

**TIEN THINH GROUP
JOINT STOCK COMPANY**

**SOCIALIST REPUBLIC OF VIETNAM
Independence – Freedom – Happiness**

No: 03/2026/TT6/CV-BCTC

Can Tho City, April 28, 2026

Re: Explanation of the Parent
Company and Consolidated Financial
Statements for Q1 2026 Compared to
the Same Period in 2025

To : **The State Securities Commission of Viet Nam;
Vietnam Stock Exchange;
Hanoi Stock Exchange.**

Pursuant to Circular No. 96/2020/TT-BTC dated November 16, 2020, issued by the Ministry of Finance, providing guidelines on the disclosure of information in the securities market, enterprises are required to explain changes in after-tax profit reported in the Statement of profit or loss when such changes exceed 10% compared to the same period of the previous year.

Based on the Separate and Consolidated Income Statements for the First Quarter of 2026 of Tien Thinh Group Joint Stock Company, the Company respectfully submits the following explanation regarding changes in revenue and profit after tax in the Q1/2026 Financial Statements compared to the same period in 2025:

Note: On September 11, 2025, the Company registered a change in its accounting model to the consolidated model due to the establishment of a subsidiary. Accordingly, from the third quarter of 2025, the Company prepared consolidated financial statements, whereas the figures for the same period in 2024 only reflect the parent company's separate financial statements. As the reporting scope between the two periods is not consistent, the explanation of changes in revenue and profit after tax in this explanatory document is prepared based on the parent company's separate financial statements in order to ensure comparability.

Unit: million VND

Indicators (Parent Company)	Quarter I		Accumulated		% Increase/ Decrease Q1 2026 vs Q1 2025	% Increase/ Decrease Accumulated 2026 vs 2025
	2026	2025	2026	2025		
1	2	3	5	6	4=2/3	7=5/6
1. Net revenue from sales and the provision of services	48.866	62.368	48.866	62.368	21.65%	21.65%
2. Profit after corporate income tax	517	1.193	517	1.193	56.67%	56.67%

1. Explanation of Revenue Fluctuations

In the first quarter of 2026, the Company's revenue from sales and the provision of services decreased by 21,65% compared to the first quarter of 2025. Revenue in Q1/2026 reached only 78,35%

of the corresponding period of the previous year. The main reasons are as follows:

- Export segment: In Q1/2025, the Company maintained stable export orders and continued to secure new contracts with major customers at favorable selling prices. As a result, export revenue in the same period was maintained at a relatively high and stable level.
- Domestic segment: Entering Q1/2026, domestic consumption continued to be affected by value-added tax (VAT) policies applicable to household businesses in the agricultural sector, leading to a slowdown in domestic sales compared to the same period last year. This was the primary factor contributing to the decline in the Company's domestic revenue.

Based on the above factors, particularly the decline in the domestic sales channel, revenue from sales and the provision of services in Q1/2026 amounted to VND 48.866 million, representing a decrease of 21,65% compared to Q1/2025 (VND 62.368 million).

2. Explanation of changes in profit after tax

Profit after corporate income tax in Q1/2026 amounted to VND 517 million, representing a decrease of 56,67% compared to Q1/2025 (VND 1.193 million). Although revenue in Q1/2026 reached VND 48.866 million, down 21,65% compared to the same period last year (VND 62.368 million), the decline in profit was more significant due to the simultaneous impact of multiple factors, specifically:

- Decline in revenue: Revenue from sales and the provision of services in Q1/2026 decreased by 21,65% compared to Q1/2025, resulting in a reduction in gross profit and directly impacting profit after tax.
- Increase in input material and selling expenses: In Q1/2026, fuel prices and input costs increased significantly compared to the same period, leading to higher production material costs and selling expenses, thereby narrowing profit margins.
- Increase in financial expenses: Market interest rates in Q1/2026 showed an upward trend compared to Q1/2025, resulting in increased financial expenses and further negatively affecting profitability.

The combined impact of the above factors led to a 56,67% decrease in profit after tax in Q1/2026 compared to Q1/2025. On a cumulative basis, profit after tax for the first three months of 2026 reached VND 517 million, down 56,67% compared to the same period of 2025 (VND 1.193 million). However, despite unfavorable fluctuations in input costs and interest rates, the Company maintained stable production and business operations and continued to implement cost control measures to mitigate the decline in profitability.

Tien Thinh Group Joint Stock Company commits that the contents of the above explanation letter are honest and accurate.

Recipient:

- *As above;*
- *FAD;*
- *BOD, AC, BOM;*
- *Archive for record.*

**TIEN THINH GROUP JOINT STOCK COMPANY
CHAIRMAN OF THE BOARD OF DIRECTORS**



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