

No.: 03/2025/BC - BSGPT

Phu Tho, 24 January, 2025

**REPORT ON CORPORATE GOVERNANCE**  
**(YEAR: 2024)**

To: - *State Securities Commission*  
- *Ha Noi Stock Exchange.*

- Name: Sai Gon – Phu Tho Beer Joint Stock Company
- Head office address: Trung Ha Industrial Park, Dan Quyen, Tam Nong, Phu Tho
- Phone: 02103 650 688 Email: saigonphutho@gmail.com
- Stock symbol: BSP
- Governance model:

General Meeting of Shareholders, Board of Directors, Board of Supervisors, General Director and Director

- The implementation of internal audit: Not yet implemented.

**I. Activities of the General Meeting of Shareholders:**

Information on meetings, resolutions and decisions of the General Meeting of Shareholders (including the resolutions of the General Meeting of Shareholders approved in the form of written comments):

| No. | Resolution/Decision Number | Date       | Content   |
|-----|----------------------------|------------|---|
| 1   | Decree 01/2024/NQ-DHDCD    | 13.04.2024 | <ul style="list-style-type: none"><li>- Approval of the Audited 2023 Financial Statements</li><li>- Approval of the Board of Directors' Report on the 2023 performance results and the 2024 performance plan.</li><li>- Approval of the Board of Supervisors' 2023 Operational Report and 2024 Operational Plan.</li><li>- Approval of the statement to select an independent auditor for 2024.</li><li>- Approval of the Statement of the 2023 Profit Distribution.</li><li>- Approval of the Statement of the 2024 profit distribution plan.</li><li>- Approval of the Statement of the final settlement of salaries, remunerations and bonuses of the Board of Directors and the</li></ul> |



| No. | Resolution/Decision Number | Date | Content  |
|-----|----------------------------|------|--|
|     |                            |      | Board of Supervisors of the Company in 2023.<br>- Approval of the statement of the salary, remuneration and bonus plan of the Board of Directors and the Board of Supervisors of the Company in 2024.<br>- Approval of the Statement of the Contract Signing with relevant Person/Organization under the authority of the General Meeting of Shareholders. |

## II. Board of Directors

### 1. Information about the members of the Board of Directors:

| No. | Member of Board of Directors | Position (independent member of the Board of Directors, non-executive member of the Board of Directors) | The date becoming/ceasing to be the member of the Board of Directors |                   |
|-----|------------------------------|---|--|-------------------|
|     |                              |   | Date of appointment  | Date of dismissal |
| 1   | Mr: Nguyen Hoang Giang       | Chairman of the Board/ Non-executive  | 26.03.2022   |                   |
| 2   | Mr: Vo Sy Dong               | Member of BOD/ Non-executive  | 26.03.2022   |                   |
| 3   | Mr: Bui Van Thieng           | Director, Executive Member of the BOD   | 26.03.2022   |                   |
| 4   | Mr. Nguyen Thu Huong         | Member of BOD/ Non-executive  | 26.03.2022   |                   |
| 5   | Mr: Le Hoai Thanh            | Member of BOD/ Non-executive  | 26.03.2022   |                   |

### 2. Meetings of Board of Directors:

| No. | Member of Board of Directors | Number of meetings attended by Board of Directors | Attendance rate | Reasons for absence |
|-----|------------------------------|---|-----------------|---------------------|
| 1   | Mr: Nguyen Hoang Giang       | 6/6   | 100%            |                     |
| 2   | Mr: Vo Sy Dong               | 6/6   | 100%            |                     |
| 3   | Mr: Bui Van Thieng           | 6/6   | 100%            |                     |
| 4   | Mr. Nguyen Thu Huong         | 6/6   | 100%            |                     |
| 5   | Mr: Le Hoai Thanh            | 6/6   | 100%            |                     |



### **3. Supervising the Board of Management by the Board of Directors:**

Based on the annual operating plan approved by the General Meeting of Shareholders, and based on the provisions of the Charter, the Company's regulations and relevant regulations of the law, the Board of Directors has focused on monitoring and orienting activities for the Executive Board to implement.

#### **3.1. Monitoring method:**

- Regularly monitoring the organization of production and business plans approved by the General Meeting of Shareholders based on monthly, quarterly and semi-annual reports and reports on production and business performance during the year, as well as other operating results of the Company, the Board of Directors promptly provides appropriate implementation directions to step by step improve business results in a positive direction at meetings with the Executive Board.
- Monitor the implementation of resolutions of the General Meeting of Shareholders, resolutions and regulations promulgated by the Board of Directors.
- Regularly discuss with the Board of Supervisors on the implementation of regulations during the performance of the Executive Board's duties at the meetings of Board of Directors.

#### **3.2. Monitoring results:**

- In 2024, by monitoring, the Board of Directors found that the Executive Board managed production and business activities in accordance with their duties and powers prescribed by law, the Company's Charter, the Company's internal regulations on corporate governance, the Company's financial management regulations... as well as the Resolutions and Decisions of the Board of Directors.
- The Executive Board of Directors has worked with departments to effectively implement solutions and improvements appropriate to each period and each type of product to overcome difficulties for the common goal of the Company, in order to maintain quality, increase productivity and efficiency of all products, avoiding any errors occurred, bringing trust and satisfaction to customers.
- Resolutions of the General Meeting of Shareholders and the Board of Directors have been deployed and implemented.
- In addition, the Executive Board has also maintained Company meetings and production meetings to deploy important tasks related to production and business to departments and individuals in the Company to propose solutions to improve the efficiency of management and production.
- With this result, the Board of Directors highly appreciates the management and operation of the Company's Executive Board.

**4. Activities of subcommittees under the Board of Directors (if any):** None

**5. Resolutions/Decisions of the Board of Directors:**

| No. | Resolution/Decision Number | Date       | Content  | Approval rate |
|-----|----------------------------|------------|--|---------------|
| 1   | 01/2024/NQ – HDQT          | 14/03/2024 | <ul style="list-style-type: none"> <li>- Approve the content of the business performance report for the first two months of 2024. Balance sheet; income statement; tax obligations from January 1, 2024 to February 29, 2024.</li> <li>- Approve the content of statement of the 2024 production and business plan submitted to the General Meeting of Shareholders for approval.</li> <li>- Agree to approve the contents of the documents submitted to the 2024 Annual General Meeting of Shareholders.</li> </ul>   | 100%          |
| 2   | 02/2024/ NQ – HDQT         | 10/5/2024  | <ul style="list-style-type: none"> <li>-Approve to finalize shareholder list for the 2023 dividend payment in cash</li> </ul>  | 100%          |
| 3   | 03/2024/ NQ – HDQT         | 19/7/2024  | <ul style="list-style-type: none"> <li>-Approve the report on production and business results for the first 6 months of 2024. Financial situation from January 1, 2024 to June 30, 2024.</li> <li>- Approve the policy of concentrating resources to develop the URA canned beer market.</li> <li>-Approve the policy of the searching for new products to utilize factory capacity</li> </ul>   | 100%          |
| 4   | 04/2024/ NQ – HDQT         | 25/10/2024 | <ul style="list-style-type: none"> <li>-Approve the report on production and business results for 9 months of 2024, the implementation situation in the third quarter of 2024. Balance sheet; income statement; tax obligations from January 1, 2024 to September 30, 2024. Operational directions in the following months of the fourth quarter of 2024.</li> <li>-Approve the signing of a principal contract for the purchase and sale of NaOH 32% (liquid caustic soda, 32%) and NaCl salt (refined salt) in 2025 with a value of less than 1 billion VND between Saigon - Phu Tho Beer Joint Stock Company and Tan Hanh Nguyen Company Limited, address: D4 Lot 18</li> </ul> | 100%          |





| No. | Resolution/Decision Number | Date       | Content   | Approval rate |
|-----|----------------------------|------------|---|---------------|
|     |                            |            | <p>Dinh Cong New Urban Area, Dinh Cong Ward, Hoang Mai District, Hanoi; tax code: 0102022644 in which Mr. Vo Thai Son, a related person of Mr. Vo Sy Dong (member of the Board of Directors of Saigon - Phu Tho Beer Joint Stock Company) acts as Director.</p> <p>- Approve the statement to sign contracts, appendices, and transactions in 2025 with Saigon Beer - Alcohol - Beverage Corporation (SABECO - Major shareholder of the Company - Related organization of insiders), subsidiaries and affiliates in the same system under the authority of the Board of Directors.</p> <p>- Approve repair/renovation and maintenance plan for 2025</p> <p>- Approve the 2025 investment plan</p> |               |
| 5   | 05/2024/ NQ – HDQT         | 20/12/2024 | <p>- Approve the report on production and business results for the 11 months of 2024, estimated results in 2024. Balance sheet; income statement; tax obligations from January 1, 2024 to November 30, 2024.</p> <p>-Approve the 2025 production and business plan for submission to the Annual General Meeting of Shareholders for approval.</p> <p>-Approve the statement of 2025 bank loan to serve production and business.</p>   | 100%          |
| 6   | 06/2024/ NQ – HDQT         | 26/12/2024 | Approve the plan to organize the 2025 Annual General Meeting of Shareholders.   | 100%          |
| 7   | 25/2024/QD - HDQT          | 25/10/2024 | Decision of the Board of Directors on signing contracts, appendices, transactions in 2025 with Saigon Beer - Alcohol - Beverage Corporation - major shareholder of the Company - Related organizations of insiders, subsidiaries,   | 100%          |

| No. | Resolution/Decision Number | Date       | Content   | Approval rate |
|-----|----------------------------|------------|---|---------------|
|     |                            |            | affiliates in the same system under the authority of the Board of Directors.  |               |
| 8   | 26/2024/ QD - HDQT         | 25/10/2024 | Decision of the Board of Directors on signing a contract with a related organization of an insider: Principal Contract for the purchase and sale of NaOH 32% solution (liquid caustic soda) and refined salt NaCl in 2025 with Tan Hanh Nguyen Company Limited. | 100%          |
| 9   | 30/2024/ QD - HDQT         | 20/12/2024 | Decision of the BOD on borrowing capital from the Bank to serve production and business in 2025   | 100%          |

### III. Board of Supervisors

#### 1. Information about the members of Board of Supervisors (BOS).

| No. | Member of Board of Supervisor | Position          | The date becoming/ceasing to be the member of the Board of Supervisors | Qualification         |
|-----|-------------------------------|-------------------|--|-----------------------|
| 1   | Mr :Nguyen Tien Tho           | Head of the Board | 26.03.2022   | Bachelor of Economics |
| 2   | Ms: Nguyen Thi Huong Giang    | Member            | 26.03.2022   | Bachelor of Economics |
| 3   | Ms: Nguyen Ho Bao Ngoc        | Member            | 26.03.2022   | Bachelor of Finance   |

#### 2. Meetings of the Board of Supervisors

| No. | Member of BOS              | Number of meetings attended | Number of meetings attended | Voting rate | Reasons for absence |
|-----|----------------------------|-----------------------------|-----------------------------|-------------|---------------------|
| 1   | Mr :Nguyen Tien Tho        | 2/2                         | 100%                        | 100%        |                     |
| 2   | Ms: Nguyen Thi Huong Giang | 2/2                         | 100%                        | 100%        |                     |
| 3   | Ms: Nguyen Ho Bao Ngoc     | 2/2                         | 100%                        | 100%        |                     |



### **3. Supervising Board of Directors, Board of Management and shareholders by Board of Supervisors:**

In 2024, the Board of Supervisors has implemented and conducted activities in accordance with the provisions of the Company's Charter as well as complied with other provisions of the Law, specifically:

Monitor the activities, compliance with the Law and the Company's Charter for the Board of Directors, Director and Executive Board in managing and operating the Company;

Appraise the 2023 financial statements; the 2024 semi-annual financial statements; the 2024 financial statements; Summary report on the activities of the Board of Supervisors in 2023 and the operational direction in 2024;

Participate in Board of Directors meetings in 2024 and contribute discussion ideas for the Board of Directors to consider before issuing Resolutions;

Check and control the compliance with internal expenditure regimes at the Company, compliance with regulations of the law, the Company's regulations and rules on the purchase and sale of goods and products;

Other tasks as prescribed by the Law on Enterprises and the Company Charter;

During the monitoring process, the Board of Supervisors submitted recommendations to the Executive Board and the Board of Directors for

⇒ *Through monitoring activities, the Board of Supervisors found that:*

The Board of Directors has properly performed its rights and obligations according to the Law, in accordance with the provisions of the law; Resolutions of the General Meeting of Shareholders and the Company's Charter.

The Board of Directors and the Executive Board fully exercise the rights of the Company's shareholders.

The Company's production and business operations are closely directed and closely supervised by the Board of Directors. The Executive Board regularly reports to the Board of Directors for promptly direction.

The Executive Board complies with its functions and duties, actively implements the contents of the Shareholders' Meeting Resolutions and the Board of Directors' Resolutions, and performs management and operation in accordance with the provisions of law.

The Company pays special attention to social security and employee welfare policies.

### **4. The coordination among the Board of Supervisors, Audit Committee, the Board of Management, Board of Directors and other managers:**

In 2024, the Board of Supervisors attended all meetings of the Board of Directors and provided opinions on the Resolutions and Decisions of the Board of Directors to ensure that the Resolutions and Decisions were issued in accordance with the provisions of law and to ensure the interests of the Company.

+ The Board of Supervisors also received most of the documents during the direction and operation of the Board of Directors, the Director and the Executive Board, and provided feedback and discussions to ensure that the execution process complied with direction of the Resolution of the General Meeting of Shareholders and relevant current legal documents.

+ The Executive Board has facilitated the Board of Supervisors to access information and reports in the fastest time, and the Executive Board has provided information and reports on the Company's operations on monthly basis.

+ The Board of Directors and the Board of Supervisors always exchange information and issues related to the company's general operations.

+ The Board of Directors has provided the best conditions for the members of the Board of Supervisors to perform the functions and tasks of the Board of Supervisors.

5. Other activities of the Board of Supervisors (if any): None

**IV. Board of Management:**

| No. | Member of Executive Board | Date of birth | Qualification                      | Date of appointment/removal of members of the Executive Board |
|-----|---------------------------|---------------|------------------------------------|---|
| 1   | Mr: Bui Van Thieng        | 04/04/1964    | Chemical Food Engineer             | 02.04.2022  |
| 2   | Mr: Nguyen Xuan Truong    | 23/12/1986    | Electrical and Automation Engineer | 01.06.2021  |

**V. Chief Accountant**

| <i>Full name</i>   | <i>Date of birth</i> | <i>Qualification</i>          | <i>Date of appointment/dismissal</i> |
|--------------------|----------------------|-------------------------------|--------------------------------------|
| Ms: Tran Bich Thuy | 26/06/1984           | <i>Bachelor of Accounting</i> | 01.11.2015                           |

**VI. Training courses on corporate governance:**

Training courses on corporate governance were involved by members of Board of Directors, the Board of Supervisors, Director (General Director), other managers and secretaries in accordance with regulations on corporate governance: None

**VII. The list of affiliated persons of the public company and transactions of affiliated persons of the Company**

The list of affiliated persons of the Company: Appendix 01 A attached

2. Transactions between the Company and its affiliated persons or between the Company and its major shareholders, internal persons and affiliated persons: Appendix 01 B attached

3. Transaction between internal persons of the Company, affiliated persons of internal persons and the Company's subsidiaries in which the Company takes controlling power:

- None

4. Transactions between the Company and other objects:



4.1. Transactions between the Company and the company that its members of Board of Management, the Board of Supervisors, Director (General Director) have been founding members or members of Board of Directors, or CEOs in three (03) latest years (calculated at the time of reporting).

| No | Name of organization/individual                | Relationship  | NSH No.*, date of issue, place of issue  | Address  | Time of transactions with the Company | Resolution No. or Decision No. approved | Content, quantity, total value of transaction   | Note |
|----|--|---|--|--|---------------------------------------|---|---|------|
| 1  | SAI GON BEER TRADING COMPANY LIMITED (SATRACO) | Mr Nguyen Hoang Giang (Chairman of Sai Gon – Phu Tho BEER JSC) is Directors | 0303140574<br>issued date 08/11/2023<br>Department of planning and Investment HCM City | 12 Dong Du, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam | 2024                                  | 01/2024/<br>NQ – ĐHĐCĐ<br>13/04/2024    | A commercial company designated by SABECO according to the Business cooperation contract between SABECO, SATRACO and Saigon - Phu Tho Beer Jsc.<br>- Sai Gon-Phu Tho Beer Jsc. pays the entire value arising under the contract signed by 03 parties during the year to SABECO. |      |

4.2. Transactions between the Company and the company that its affiliated persons with members of Board of Directors, Board of Supervisors, Director (General Director) and other managers as a member of Board of Directors, Director (General Director or CEO).



| No | Name of organization/ individual | Relationship  | NSH No.*, date of issue, place of issue | Address   | Time of transactions with the Company | Resolution No. or Decision No. approved | Content, quantity, total value of transaction                            | Note |
|----|----------------------------------|---|---|---|---------------------------------------|---|--|------|
| 1  | TAN HANH NGUYEN COMPANY LIMITED  | Mr Vo Thai Son (Mr Dong's son – Member of BOD of Sai Gon – Phu Tho Beer JSC) is Directors | 0102022644<br>Issued date 20/3/2018     | D4 Lot 18 Dinh Cong New Urban Area, Dinh Cong Ward, Hoang Mai District, Hanoi | 2024                                  | QD 20/2023/QD – HDQT date 27/10/2023    | 1,211,206,800 VNĐ<br><br>Buy NaOH 32% (liquid caustic soda 32%) and salt |      |

4.3. Other transactions of the Company (if any) may bring material or non- material benefits for members of Board of Directors, members of the Board of Supervisors, Director (General Director) and other managers: None.

### **VIII. Share transactions of internal persons and their affiliated persons**

1. The list of internal persons and their affiliated persons:

- Appendix 01C attached

2. Transactions of internal persons and affiliated persons with shares of the Company:

| No. | Transaction executor | Relationship with internal persons                 | Number of shares owned at the beginning of the period |            | Number of shares owned at the end of the period |            | Reasons for increasing, decreasing |
|-----|----------------------|--|---|------------|---|------------|------------------------------------|
|     |                      |  | Number of shares                                      | Percentage | No. of shares                                   | Percentage |                                    |
| 1   | Mr: Le Hoai Thanh    | Member of BOD                                      | 254,230   | 2,03       | 684,230   | 5,47%      | Buying                             |
| 2   | Ms: Vu Thi Ngoc Tram | Mother in law of Mr. Le Hoai Thanh – Member of BOD | 227,200   | 1,81       | 0   | 0%         | Selling                            |



**IX. Other significant issues:** *None*

**Recipient:**

- *As above;*
- *Saved: Official*

**CHAIRMAN OF THE BOD**  
  
  
**NGUYEN HOANG GIANG**

**APPENDIX 01A: THE LIST OF AFFILIATED PERSONS OF THE COMPANY**

| No                             | Full Name              | Securities trading account | Position at the company ( if any) | NSH No. | Date of issue | Place of issued | Address | Time of starting to be affiliated person | Time of ending to be affiliated person | Reasons | Relationships with the company |
|--------------------------------|------------------------|----------------------------|-----------------------------------|---------|---------------|-----------------|---------|--|--|---------|--------------------------------|
| <b>I. Board of Directors</b>   |                        |                            |                                   |         |               |                 |         |  |  |         |                                |
| 1                              | Nguyen Hoang Giang     |                            | Chairman                          |         |               |                 |         | 14/11/2020                               |  |         | Internal person                |
| 2                              | Vo Sy Dong             |                            | Member                            |         |               |                 |         | 27/05/2017                               |  |         | Internal person                |
| 3                              | Bui Van Thieng         |                            | Member                            |         |               |                 |         | 27/05/2017                               |  |         | Internal person                |
| 4                              | Nguyen Thu Huong       |                            | Member                            |         |               |                 |         | 27/05/2017                               |  |         | Internal person                |
| 5                              | Le Hoai Thanh          | 011C100723                 | Member                            |         |               |                 |         | 27/05/2017                               |  |         | Internal person                |
| <b>II. Board of Supervisor</b> |                        |                            |                                   |         |               |                 |         |  |  |         |                                |
| 1                              | Nguyen Tien Tho        | 005C056233                 | Head of BOS                       |         |               |                 |         | 27/05/2017                               |  |         | Internal person                |
| 2                              | Nguyen Thi Huong Giang |                            | Member                            |         |               |                 |         | 27/05/2017                               |  |         | Internal person                |
| 3                              | Nguyen Ho Bao Ngoc     |                            | Member                            |         |               |                 |         | 30/03/2019                               |  |         | Internal person                |





| No  | Full Name          | Securities trading account | Position at the company ( if any)  | NSH No. | Date of issue | Place of issued | Address | Time of starting to be affiliated person | Time of ending to be affiliated person | Reasons | Relationships with the company |
|---|--------------------|----------------------------|--|---------|---------------|-----------------|---------|--|--|---------|--------------------------------|
| <b>III.Executive Board</b>  |                    |                            |  |         |               |                 |         |  |  |         |                                |
| 1   | Bui Van Thieng     |                            | Director   |         |               |                 |         | 1/3/2017                                 |  |         | Internal person                |
| 2   | Nguyen Xuan Truong | 275184                     | Deputy Director  |         |               |                 |         | 6/1/2021                                 |  |         | Internal person                |
| <b>IV. Chief accountant</b>   |                    |                            |  |         |               |                 |         |  |  |         |                                |
| 1   | Tran Bich Thuy     | 509151                     | Chief accountant   |         |               |                 |         | 11/1/2015                                |  |         | Internal person                |
| <b>V : Company secretary; Authored representative to disclose information; Person in charge on Corporate Governance</b> |                    |                            |  |         |               |                 |         |  |  |         |                                |
| 1   | Tran Thi Lien      | 007C907907                 | Company secretary;<br>Authored representative to disclose information;<br>Person in charge on Corporate Governance |         |               |                 |         | 1/1/2016                                 |  |         | Internal person                |
| <b>VI. Other organizations</b>  |                    |                            |  |         |               |                 |         |  |  |         |                                |

| No | Full Name  | Securities trading account | Position at the company ( if any) | NSH No.    | Date of issue | Place of issued      | Address   | Time of starting to be affiliated person | Time of ending to be affiliated person | Reasons | Relationships with the company   |
|----|--|----------------------------|-----------------------------------|------------|---------------|----------------------|---|--|--|---------|--|
| 1  | Sai Gon Beer - Alcohol - Beverage Corporation (SABECO) |                            |                                   | 0300583659 | 18/05/2020    | DPI Ho Chi Minh City | 187 Nguyen Chi Thanh, Ward 12, District 5, HCMC | 2007                                     |  |         | SABECO own more than 10% of the voting shares or capital contributions of the Company. |





**APPENDIX 1B.: TRANSACTIONS BETWEEN THE COMPANY AND AFFILIATED PERSONS OR BETWEEN THE COMPANY AND ITS MAJOR SHAREHOLDERS, INTERNAL PERSONS AND AFFILIATED PERSONS**

| No | Name of organization/ individual                     | Relationship with the Company  | ID No.* date of issue, place of issue            | Address   | Time of transactions with the Company | Resolution No. or Decision No. approved by General Meeting of Shareholders/ Board of Directors | Content, quantity, total value of transaction   | Notes   |
|----|--|--|--|---|---------------------------------------|--|---|---|
| 1  | Sai Gon Beer - Alcohol-Beverage corporation (SABECO) | SABECO own more than 10% of the voting shares or capital contributions of the Company and are also related person of internal person | 0300583659 issued date 18/05/2020 at DPI of HCMC | 187 Nguyen Chi Thanh, 12 ward, 5 district, HCMC | 2024                                  | Resolution 01/2024/ NQ - ĐHĐCĐ   | Purchased raw materials: 231.289.489.853 VND ;<br>Sales of finished goods: 596.430.642.723 VND;<br>Dividends paid 2023: 3.378.750.000 VND   |   |
| 2  | Sai Gon Beer Trading company limited (SATRACO)       | Related person of internal person  | 0303140574 issued date 08/11/2023 at DPI of HCMC | 12 Dong Du, Ben Nghe ward, 1 district, HCMC     | 2024                                  | Resolution 01/2024/ NQ - ĐHĐCĐ   | A commercial company designated by SABECO according to the Business cooperation contract between SABECO, SATRACO and Saigon - Phu Tho Beer Jsc. - Sai Gon- Phu Tho Beer Jsc. pays the entire value arising under the contract signed by 03 parties during the year to SABECO. | Mr. Nguyen Hoang Giang Chairman of SaiGon - Phu Tho Beer JSC is General Director of SATRACO |



| No | Name of organization/<br>individual                        | Relationship<br>with the<br>Company   | ID No.* date of<br>issue, place of issue   | Address   | Time of<br>transactions<br>with the<br>Company | Resolution<br>No. or<br>Decision No.<br>approved by<br>General<br>Meeting of<br>Shareholders/<br>Board of<br>Directors | Content, quantity, total<br>value of transaction | Notes |
|----|--|---|--|---|--|--|--|-------|
| 3  | Sai Gon - Dong Xuan Beer<br>Alcohol joint stock<br>company | Major<br>shareholders   | 2600114002 issued<br>date 29/3/2021 at<br>DPI of Phu Tho<br>Province   | Zone 6, Thanh Ba<br>Town, Thanh Ba<br>District, Phu Tho<br>Province, Vietnam              | 2024   |  | Dividends paid 2023:<br>853.050.000 VND          |       |
| 4  | Vo Sy Dong   | Major<br>shareholders.<br>Internal person   |  |   | 2024   |  | Dividends paid 2023:<br>1.000.992.200 VND        |       |
| 5  | Tan Hanh Nguyen Co. LTD                                    | Mr Vo Thai Son<br>(Mr Dong's son<br>- Member of<br>BOD of Sai<br>Gon - Phu Tho<br>Beer JSC) is<br>Directors | 040049004239<br>issued date 26/4/2022<br>at Department on<br>Administrative<br>Management of<br>Social Order | D4 Lot 18 Dinh Cong<br>New Urban Area,<br>Dinh Cong Ward,<br>Hoang Mai District,<br>Hanoi | 2024   |  | Purchased raw<br>materials:<br>1.211.206.800 VND |       |

| No | Name of organization/<br>individual | Relationship<br>with the<br>Company       | ID No.* date of<br>issue, place of issue | Address | Time of<br>transactions<br>with the<br>Company | Resolution<br>No. or<br>Decision No.<br>approved by<br>General<br>Meeting of<br>Shareholders/<br>Board of<br>Directors | Content, quantity, total<br>value of transaction | Notes |
|----|-------------------------------------|---|--|---------|--|--|--|-------|
| 6  | Nguyen Thanh Quang                  | Affiliated person                         |  |         | 2024   |  | Dividends paid 2023:<br>9.500.000 VND            |       |
| 7  | Nguyen Thu Huong                    | Major<br>shareholders.<br>Internal person |  |         | 2024   |  | Dividends paid 2023:<br>622.502.700 VND          |       |
| 8  | Hoang Cong Thai                     | Affiliated person                         |  |         | 2024   |  | Dividends paid 2023:<br>222.585.000 VND          |       |
| 9  | Vu Hoai Son                         | Major<br>shareholders                     |  |         | 2024   |  | Dividends paid 2023:<br>641.250.000VND           |       |

41  
2  
0  
30  
15



| No | Name of organization/<br>individual | Relationship<br>with the<br>Company       | ID No.* date of<br>issue, place of issue | Address | Time of<br>transactions<br>with the<br>Company | Resolution<br>No. or<br>Decision No.<br>approved by<br>General<br>Meeting of<br>Shareholders/<br>Board of<br>Directors | Content, quantity, total<br>value of transaction | Notes |
|----|-------------------------------------|---|--|---------|--|--|--|-------|
| 10 | Le Hoai Thanh                       | Major<br>shareholders.<br>Internal person |  |         | 2024   |  | Dividends paid 2023:<br>241.518.500VND           |       |
| 11 | Vu Thi Ngoc Tram                    | Affiliated person                         |  |         | 2024   |  | Dividends paid 2023:<br>215.840.000 VND          |       |
| 12 | Bui Van Thieng                      | Internal person                           |  |         | 2024   |  | Dividends paid 2023:<br>145.701.500 VND          |       |

| No | Name of organization/<br>individual | Relationship<br>with the<br>Company | ID No.* date of<br>issue, place of issue | Address | Time of<br>transactions<br>with the<br>Company | Resolution<br>No. or<br>Decision No.<br>approved by<br>General<br>Meeting of<br>Shareholders/<br>Board of<br>Directors | Content, quantity, total<br>value of transaction | Notes |
|----|-------------------------------------|-------------------------------------|--|---------|--|--|--|-------|
| 13 | Dao Van Tang                        | Affiliated person                   |  |         | 2024   |  | Dividends paid 2023:<br>1.366.100 VND            |       |
| 14 | Nguyen Tien Tho                     | Internal person                     |  |         | 2024   |  | Dividends paid 2023:<br>2.185.000 VND            |       |
| 15 | Nguyen Thi Huong Giang              | Internal person                     |  |         | 2024   |  | Dividends paid 2023:<br>176.635.400 VND          |       |



**APPENDIX 01C: THE LIST OF INTERNAL PERSONS AND THEIR AFFILIATED PERSONS**



| No. | Full name          | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note                               |
|-----|--------------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|------------------------------------|
| 1   | Nguyen Hoang Giang |                            | Chairman                         |                          |               |                |         | 0   | 0.00%  |                                    |
| 1.1 | Nguyen Van Than    |                            |                                  |                          |               |                |         |   |  | Mr Giang's father - Deceased       |
| 1.2 | Huynh Xuan Lan     |                            |                                  |                          |               |                |         |   |  | Mr Giang's mother - Deceased       |
| 1.3 | Huynh Xuan Phan    |                            |                                  |                          |               |                |         |   |  | Mr Giang's mother inlaw - Deceased |



| No. | Full name       | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note                                |
|-----|-----------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|-------------------------------------|
| 1.4 | Tieu Tuan Ca    |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Giang's father-in-law - Deceased |
| 1.5 | Tieu Yen Trinh  |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Giang's wife                     |
| 1.6 | Nguyen Hoang Ha |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Giang's young sister             |

| No.  | Full name   | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue       | Address   | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note                         |
|------|---|----------------------------|----------------------------------|--------------------------|---------------|----------------------|---|---|--|------------------------------|
| 1.7  | Nguyen Tieu Minh Khue                                 |                            |                                  |                          |               |                      |   | 0   | 0.00%  | Mr Giang's daughter          |
| 1.8  | Nguyen Luong Nghi                                     |                            |                                  |                          |               |                      |   | 0   | 0.00%  | Mr Giang's son               |
| 1.9  | Sai Gon Beer Trading Company Limited                  |                            |                                  | 0303140574               | 8/11/2023     | DPI HCM City         | No 12, Dong Du Street, Ben Nghe Ward, District 1, HCM City                        | 0   | 0.00%  | Mr Giang is General manager. |
| 1.10 | Sai Gon - Mien Trung Beer Trading Joint Stock Company |                            |                                  | 4300338326               | 6/5/2021      | DPI Da Nang City     | No 07, Road 1, An Don industrial, An Hai Bac Ward, Son Tra District, Da Nang City | 0   | 0.00%  | Mr Giang is Chairman.        |
| 1.11 | Sai Gon Bac Trung Bo Beer Trading Joint Stock Company |                            |                                  | 2900740071               | 23/4/2021     | DPI Nghe An Province | Dong Vinh Industrial Park, Dong Vinh Ward, Vinh City, Nghe An Province            | 0   | 0.00%  | Mr Giang is Chairman.        |



| No.  | Full name  | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue          | Address  | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note   |
|------|--|----------------------------|----------------------------------|--------------------------|---------------|-------------------------|--|---|--|--|
| 1.12 | Sai Gon - Khanh Hoa Beer Joint Stock Company           |                            |                                  | 4201663910               | 27/10/2015    | DPI Khanh Hoa Province  | Dien Phu Industrial Cluster, Dien Phu Commune, Dien Khanh, Khanh Hoa | 0   | 0.00%  | Mr Giang is member of BOD  |
| 1.13 | Sai Gon - Mien Dong Beer Trading Joint Stock Company   |                            |                                  | 3700696229               | 26/11/2020    | DPI Binh Duong Province | 46/19 D1, Binh Phu, Binh Chuan, Thuan An, Binh Duong                 |   |  | Mr Giang is Chairman.  |
| 1.14 | Sai Gon Beer Packaging Joint Stock Company             |                            |                                  | 305038791                | 09/05/2022    | DPI Ho Chi Minh City    | 621 Pham Van Chi, Ward 7, District 6, HCMC                           | 0   | 0.00%  | Mr Giang is Chairman.  |
| 1.15 | Sai Gon Beer - Alcohol - Beverage Corporation (SABECO) |                            |                                  | 0300583659               | 18/5/2020     | DPI Ho Chi Minh City    | 187 Nguyen Chi Thanh, Ward 12, District 5, HCMC                      | 3,378,750                                       | 27.03%   | Mr Giang is representative of SABECO at Sai Gon - Phu Tho Beer JSC |
| 2    | Bui Van Thieng   |                            | Member of BOD, Director          |                          |               |                         |  | 153.370   | 1.23%  |  |
| 2.1  | Bui Van Tuc  |                            |                                  |                          |               |                         |  |   |  | Mr Thieng's father - Deceased                                      |



| No. | Full name       | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note                 |
|-----|-----------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|----------------------|
| 2.2 | Dinh Thi Te     |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Thieng's mother   |
| 2.3 | Bui Thi Thai Ha |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Thieng's daughter |
| 2.4 | Bui Thanh Vy    |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Thieng's brother  |
| 2.5 | Bui Thanh Dinh  |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Thieng's brother  |
| 2.6 | Bui Thi Ty      |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Thieng's sister   |



| No.  | Full name      | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note                      |
|------|----------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|---------------------------|
| 2.7  | Bui Van Bach   |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Thieng's young brother |
| 2.8  | Bui Thi Ngoi   |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Thieng's young sister  |
| 2.9  | Pham Thi Huong |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Thieng's sister-in-law |
| 2.10 | Tran Thi Hang  |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Thieng's sister-in-law |

| No.  | Full name                                     | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue  | Address  | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note  |
|------|---|----------------------------|----------------------------------|--------------------------|---------------|-----------------|--|---|--|---|
| 2.11 | Dao Van Tang                                  | 007C907755                 |                                  |                          |               |                 |  | 1,438   | 0.01%  | Mr Thieng's brother - in -law                                       |
| 2.12 | Sai Gon Beer - Alcohol - Beverage Corporation |                            |                                  | 0300583659               | 18/5/2020     | DPI HCM City    | 187 Nguyen Chi Thanh, Ward 12, District 5, HCMC    | 3,378,750                                       | 27.03%   | Mr Thieng is representative of SABECO at Sai Gon - Phu Tho Beer JSC |
| 2.13 | Vimeco JSC                                    |                            |                                  | 101338571                | 12/8/2022     | DPI Ha Noi City | Lot E9, Pham Hung Street, Cau Giay District, Hanoi | 0   | 0.00%  | Mr Thieng is Independent member of BOD                              |
| 3    | Vo Sy Dong                                    |                            | Member of BOD                    |                          |               |                 |  | 1,053,676                                       | 8.43%  |   |
| 3.1  | Vo Van Thieu                                  |                            |                                  |                          |               |                 |  |   |  | Mr Dong's father - Deceased   |



| No. | Full name        | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note                                  |
|-----|------------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|---------------------------------------|
| 3.2 | Nguyen Thi Chanh |                            |                                  |                          |               |                |         |   |  | Mr Dong's mother - Deceased           |
| 3.3 | Dinh Thi Huan    |                            |                                  |                          |               |                |         |   |  | Mr Dong' s mother - in-law - Deceased |
| 3.4 | Bui Dien         |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Dong's father - in- law            |
| 3.5 | Bui Thi Thai     |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Dong's wife                        |
| 3.6 | Vo Thai Son      |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Dong's son                         |

| No. | Full name         | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note                           |
|-----|-------------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|--------------------------------|
| 3.7 | Khuc Nhat Huyen   |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Dong's daughter - in - law. |
| 3.8 | Vo Thi Hong Nhung |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Dong's daughter             |
| 3.9 | Luc Quoc Hung     |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Dong's son - in- law.       |

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| No.  | Full name          | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note                             |
|------|--------------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|----------------------------------|
| 3.10 | Vo Hong Thuy       |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Dong's daughter.              |
| 3.11 | Nguyen Thanh Quang |                            |                                  |                          |               |                |         | 10,000  | 0.08%  | Mr Dong's son - in- law.         |
| 3.12 | Vo Thi Nghanh      |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Dong's sister                 |
| 3.13 | Võ Thi Dan         |                            |                                  |                          |               |                |         |   |  | Mr Dong's young sister -Deceased |
| 3.14 | Vo Manh Tang       |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Dong' young brother.          |



| No.  | Full name                           | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue       | Address  | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note  |
|------|-------------------------------------|----------------------------|----------------------------------|--------------------------|---------------|----------------------|--|---|--|---|
| 3.15 | Ngo Thi Que                         |                            |                                  |                          |               |                      |  | 0   | 0.00%  | Mr Dong's young sister in- law.   |
| 3.16 | Son Son Cassava Joint Stock Company |                            |                                  | 2600431675               | 9/7/2008      | DPI Phu Tho Province | Ban 2 area, Vo Mieu Commune, Thanh Son District, Phu Tho province.             | 0   | 0.00%  | Related person - Mr Dong is member of BOD   |
| 3.17 | Dong A Chemical Joint Stock Company |                            |                                  | 2600283240               | 30/3/2018     | DPI Phu Tho Province | Area 9, Phong Chau town - Phu Ninh - Phu Tho                                   | 0   | 0.00%  | Related person - Mr Dong is member of BOD   |
| 3.18 | Tan Hanh Nguyen Company Limited     |                            |                                  | 0102022644               | 20/3/2018     | DPI Ha Noi City      | D4, Lot 18 Dinh Cong New Urban Area, Dinh Cong Ward, Hoang Mai District, Hanoi | 0   | 0.00%  | Related organizations of Mr. Vo Sy Dong - Mr Vo Thai Son - Mr Dong's son is Director. |

| No. | Full name           | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note                                |
|-----|---------------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|-------------------------------------|
| 4   | Nguyen Thu Huong    |                            | Member of BOD                    |                          |               |                |         | 655,266   | 5.24%  |                                     |
| 4.1 | Nguyen Huy Hung     |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Huong's father                   |
| 4.2 | Tran Thi Phuong Mai |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Huong's mother                   |
| 4.3 | Hoang Phi Long      |                            |                                  |                          |               |                |         |   |  | Ms Huong's father in-law - Deceased |
| 4.4 | Nguyen Thi Yen      |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Huong's mother in-law            |



| No. | Full name        | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note  |
|-----|------------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|---|
| 4.5 | Hoang Cong Thai  |                            |                                  |                          |               |                |         | 234,300   | 1.87%  | Ms Huong's husband  |
| 4.6 | Hoang Cong Vinh  |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Huong's son  |
| 4.7 | Hoang Cong Hieu  |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Huong's son<br>Reasons for not providing ownership : child |
| 4.8 | Nguyen Huy Hoang |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Huong's brother  |
| 4.9 | Le Thu Hong      |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Huong's sister in-law                                      |



| No.  | Full name            | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue  | Address  | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note                                  |
|------|----------------------|----------------------------|----------------------------------|--------------------------|---------------|-----------------|--|---|--|---------------------------------------|
| 4.10 | Nguyen Thu Huyen     |                            |                                  |                          |               |                 |  | 0   | 0.00%  | Ms Huong's young sister.              |
| 4.11 | Nguyen Thu Huong     |                            |                                  |                          |               |                 |  | 0   | 0.00%  | Ms Huong's young sister.              |
| 4.12 | Nguyen Quoc Quan     |                            |                                  |                          |               |                 |  | 0   | 0.00%  | Ms Huong's young brother in-law       |
| 4.13 | Cao Quy Cuong        |                            |                                  |                          |               |                 |  | 0   | 0.00%  | Ms Huong's young brother in-law       |
| 4.14 | Gold Sun Trading JSC |                            |                                  | 0102115095               | 18/12/2006    | DPI Ha Noi City | No 10, lane 58, Nguyen Chi Thanh Street, Ha Noi City | 0   | 0.00%  | Related person - Ms Huong is Director |

| No. | Full name        | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note                                |
|-----|------------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|-------------------------------------|
| 5   | Le Hoai Thanh    | 011C100723                 | Member of BOD                    |                          |               |                |         | 684,230   | 5.47%  |                                     |
| 5.1 | Le Van Tham      |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Thanh's Father                   |
| 5.2 | Trieu Thi Ghi    |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Thanh's mother                   |
| 5.3 | Vu Duc Thang     |                            |                                  |                          |               |                |         |   |  | Mr Thanh's Father in-law - Deceased |
| 5.4 | Vu Thi Ngoc Tram | 039C120956                 |                                  |                          |               |                |         | 0   | 0.00%  | Mr Thanh's mother in-law            |
| 5.5 | Vu Thanh Huyen   | 011C108081                 |                                  |                          |               |                |         | 0   | 0.00%  | Mr Thanh's wife                     |



| No.  | Full name                                | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue       | Address  | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note   |
|------|--|----------------------------|----------------------------------|--------------------------|---------------|----------------------|--|---|--|--|
| 5.6  | Le Huyen Phuong                          | 011C222256                 |                                  |                          |               |                      |  | 0   | 0.00%  | Mr Thanh's daughter                          |
| 5.7  | Le Duc Anh                               |                            |                                  |                          |               |                      |  | 0   | 0.00%  | Mr Thanh's son                               |
| 5.8  | Le Duc Trung                             |                            |                                  |                          |               |                      |  | 0   | 0.00%  | Mr Thanh's young brother                     |
| 5.9  | Hoang Thi Thanh Nhan                     |                            |                                  |                          |               |                      |  | 0   | 0.00%  | Mr Thanh's young sister in-law               |
| 5.10 | Havi Viet Nam Consulting Company Limited |                            |                                  | 0101841016               | 17/12/2005    | DPI Ha Noi City      | No 15 lane 4, Ong Ich Khiem Street, Dien Bien Ward, Ba Dinh District, Ha Noi | 0   | 0.00%  | Related person - Mt Thanh is Deputy Director |
| 5.11 | Havi 168 Company Limited                 |                            |                                  | 0311438967               | 26/12/2011    | DPI Ho Chi Minh City | No 17 Vo Van Tan Road, District 3, HCM City                                  | 0   | 0.00%  | Related person - Mt Thanh is Chairman        |
| 6    | Nguyen Tien Tho                          | 005C056233                 | Head of BOS                      |                          |               |                      |  | 2,300   | 0.02%  |  |



| No. | Full name            | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note                              |
|-----|----------------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|-----------------------------------|
| 6.1 | Nguyen Tien Loc      |                            |                                  |                          |               |                |         |   |  | Mr Tho's Father - Deceased        |
| 6.2 | Nguyen Thi Hai       |                            |                                  |                          |               |                |         |   |  | Mr Tho's mother - Deceased        |
| 6.3 | Nguyen Van Sach      |                            |                                  |                          |               |                |         |   |  | Mr Tho's Father in-law - Deceased |
| 6.4 | Khong Thi Bau        |                            |                                  |                          |               |                |         |   |  | Mr Tho's mother in-law - Deceased |
| 6.5 | Nguyen Thi Bon       |                            |                                  |                          |               |                |         |   |  | Mr Tho's wife - Deceased          |
| 6.6 | Nguyen Thi Kim Thach |                            |                                  |                          |               |                |         |   |  | Mr Tho's sister - Deceased        |
| 6.7 | Hoang Hiep Dinh      |                            |                                  |                          |               |                |         |   |  | Mr Tho's young brother in-law     |



| No.  | Full name            | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note                       |
|------|----------------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|----------------------------|
| 6.8  | Nguyen Tien Viet     |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Tho's son               |
| 6.9  | Nguyen Thi Thuy Hang |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Tho's daughter          |
| 6.10 | Doan Thi Thu Phuong  |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Tho's daughter in - law |
| 6.11 | Nguyen Viet Dung     |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Tho's son - in-law.     |
| 6.12 | Nguyen Thi Le My     |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Tho's young sister      |



| No.  | Full name           | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note                            |
|------|---------------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|---------------------------------|
| 6.13 | Le Văn Minh         |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Tho's young brother in - law |
| 6.14 | Nguyen Thi Minh Hoa |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Tho's young sister           |
| 6.15 | Mau Thanh Phuc      |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Tho's young brother in - law |
| 6.16 | Nguyen Thi Bich Lan |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Tho's young sister           |
| 6.17 | Nguyen Thi Tu Anh   |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Tho's young sister           |
| 6.18 | Nguyen Thi Dung     |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Tho's sister                 |



| No.  | Full name          | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note                        |
|------|--------------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|-----------------------------|
| 6.19 | Nguyen Dac Binh    |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Tho's brother in - law   |
| 7    | Nguyen Ho Bao Ngoc |                            | Member of BOS                    |                          |               |                |         | 0   | 0.00%  |                             |
| 7.1  | Nguyen Ba Canh     |                            |                                  |                          |               |                |         |   |  | Ms Ngoc's father - Deceased |
| 7.2  | Ho Thi Kim Anh     |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Ngoc's mother            |
| 7.3  | Le Huu Phuoc       |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Ngoc's father in -law    |

| No. | Full name                       | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue       | Address  | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note   |
|-----|---------------------------------|----------------------------|----------------------------------|--------------------------|---------------|----------------------|--|---|--|--|
| 7.4 | Truong Thi Cam Van              |                            |                                  |                          |               |                      |  | 0   | 0.00%  | Ms Ngoc's mother in - law                                    |
| 7.5 | Le Huu Tan Phu                  |                            |                                  |                          |               |                      |  | 0   | 0.00%  | Ms Ngoc's husband  |
| 7.6 | Le Nguyen Minh Khang            |                            |                                  |                          |               |                      |  | 0   | 0.00%  | Ms Ngoc's son<br>Reasons for not providing ownership : child |
| 7.7 | Tinh Hoa Y Viet Company Limited |                            |                                  | 0314782904               | 12/12/2007    | DPI Ho Chi Minh City | 224 Thanh Cong, Tan Thanh Ward, Tan Phu District, HCM city | 0   | 0.00%  | Ms Ngoc's husband is Director                                |



| No.  | Full name                                     | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue         | Address  | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note  |
|------|---|----------------------------|----------------------------------|--------------------------|---------------|------------------------|--|---|--|---|
| 7.8  | Sai Gon Beer - Alcohol - Beverage Corporation |                            |                                  | 0300583659               | 18/5/2020     | DPI Ho Chi Minh City   | 187 Nguyen Chi Thanh, Ward 12, District 5, HCMC                      | 3,378,750                                       | 27.03%   | Ms Ngoc is representative of SABECO at Sai Gon - Phu Tho Beer JSC |
| 7.9  | SABECO Mechanical Co, LTD                     |                            |                                  | 0305815166               | 06/04/2021    | DPI Ho Chi Minh City   | 216 Dao Duy Tu, Ward 6, District 10, HCM city                        | 0   | 0.00%  | Related person - Ms Ngoc is member of BOS                         |
| 7.10 | Sai Gon Beer Packaging Joint Stock Company    |                            |                                  | 305038791                | 09/05/2022    | DPI Ho Chi Minh City   | 621 Pham Van Chi, Ward 7, District 6, HCMC                           | 0   | 0.00%  | Related person - Ms Ngoc is member of BOS                         |
| 7.11 | Sai Gon Khanh Hoa Beer Joint Stock Company    |                            |                                  | 4201663910               | 27/10/2015    | DPI Khanh Hoa Province | Dien Phu Industrial Cluster, Dien Phu Commune, Dien Khanh, Khanh Hoa | 0   | 0.00%  | Related person - Ms Ngoc is member of BOS                         |

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|-----|------------------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|----------------------------|
| 8   | Nguyen Thi Huong Giang |                            | Member of BOS                    |                          |               |                |         | 185,932   | 1.49%  |                            |
| 8.1 | Nguyen Huy Khanh       |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Giang's father          |
| 8.2 | Nguyen Thi Thanh       |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Giang's mother          |
| 8.3 | Phan Chi Thuc          |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Giang's father in - law |



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|-----|----------------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|----------------------------|
| 8.4 | Nguyen Thi Minh Luan |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Giang's mother in - law |
| 8.5 | Phan Chi Thanh       |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Giang's husband         |
| 8.6 | Phan Nhat Anh        |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Giang's son             |
| 8.7 | Phan Tung Lam        |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Giang's son             |

| No. | Full name            | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note                       |
|-----|----------------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|----------------------------|
| 8.8 | Nguyen Anh Tuan      |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Giang's brother         |
| 8.9 | Nguyen Thi Thu Huong |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Giang's sister in - law |
| 9   | Nguyen Xuan Truong   | 275184                     | Deputy Director                  |                          |               |                |         | 0   | 0.00%  |                            |
| 9.1 | Nguyen Van Suot      |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Truong's father         |
| 9.2 | Pham Thi Phuong      |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Truong's mother         |



| No. | Full name       | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note  |
|-----|-----------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|---|
| 9.3 | Dao Van Tang    | 007C907755                 |                                  |                          |               |                |         | 1,438   | 0.01%  | Mr Truong's father in - law   |
| 9.4 | Bui Thi Ty      |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Truong's mother in - law   |
| 9.5 | Dao Thi Huyen   |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Truong's wife  |
| 9.6 | Nguyen Son Tung |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Truong's son<br>Reasons for not providing ownership : child      |
| 9.7 | Nguyen Tung Chi |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Truong's daughter<br>Reasons for not providing ownership : child |

| No.  | Full name             | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note                         |
|------|-----------------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|------------------------------|
| 9.8  | Nguyen Thi Thuy Chung |                            |                                  |                          |               |                |         | 0   | 0.00%  | Mr Truong's sister           |
| 9.9  | Doan Kim Hung         |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Truong's brother in - law |
| 10   | Tran Bich Thuy        | 509151                     | Chief accountant                 |                          |               |                |         | 0   | 0.00%  |                              |
| 10.1 | Tran Van Bang         |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Thuy's father in- law     |
| 10.2 | Pham Thi Huong        |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Thuy's mother in- law     |
| 10.3 | Tran Van Huy          |                            |                                  |                          |               |                |         |   |  | Ms Thuy's father - Deceased  |



| No.  | Full name      | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note   |
|------|----------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|--|
| 10.4 | Tran Thi Mai   |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Thuy's mother   |
| 10.5 | Tran Hong Thai |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Thuy's husband  |
| 10.6 | Tran Ngoc Diep |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Thuy's daughter   |
| 10.7 | Tran Gia Hung  |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Thuy's son<br>Reasons for not providing ownership : child |

| No.   | Full name      | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note   |
|-------|----------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|--|
| 10.8  | Tran Duc Minh  |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Thuy's son<br>Reasons for not providing ownership : child |
| 10.9  | Tran Van Van   |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Thuy's brother  |
| 10.10 | Tran Thi Luyen |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Thuy's sister   |
| 10.11 | Tran Thi Thu   |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Thuy's sister   |
| 10.12 | Bui Thi Van    |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Thuy's sister in-law                                      |



| No.   | Full name            | Securities trading account | Position at the company (if any)   | ID card No./Passport No. | date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note                       |
|-------|----------------------|----------------------------|--|--------------------------|---------------|----------------|---------|---|--|----------------------------|
| 10.13 | Mai Viet Dung        |                            |  |                          |               |                |         | 0   | 0.00%  | Ms Thuy's brother in - law |
| 10.14 | Pham Khac Quyen      |                            |  |                          |               |                |         | 0   | 0.00%  | Ms Thuy's brother in - law |
| 10.15 | Tran Van Long        |                            |  |                          |               |                |         | 0   | 0.00%  | Ms Thuy's brother          |
| 10.16 | Truong Thi Diem Hang |                            |  |                          |               |                |         | 0   | 0.00%  | Ms Thuy's mother in- law   |
| 11    | Tran Thi Lien        | 007C907907                 | Company secretary;<br>Authorized representative to disclose information;<br>Person in charge on Corporate Governance |                          |               |                |         | 0   | 0.00%  |                            |

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|------|-------------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|---------------------------|
| 11.1 | Tran Tat Trung    |                            |                                  |                          |               |                |         |   |  | Ms Lien's father-Deceased |
| 11.2 | Tran Thi Oanh     |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Lien's mother          |
| 11.3 | Nguyen Duc Hai    |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Lien's father in-law   |
| 11.4 | Dinh Thi Phuong   |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Lien's mother in-law   |
| 11.5 | Nguyen Phuong Nam |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Lien's husband         |



| No.   | Full name        | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note   |
|-------|------------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|--|
| 11.6  | Nguyen Duc Khanh |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Lien's son<br>Reasons for not providing ownership : child       |
| 11.7  | Nguyen Khanh Chi |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Lien's daughter.<br>Reasons for not providing ownership : child |
| 11.8  | Tran Tat Lap     |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Lien's brother  |
| 11.9  | Tran Tat Luan    |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Lien's brother  |
| 11.10 | Tran Thi Luyen   |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Lien's sister.  |

| No.   | Full name         | Securities trading account | Position at the company (if any) | ID card No./Passport No. | date of issue | Place of issue | Address | Number of shares owned at the end of the period | Percentage of share ownership at the end of the period | Note                     |
|-------|-------------------|----------------------------|----------------------------------|--------------------------|---------------|----------------|---------|---|--|--------------------------|
| 11.11 | Tran Khac Tuan    |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Lien's brother in-law |
| 11.12 | Tran Thi Kim Thoa |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Lien's sister in-law  |
| 11.13 | Nguyen Thi Tinh   |                            |                                  |                          |               |                |         | 0   | 0.00%  | Ms Lien's sister in-law  |