
| <i>Hanoi Beijing Construction Joint Venture Company (3)</i>                                                  | <i>13.144.989.500</i>  | <i>13.144.989.500</i> |
| <i>Mai Dong State-owned Company</i>                                                                          | <i>6.280.926.617</i>   | <i>6.280.926.617</i>  |
| <i>Other subjects</i>                                                                                        | <i>2.664.309.528</i>   | <i>2.211.690.600</i>  |
| Received short-term deposits                                                                                 | 100.000.000            | 100.000.000           |
| <b>b) Long term</b>                                                                                          | <b>4.523.357.678</b>   | <b>4.486.793.678</b>  |
| Received long-term deposits                                                                                  | 4.523.357.678          | 4.486.793.678         |
| <b>Total</b>                                                                                                 | <b>100.485.277.933</b> | <b>99.875.969.945</b> |

(1) Payable for profit distribution of project E4 Yen Hoa.

(2) Business cooperation with Urban Infrastructure Development Investment General Corporation UDIC - One Member Limited Company to implement Construction Project CT 02B Nam Thang Long.

(3) Amount advanced by Hanoi Beijing Construction Joint Venture Company to implement Thanh Liem cement plant construction project. However, the project has been halted, the project is not being continued, and is waiting for settlement procedures.

(4) Payable for profit distribution of Hoang Liet project.

Sample number B

FINANCIAL REPORT EXPLANATION (continued)

ations are an integral part and should be read concurrently with the accompanying financial

18. Loans and financial lease

|                                                               | 31/03/2025     |                          | In Period |           | 01/01/2025     |                          |
|---------------------------------------------------------------|----------------|--------------------------|-----------|-----------|----------------|--------------------------|
|                                                               | Value          | Capable of repaying debt | Increased | Decreased | Value          | Capable of repaying debt |
|                                                               |                |                          |           |           |                |                          |
|                                                               |                |                          |           |           |                |                          |
| <i>long-term loan</i>                                         |                |                          |           |           |                |                          |
| Van Xuan Urban Development Investment Joint Stock Company (i) | 22.968.000.000 | 22.968.000.000           | -         | -         | 22.968.000.000 | 22.968.000.000           |
|                                                               |                |                          |           |           |                |                          |
|                                                               |                |                          |           |           |                |                          |
| Total                                                         | 22.968.000.000 | 22.968.000.000           | -         | -         | 22.968.000.000 | 22.968.000.000           |

(i) The loan from Van Xuan Urban Development Investment Joint Stock Company has no interest rate, no term, and no collateral. The purpose of the loan is to implement the Tan Thanh New Urban Area project - Hai Phong

Sample number B 09 - DN

**FINANCIAL REPORT EXPLANATION (continued)**

(These explanations form an integral part and need to be read together with the accompanying financial report)

**19. Equity**

**19.1 Statement of changes in equity**

Currency unit: VND

| Item                    | Owner's contribution | Retained earnings after tax | Total           |
|-------------------------|----------------------|-----------------------------|-----------------|
| Balance on 01/01/2025   | 270.269.070.000      | 257.817.132.728             | 528.086.202.728 |
| Interest for the period | -                    | 2.559.500.777               | 2.559.500.777   |
| Balance on 31/03/2025   | 270.269.070.000      | 260.376.633.505             | 530.645.703.505 |

**19.2 Investment**

|                                                                         | 31/03/2025<br>VND      | 01/01/2025<br>VND      |
|-------------------------------------------------------------------------|------------------------|------------------------|
| Investment and Urban Infrastructure Development UDIC - Limited Liabilit | 116.495.370.000        | 116.495.370.000        |
| Investment from other shareholders                                      | 153.773.700.000        | 153.773.700.000        |
| <b>Total</b>                                                            | <b>270.269.070.000</b> | <b>270.269.070.000</b> |

**19.3 Capital transactions with owners and distribution of dividends, profit sharing**

|                                       | 31/03/2025<br>VND | Năm 2024<br>VND |
|---------------------------------------|-------------------|-----------------|
| <b>Owner's investment</b>             |                   |                 |
| Initial contribution                  | 270.269.070.000   | 270.269.070.000 |
| Final contribution                    | 270.269.070.000   | 270.269.070.000 |
| <b>Dividends, profits distributed</b> | -                 | 21.621.525.600  |

**19.4 Shares**

|                                                      | 31/03/2025<br>Shares | 01/01/2025<br>Shares |
|------------------------------------------------------|----------------------|----------------------|
| Number of shares registered for issuance             | 27.026.907           | 27.026.907           |
| Number of shares sold to the public                  | 27.026.907           | 27.026.907           |
| - Common shares                                      | 27.026.907           | 27.026.907           |
| - Preference shares (classified as equity)           |                      |                      |
| Number of shares outstanding                         | 27.026.907           | 27.026.907           |
| - Common shares                                      | 27.026.907           | 27.026.907           |
| - Par value of outstanding shares: 10.000 VND/share. |                      |                      |

**19.5 Company funds**

Currency Unit: VND

| Item                        | 01/01/2025            | Increase during the period | Decrease during the period | 31/03/2025            |
|-----------------------------|-----------------------|----------------------------|----------------------------|-----------------------|
| Investment development fund | 22.098.683.827        | -                          | -                          | 22.098.683.827        |
| Other funds under equity    | -                     | -                          | -                          | -                     |
| <b>Total</b>                | <b>22.098.683.827</b> | <b>-</b>                   | <b>-</b>                   | <b>22.098.683.827</b> |

**\* Purpose of establishing and using corporate funds**

The investment development fund of the enterprise is set up to expand production and business scale or make deep investments of the enterprise. In accordance with the provisions of the Company's charter.

**VI. Additional information for items presented in the Business Activity Report**

Sample number B 09 - DN

FINANCIAL REPORT EXPLANATION (continued)  
(These explanations form an integral part and need to be read together with the accompanying financial report)

|    |                                                               |                  |                  |
|----|---------------------------------------------------------------|------------------|------------------|
| 1. | Total revenue from sales and service provision                | Q. I/2025<br>VND | Q. I/2024<br>VND |
|    | Revenue from construction activities and real estate transfer | 3.708.327.316    | 29.790.402.500   |
|    | Revenue from service provision                                | 13.930.867.981   | 14.694.953.906   |
|    | Total                                                         | 17.639.195.297   | 44.485.356.406   |
| 2. | Cost of goods sold                                            | Q. I/2025<br>VND | Q. I/2024<br>VND |
|    | Cost of construction activities and real estate transfer      | 3.600.757.080    | 28.620.271.296   |
|    | Cost of service provision                                     | 8.832.670.655    | 9.210.795.416    |
|    | Total                                                         | 12.433.427.735   | 37.831.066.712   |
| 3. | Financial revenue                                             | Q. I/2025<br>VND | Q.I/2024<br>VND  |
|    | Interest from bank deposits                                   | 4.260.053        | 359.881.785      |
|    | Interest on late payment for housing                          | -                | 55.171.000       |
|    | Other financial revenue                                       | -                | 586.400.000      |
|    | Total                                                         | 4.260.053        | 1.001.452.785    |
| 4. | Other income                                                  | Q. I/2025<br>VND | Q. I/2024<br>VND |
|    | Revenue from electricity, water, and service fees             | 1.369.106.775    | 1.529.636.542    |
|    | Income from liquidation of fixed assets, recovered scrap      | 1.069.798.350    | -                |
|    | Total                                                         | 2.438.905.125    | 1.529.636.542    |
| 5. | Other expenses                                                | Q.I/2054<br>VND  | Q.I/2024<br>VND  |
|    | Electricity, water expenses                                   | 1.023.216.547    | 1.797.296.442    |
|    | Other expenses                                                |                  | 72.491.326       |
|    | Expenses from liquidation and sale of fixed assets            | 41.500.000       | -                |
|    | Administrative penalty                                        | 26.040.000       | 30.000.000       |
|    | Total                                                         | 1.090.756.547    | 1.899.787.768    |

Sample number B 09 - DN

**FINANCIAL REPORT EXPLANATION (continued)**

(These explanations form an integral part and need to be read together with the accompanying financial report)

**6. Selling and administrative expenses**

|                                                                      | Q.I/2025<br>VND      | Q. I/2024<br>VND     |
|----------------------------------------------------------------------|----------------------|----------------------|
| <i>Expenses incurred during the period for enterprise management</i> | <i>3.357.649.539</i> | <i>3.248.204.729</i> |
| Employee management expenses                                         | 2.251.880.045        | 2.009.787.497        |
| Material management costs                                            | 67.708.268           | 81.405.591           |
| Office supplies expenses                                             | 25.003.820           | 31.568.592           |
| Depreciation expense for fixed assets                                | 9.611.598            | 5.862.429            |
| Taxes, fees, and charges                                             | 21.648.320           | 8.491.210            |
| Outsourced service expenses                                          | 358.761.343          | 452.268.634          |
| Other cash expenses                                                  | 623.036.145          | 658.820.776          |
| <b>Total</b>                                                         | <b>3.357.649.539</b> | <b>3.248.204.729</b> |

**7. Current corporate income tax expense**

|                                                                                                            | Q.I/2025<br>VND    | Q. I/2024<br>VND   |
|------------------------------------------------------------------------------------------------------------|--------------------|--------------------|
| <b>Regular business operations</b>                                                                         |                    |                    |
| Accounting profit before corporate income tax                                                              | 3.199.375.971      | 4.037.386.524      |
| Non-deductible expenses when calculating corporate income tax                                              | -                  | -                  |
| Taxable income for corporate income tax                                                                    | 3.199.375.971      | 4.037.386.524      |
| Corporate income tax rate                                                                                  | 20%                | 20%                |
| Corporate income tax expense based on taxable income from regular business operations for the current year | 639.875.194        | 807.477.305        |
| Total current corporate income tax expense                                                                 | 639.875.194        | 807.477.305        |
| <b>Total current corporate income tax expense</b>                                                          | <b>639.875.194</b> | <b>807.477.305</b> |

**8. Basic earnings per share**

|                                                          | Q. I/2025<br>VND | Q.I/2024<br>VND |
|----------------------------------------------------------|------------------|-----------------|
| Accounting profit after corporate income tax             | 2.559.500.777    | 3.229.909.219   |
| Profit or loss allocated to shareholders of common stock | 2.559.500.777    | 3.229.909.219   |
| + Average outstanding common shares during the period    | 6.756.727        | 6.756.727       |
| + Basic earnings per share (*)                           | 379              | 478             |

**VII. N Related parties of the Company**

Related parties of the Company include: key management members, individuals related to key management members, and other related parties.

**Related party**

**Mối quan hệ**

UDIC Urban Infrastructure Development Investment Corporation - One Member Limited Liability

Cổ đông

Ông Trần Hồng Tâm

Thành viên HĐQT

*During the period, the Company had the following main transactions with related parties:*

*\*) Balances with related parties*

Sample number B 09 - DN

**FINANCIAL REPORT EXPLANATION (continued)**

(These explanations form an integral part and need to be read together with the accompanying financial report)

|                                                                                                     | 31/03/2025<br>VND | 01/01/2025<br>VND |
|-----------------------------------------------------------------------------------------------------|-------------------|-------------------|
| <b>Accounts receivable from customers</b>                                                           |                   |                   |
| UDIC Urban Infrastructure Development Investment Corporation - One Member Limited Liability Company | 11.485.148.202    | 11.485.148.202    |
| Ông Trần Hồng Tâm                                                                                   | 1.473.500.000     | 1.473.500.000     |
| <b>Accounts payable to sellers</b>                                                                  |                   |                   |
| UDIC Urban Infrastructure Development Investment Corporation - One Member Limited Liability Company | 75.430.000        | 75.430.000        |
| <b>Other payables</b>                                                                               |                   |                   |
| UDIC Urban Infrastructure Development Investment Corporation - One Member Limited Liability Company | 29.082.282.077    | 29.082.282.077    |

**\*) Income of key management members**

Income of key management members during the period is as follows

|                                        |                           | From 01/01/2025<br>to 31/03/2025<br>VND |
|----------------------------------------|---------------------------|-----------------------------------------|
| <b>Board of Directors remuneration</b> |                           | <b>81.000.000</b>                       |
| Đỗ Tiến Lợi                            | Chairman                  | 21.000.000                              |
| Phuong Kim Thảo                        | Member                    | 15.000.000                              |
| Trần Hồng Tâm                          | Member                    | 15.000.000                              |
| Đoàn Trịnh Linh                        | Member                    | 15.000.000                              |
| Nguyễn Đình Long                       | Member                    | 15.000.000                              |
| <b>Supervisory Board remuneration</b>  |                           | <b>21.000.000</b>                       |
| Nguyễn Thị Hải                         | Head of Supervisory Board | 9.000.000                               |
| Trần Thúy Hạnh                         | Supervisor                | 6.000.000                               |
| Lê Thị Kim Ngân                        | Supervisor                | 6.000.000                               |
| <b>Management Board income</b>         |                           | <b>468.902.000</b>                      |
| Phạm Tiến Điệp                         | Director                  | 178.682.000                             |
| Trần Quang Khuê                        | Deputy Director           | 149.044.000                             |
| Nguyễn Bình Nam                        | Deputy Director           | 141.176.000                             |
| <b>Total</b>                           |                           | <b>570.902.000</b>                      |

Hanoi, April 19th, 2025

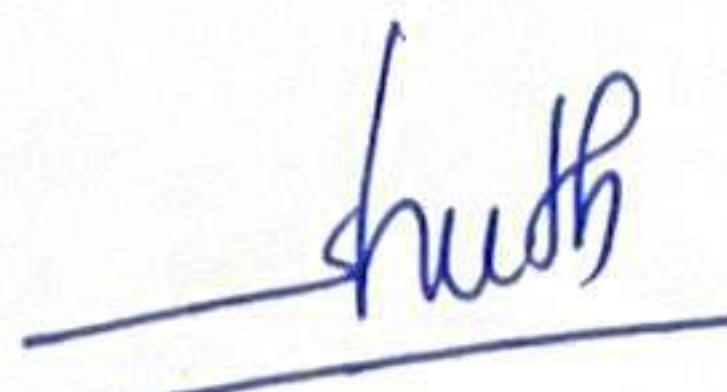
HANOI CIVIL CONSTRUCTION INVESTMENT JOINT STOCK COMPANY

Prepared by



Nguyễn Thị Thu Thủy

Chief Accountant



Nguyễn Thị Thu Thủy



Director

Phạm Tiến Điệp